



***On-Line* PRE-PROPOSAL PRESENTATION**

Solicitation

N62473-16-R-0601

for

DESIGN-BUILD

P222, Enhanced Land Mobile Radio (E-LMR)

Communication Towers

**MARINE CORPS MOUNTAIN WARFARE TRAINING CENTER
(MCMWTC), BRIDGEPORT, CA**

Agenda



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- OPENING STATEMENT
- SET-ASIDE STATUS
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- WHAT IS THE SIX-PART RFP FORMAT?
- RFP HIGHLIGHTS
- SUMMARY OF EVALUATION CRITERIA AND SUBMISSION REQUIREMENTS
- HOW TO SUBMIT QUESTIONS

Point of Contact



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Contract Specialist**

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Point of Contact



- **Note**: If any prime Contractors plan to solicit or be solicited by sub-contractors, the prime Contractors are reminded to omit Government POCs and Government POC information from the prime Contractors' respective publications of the solicitation or portions of the solicitations, whether by company or public website, newspaper, ads, etc.
- Prime Contractors should provide their own POCs for such potential sub-contractors, including the prime Contractor's email address and phone number.

Opening Statement



- **An *in-person* Pre-proposal Conference (PPC) is NOT scheduled for this solicitation.**
- **Any changes to the RFP will be made in writing and an Amendment will be posted to the NECO website. It is your responsibility to check the website frequently to see if any changes or clarifications have been posted.**
- **The NECO website contains a Plan Holders List and prospective Offerors and interested subcontractors are requested to register.**

Set-Aside Status



- This procurement is being solicited as an Unrestricted Stand Alone Contract.

What is a Two-Phase RFP?



- This procurement uses the two-phase design-build selection procedures and consists of one solicitation covering both phases.
- Source selection procedures will be used with the intent to award a firm fixed price construction contract to the responsible Offeror whose proposal, conforming to the RFP, is the most advantageous and offers the best value to the Government, price and other factors considered.

What is a Two-Phase RFP?



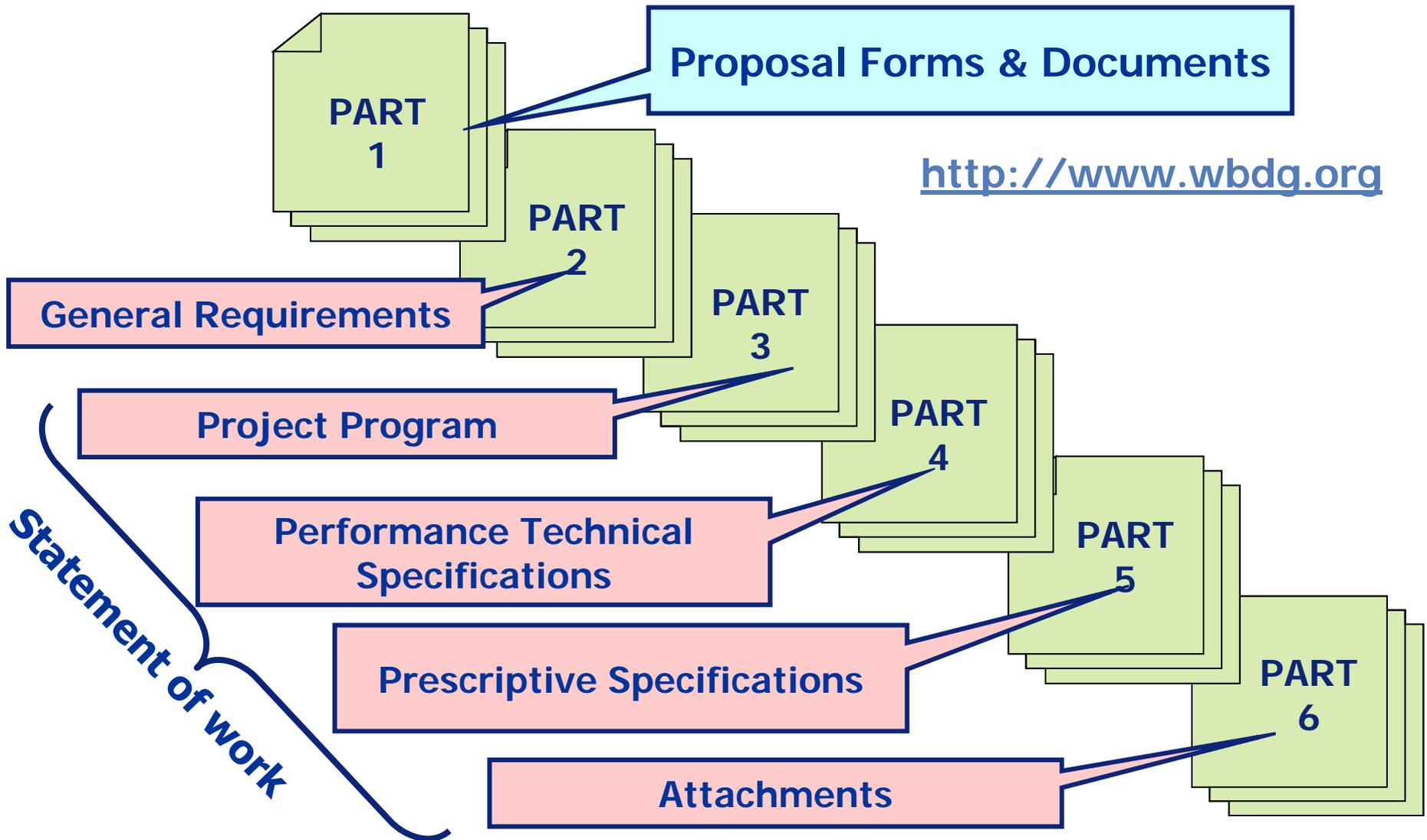
- **The Phase I RFP will include contractual requirements, a brief description of the project, and the solicitation requirements, including the evaluation factors. Project specific information will be provided in Phase II.**
- **Phase I of the solicitation is in accordance with FAR Part 36.3. Phase I evaluation will result in a determination of the most highly qualified Offerors. These Offerors will be requested to submit a Phase II proposal.**
- **The maximum number of Offerors that will be selected to submit a Phase II proposal is five (5).**

What is a Two-Phase RFP?



- The Phase II RFP will include the project technical requirements and project program (Parts 2 through 6)
- Phase II of the solicitation will require submission of technical and price proposals by the Offerors selected in Phase I, which will be evaluated separately in accordance with FAR Part 15.
- Offerors are advised that those Offerors who are selected to proceed to Phase II are not guaranteed receipt of contract award.

What is the 6-Part Format?



RFP Highlights



- **SF 1442, Block 10**
 - The work to be acquired under this solicitation is for Design and Construction of P-222 Enhanced Land Mobile Radio (E-LMR) Slice Communication Towers at Marine Corps Mountain Warfare Training Center (MCMWTC) Bridgeport, California.
 - NAICS: 237130 Size Standard: \$36.5 Million
 - The construction cost limitation is estimated to be between \$10M and \$15M.
 - This procurement is being advertised as an Unrestricted Stand Alone contract.
 - The Government intends to evaluate proposals and select Offerors to proceed to Phase II without discussions.

RFP Highlights



- **SF 1442, Block 13**
 - Phase I proposals are due no later than 1:00 p.m. local time on 1 December 2015.
 - Proposals are due at the Central Integrated Product Team office at 937 North Harbor Drive, Building 1, 3rd Floor, Rm 323. Please call before delivery.

RFP Highlights

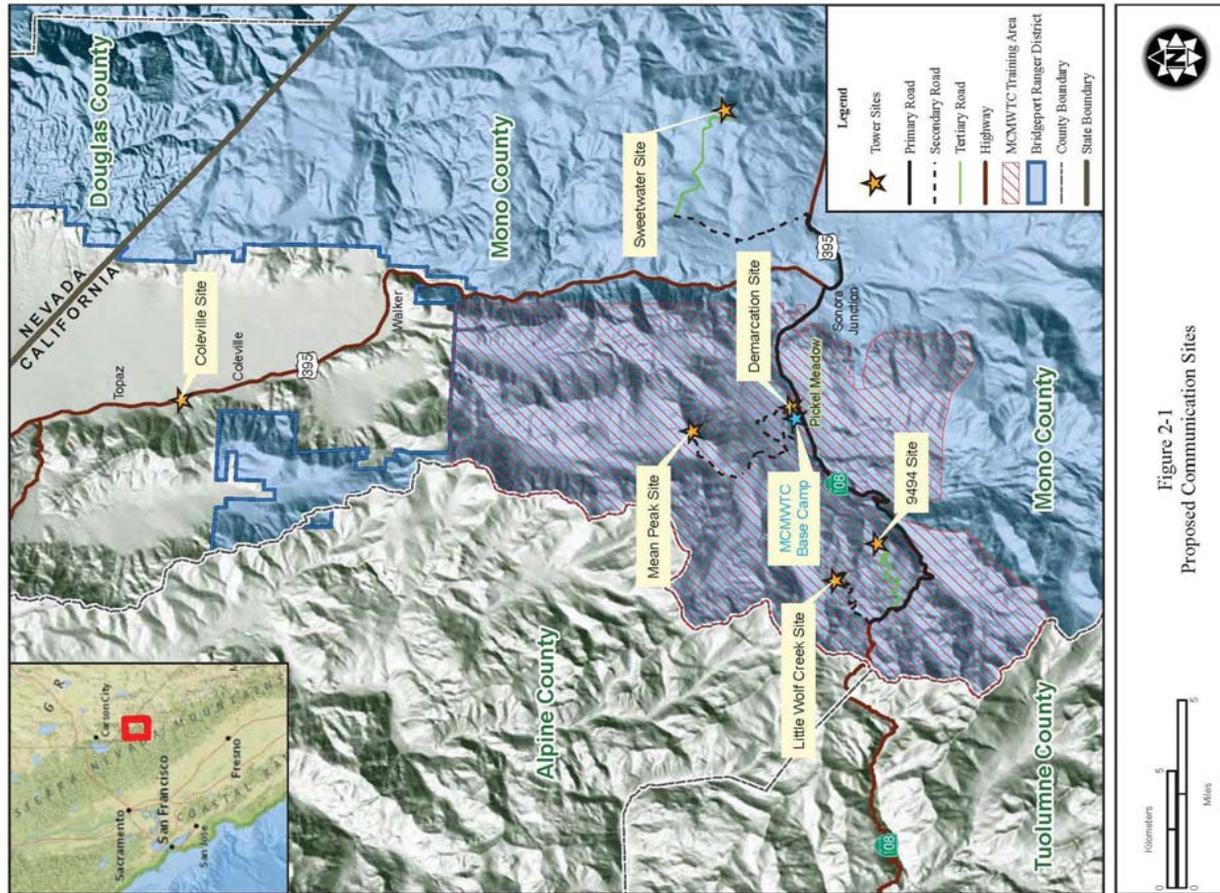


Description of Work

The project includes the design and construction of five new E-LMR communication towers in various locations throughout the Marine Corps Mountain Warfare Training Center Bridgeport area. Each communication tower will be constructed as a standalone facility in remote locations within the Sierra Nevada Mountains. Towers will range from 70 to 150 feet in height and each tower will consist of a foundation, propane generator, solar panels and batteries, equipment shelter, fence and associated support features like halo grounding, ice bridge system and propane tanks.

See the Description of Work in the solicitation for more information.

Project Location



2-2

MCMWTC, BRIDGEPORT, CA

RFP Highlights



- **Section 00100, Instructions to Offerors**
 - Read this entire section carefully!
 - In Phase I, Offerors must submit:
 - Cover Letter
 - Offeror's Team Consent Form(s)
 - SF 1442 with blocks 14 through 20c completed
 - Financial Questionnaire (in sealed envelope)
 - Surety Form
 - Vets-4212 Report Submission Confirmation (or Statement of Non-applicability)
 - Representations & Certifications (Section 00600 of RFP)

RFP Highlights



- **Section 00100, Instructions to Offerors**
 - Read this entire section carefully!
 - In Phase I, Offerors must submit (con't):
 - Tab 1: Factor 1 – Technical Approach (Narrative)
 - Tab 2: Factor 2 – Experience (Exhibit A Immediately behind Factor 1)
 - Tab 3: Factor 3 – Past Performance (Exhibit B and Narrative, if applicable)
 - Tab 4: Factor 4 – Safety (Narrative)

RFP Highlights



- **Section 00100, Instructions to Offerors**
 - Read this entire section carefully!
 - In Phase II, Offerors must submit:
 - Tab 5: Factor 5 – Technical Solution (Narrative and conceptual drawings)
 - Tab 6: Factor 6 – Small Business Utilization
 - Subfactor 6A – Past Performance in Utilization of Small Business Concerns (Form)
 - Subfactor 6B – Small Business Participation (Narrative)
 - Tab 7: Factor 7 - Price (In Sealed Envelope) – The envelope shall contain the following original documents:
 - SF1442 (Solicitation, Offer, and Award) with blocks 14 through 20c completed,
 - Contract Pricing Schedule (Offer Schedule), and
 - Bid Bond (see NFAS clause 5252.228-9302)

RFP Highlights



At Phase II or individual Offeror.

- SAM (<https://www.sam.gov/portal/SAM/>)
- VETS-4212
(<http://www.dol.gov/vets/vets4212.htm>)

RFP Highlights



- **Section 00210, Basis of Award & Evaluation Factors**

Phase I Evaluation Factors:

- **Factor 1 Technical Approach**
- **Factor 2 Experience**
- **Factor 3 Past Performance**
- **Factor 4 Safety**

RFP Highlights



- **Section 00210, Basis of Award & Evaluation Factors**
 - **Phase II Evaluation Factors:**
 - **Factor 5 Technical Solutions**
 - **Factor 6 Small Business Utilization**
 - **Subfactor 6A – Past Performance in Utilization of Small Business Concerns**
 - **Subfactor 6B – Small Business Participation**
 - **Factor 7 Price**
 - **NOTE: All criteria, evaluation factors, and evaluation factor ratings from Phase I will be incorporated into the Phase II evaluation.**

RFP Highlights



- **Section 00210, Basis of Award & Evaluation Factors**
 - Award will be made to the responsible Offeror(s) whose offer conforms to the solicitation and represents the best value to the Government, price and non-price factors considered.
 - Factors 1–4 will be evaluated in Phase I, and Factors 5–7 will be evaluated in Phase II. Factor 1 will only be rated Acceptable or Unacceptable. If an Offeror is rated Unacceptable in Factor 1, then they will not be considered for Phase II. In making the best value award decision after Phase II, the Government will consider Factors 2-6 and price. The relative order of importance of the non-cost/price evaluation factors is that technical factors (Factors 2, 4, 5, and 6) are equal to each other and when combined are equal importance to Factor 3, the performance confidence assessment (past performance). The combined non-price factors are approximately equal to price.

RFP Highlights



Attachments:

- Use the attachments provided with the solicitation, do not substitute or alter the forms. For Factor 3, a Past Performance Questionnaire on an alternate form (submitted for a previous solicitation) may be acceptable, if the information requested on the form is similar.
- Word documents are provided through the NECO website, and forms may be expanded, up to the page limitation (if any) within the evaluation factor.
- NOTE: Any pages over the limitation (if any) will be removed from the proposal and will not be evaluated.

Proposal Submission Tips



- Read each factor thoroughly.
- Use the forms provided on NECO. These forms are mandatory. Forms may be expanded up to the page limitation stated in the factor.
- Respond to all items in the factor. Lack of full response may result in a marginal or unacceptable rating.
- Be clear, concise, and organized in content and presentation.
- Pay attention to the page limitations.
- Do not provide extraneous information. We cannot evaluate it. This includes summary tables.
- Check your proposals before submitting them.
- If in doubt or you have questions – ASK!

Points of Contact



QUESTIONS?

**Please see Frequently Asked Questions document
posted with this presentation**

**Submit questions pertaining to this solicitation in
writing to:**

Melinda Cabrera

Contract Specialist

(619) 532-3851

melinda.cabrera@navy.mil