



PRE-PROPOSAL CONFERENCE AGENDA

SOLICITATION NUMBER: N69450-15-R-1610

**PROJECT TITLE: Repair Parking Apron and Repair Taxiway Alpha
Projects**

LOCATION: Barksdale AFB, Shreveport, Louisiana

DATE: 27 May 2015@0900

<i>Welcome/Introductions</i>	<i>Herbert Fusilier</i>	<i>Contract Specialist, NAVFAC SE</i>
<i>Project Overview</i>	<i>Darin Bailey Greg Jones</i>	<i>Project Manager, NAVFAC SE ADC</i>
<i>Contractual Background</i>	<i>Herbert Fusilier</i>	<i>Contract Specialist, NAVFAC SE</i>
<i>Contract Procedures</i>	<i>Herbert Fusilier</i>	<i>Contract Specialist, NAVFAC SE</i>
<i>Tour Site</i>	<i>Darin Bailey</i>	<i>Project Manager, NAVFAC SE</i>

NOTICE TO CONTRACTORS:

YOUR QUESTIONS ARE ENCOURAGED. PLEASE USE THE QUESTION SHEETS PROVIDED TO SUBMIT YOUR QUESTION IN WRITING. QUESTIONS WILL BE ANSWERED, IF POSSIBLE, DURING THE ALLOTTED QUESTION AND ANSWER PERIOD.

THIS PRE-PROPOSAL CONFERENCE AGENDA WILL BE POSTED ON NECO.

THE SOLICITATION REMAINS UNCHANGED UNLESS AN AMENDMENT IS ISSUED.

SOLICITATION NUMBER: N69450-15-R-1610
PROJECT TITLE: Repair Parking Apron and Repair Taxiway Alpha
Projects
LOCATION: Barksdale AFB, Shreveport, Louisiana

DATE: 27 May 2015

AGENDA

1. Welcome/Introductions – Contracting Officer/Contract Specialist

a. Attendance Roster.

Please take a moment to sign the attendance roster. Minutes of the Pre-Proposal Conference minutes will be posted on the NECO website.

b. NECO Registration.

Register at – <https://www.neco.navy.mil>. All advertised Department of Navy procurements are posted to NECO. You are encouraged to complete the NECO Vendor Registration (see NECO Vendor User Guide). When accessing a specific solicitation, you are encouraged to add your company information to the Solicitation Plan Holder List in NECO in order to receive notification by email of amendments/documents as they are added to the solicitation posted in NECO.

c. Amendments.

Be advised that unless the solicitation is amended in writing, it remains unchanged. If an amendment is issued, it will be posted on NECO and normal procedures relating to the acknowledgement and receipt of solicitation amendments shall apply.

2. Project Overview – Project Manager

a. Project Description.

Repair Aircraft Parking Apron proposed project will repair approximately 20,000 square yards of airfield pavement by replacement on the parking apron used by B-52 aircraft. Work includes demolition of selected slabs and replacement with new Portland cement concrete pavement and a subsurface drainage system. Also included are pavement markings and incidental work.

Repair Taxiway Alpha project proposed project will repair approximately 20,000 square yards of airfield pavement by replacement on Taxiway Alpha. Work includes demolition of selected slabs and replacement with new Portland cement concrete pavement and a subsurface drainage system. Also included are pavement markings and incidental work.

b. Funding Availability. The Government's budget amount for this project is between \$5,000,000 and \$10,000,000. While budget amounts are occasionally increased due to market condition changes, unforeseen costs, etc., the offerors should not assume that the funding for this project will be increased. Notification should be given to the Contracting

Officer prior to the proposal submission date if an offeror believes the RFP requirements cannot be met within the stated funding limitation.

- a. **Options.** There are no options included in this project. However, contractors are asked to price out additional quantities, which will not be considered as part of the total price.

Additional Estimated Quantities:

Description	Quantity	Unit	Unit Price	Total
a. <u>Item #1:</u> Removal and off-station disposal of unsatisfactory material and replacement with backfill and fill material (in-place volume).		CY		
b. <u>Item#2:</u> Removal and off-station disposal of fuel contaminated soil and replacement with backfill and fill material.		CY		
c. <u>Item#3:</u> Removal and off-station disposal of fuel contaminated groundwater.		GAL		

*Unit prices for Items 1, 2 & 3 are not considered part of the total price.

- b. **Completion Time/Phasing/Liquidated Damages.** The contract resulting from this solicitation will allow a completion time in calendar days from date of award as shown below, which includes the initial 15 days allowed for mailings, submission and approval of insurance, bonding and other requirements set forth in the award. The completion time for this project is based on our assessment of the design and construction requirements for this project. However, if you believe that these requirements will require a longer period for completion or will result in additional proposal costs to meet the date, please notify the Contracting Officer prior to the proposal due date.

CLIN 0001 – Repair Aircraft Parking Apron - 456 days after date of contract award.

CLIN 0002 – Repair Taxiway Alpha - 456 days after date of contract award.

The liquidated damages in the amount of \$4,500 will be assessed for each calendar day of delay.

3. Contractual Background - Contract Specialist

- a. **Davis Bacon Act**
- b. **The Federal Acquisition Regulation (FAR),** <http://farsite.hill.af.mil/>
- c. **The Department of Defense Federal Acquisition Regulation Supplement (DFARS)**
- d. **The Contract.**
 - i) Advertised solicitation – <https://www.neco.navy.mil>.
 - ii) Posted amendments.

- iii) The awarded proposal will be incorporated into the contract.
- iv) CAUTION – Today’s Q&As are not contractually binding.

e. Procurement Integrity Act.

- v) Ethics.
- vi) Standards of Conduct.

4. Contract Procedures – Contract Specialist

a. Lowest Price Technically Acceptable (LPTA)

1. The Government reserves the right to eliminate from consideration for award any or all offers at any time prior to award of the contract; to negotiate with offerors in the competitive range; and to award the contract to the offeror submitting the lowest priced, technically acceptable offer.
2. The number of proposals evaluated for technical acceptability may be limited to the three lowest priced offers at the discretion of the Contracting Officer. If the number of proposals to be evaluated is limited, technical proposals shall be provided to the evaluator(s) without any identification of prices or any rank order of prices. If no proposals are found to be technically acceptable within the first group of proposals, then the process described will be conducted again as many times as necessary, until such time as the Government identifies a technically acceptable proposal.

The Government intends to evaluate proposals and award a contract without discussions with offerors (except clarifications as described in FAR 15.306(a)). The Government reserves the right to conduct discussions if the Contracting Officer later determines them to be necessary. In addition, if the Contracting Officer determines that the number of proposals that would otherwise be in the competitive range exceeds the number at which an efficient competition can be conducted, the Contracting Officer may limit the number of proposals in the competitive range to the greatest number that will permit an efficient competition among the most highly rated proposals.”

3. The LPTA process is selected as appropriate for this acquisition because the best value is expected to result from selection of the technically acceptable proposal with the lowest evaluated price.
4. An overall non-price factors rating must be at least “ACCEPTABLE” in order to be eligible for award. An “UNACCEPTABLE” rating in any factor results in the overall non-price factors proposal being rated “UNACCEPTABLE” unless corrected through discussions. An overall non-price factors rating of “UNACCEPTABLE” makes a proposal ineligible for award.

b. Evaluation Factors.

1. The solicitation requires the evaluation of price and the following non-cost/price factors:

- Factor 1 – Corporate Experience
- Factor 2 – Safety
- Factor 3 – Past Performance

c. Proposal Requirements.

Price:

(1) Solicitation Submittal Requirements:

Provide one (1) original, one (1) copy and one electronic copy (CD format) of the solicitation submittal requirements identified below. Electronic copy does not have to include the total proposed project price.

(i) Executed SF1442. Offeror shall insert its company name and address in Block #14, telephone number in Block #15, acknowledge all amendments in Block #19 (if applicable), name and title of person authorized to sign in Block #20A, signature in Block #20B, and offer date in Block #20C of the SF1442. In addition, offeror shall provide its DUNS Number, CAGE code, and Federal Tax ID number with its proposal.

(ii) Bid bond (SF-24). Offeror shall submit a bid bond (SF-24) in the amount of 20% of total bid price or \$3M, whichever amount is less.

(iii) SAM Registration. Offeror shall ensure current registration on the System of Award Management (SAM) website, www.sam.gov, including Annual Representations and Certifications are complete and updated for this procurement.

(iv) VETS-100 registration. Offeror shall ensure current VETS-100 report on the Department of Labor website <https://www.dol.gov/vets/vets-100.html> is complete and updated for this procurement.

Note: The bid bond, SAM, and VETS-100 registrations must be in the name/CAGE/DUNS of the offeror identified on the SF1442.

(2) Basis of Evaluation: The Government will evaluate price based on the total price. Total price consists of CLINs 0001-0002; the basic requirement. Analysis will be performed by one or more of the following techniques to ensure a fair and reasonable price.

- (i) Comparison of proposed prices received in response to the RFP.
- (ii) Comparison of proposed prices with the IGCE.
- (iii) Comparison of proposed prices with available historical information.
- (iv) Comparison of market survey results.

(b) Non-Price Factors:

DEFINITION OF A RELEVANT PROJECT: Relevant projects include airfield paving work which includes installation and repair of concrete for airfield requirements for which the offeror was the prime contractor. These projects were \$2,000,000 or greater, completed in the last seven years, and were similar in size, scope, and complexity to the proposed Barksdale projects.

Provide one (1) original, five (5) copies, and one (1) electronic copy (CD) of the solicitation submittal requirements for Factors 1 – 3 identified below. Entire proposal shall not exceed 50 pages in length (front side only) utilizing a minimum Arial Font of 12 for Factors 1-3.

Technical Factors:

(1) **Factor 1, Corporate Experience:**

(i) Solicitation Submittal Requirements:

Offeror Corporate Experience: Submit Corporate Experience Narratives for a minimum of two to a maximum of five relevant projects that were completed by the offeror as the prime contractor. Relevant projects of subcontractors, or relevant projects of the offeror as a subcontractor or anything other than the prime contractor, will NOT satisfy the corporate experience requirement. Relevant experience projects of the offeror as a prime contractor under a partnership or joint venture agreement may satisfy the minimum experience requirement if the offeror performed as the prime contractor and if the partnership or joint venture agreement is submitted with the proposal.

The attached Construction Experience Project Data Sheet (Attachment C) which was previously provided, is MANDATORY and SHALL be used to submit project information. Except as specifically requested, the Government will not consider information submitted in addition to this form. Individual blocks on this form may be expanded; however, total length for each project data sheet shall not exceed one (1) double-sided page (or two (2) single-sided pages).

For all submitted projects, the description of the project shall clearly describe the scope of work performed and the relevancy to the project requirements of this RFP (i.e., unique features, area, construction methods).

If the Offeror is a Joint Venture (JV), relevant project experience should be submitted for projects completed by the Joint Venture entity or the Joint Venture partners. Offerors are still limited to a total of five (5) projects combined.

If an Offeror is utilizing experience information of affiliates/subsidiaries/parent/LLC/LTD member companies (name is not exactly as stated on the SF1442), the proposal shall clearly demonstrate that the affiliate/subsidiary/parent firm will have meaningful involvement in the performance of the contract in order for the past performance information of the affiliate/subsidiary/parent/LLC/LTD member companies to be considered. The proposal shall state specific commitments of technical resources (e.g. personnel, equipment) that the affiliate/subsidiary/parent/LLC/LTD member companies commit to the performance of this contract. In particular, the proposal will clearly state the specific commitments of resources of the affiliate/subsidiary/parent/LLC/LTD member that will be located at the worksites and company offices in the city/area of the project. The proposal shall also describe specific roles of the affiliate/subsidiary/parent/LLC/LTD member companies in terms of the work it will either self-perform or manage on behalf of the Offeror in performance of the contract. Any projects submitted in excess of the five (5) will not be considered.

(ii) Basis of Evaluation:

The Government will evaluate the information submitted for this factor to assess the offeror's capability to meet the requirements of the RFP.

(2) **Factor 2, Safety:**

(i) Solicitation Submittal Requirements:

The Offeror shall submit the following information: (For a partnership or joint venture, the following submittal requirements are required for each Contractor who is part of the partnership or joint venture; however, only one safety narrative is required.

(1) OSHA Total Recordable Case (TRC) Rate:

For the three previous complete calendar years 2012, 2013, and 2014, submit your OSHA Total Recordable Case (TRC) Rate, as defined by the U.S. Department of Labor, Occupational Safety and Health Administration. If you cannot submit an OSHA TRC Rate, affirmatively state so, and explain why. Any extenuating circumstances that affected the OSHA TRC Rate data should be addressed as part of this element. OSHA TRC rates above 4.0, in any of the previous three years, will be considered UNACCEPTABLE, unless an adequate explanation is provided to address the extenuating circumstances that affected the rate. Any explanation provided will be considered by the Government, but may or may not affect the offeror's rating.

(2) OSHA Days Away from Work, Restricted Duty, or Job Transfer (DART) Rate:

For the three (3) [2012, 2013, 2014] previous complete calendar years, submit your OSHA Days Away from Work, Restricted Duty, or Job Transfer (DART) Rate, as defined by the U.S. Department of Labor, Occupational Safety and Health Administration. If you cannot submit an OSHA DART Rate, affirmatively state so, and explain why. Any extenuating circumstances that affected the OSHA DART Rate data should be addressed as part of this element. OSHA DART rates above 3.0, in any of the previous three years, will be considered UNACCEPTABLE, unless an adequate explanation is provided to address the extenuating circumstances that affected the rate. Any explanation provided will be considered by the Government, but may or may not affect the offeror's rating.

(3) Technical Approach to Safety:

The Government will evaluate the narrative to determine if subcontractor safety performance will be considered in the qualification, evaluation, selection, of all levels of subcontractors on the upcoming project, and both the plan to monitor the safety of those subcontractors during contract performance, highlighting what specific management practices will be in place for providing deliberate safety program management and mishap prevention support to those subcontractors whose TRC is greater than 4.0 and whose DART rate is greater than 3.0. Offerors who fail to address any of these items (i.e. whether the safety performance of subcontractors will be evaluated in the selection process for all levels of subcontractors and whether the safety of those subcontractors will be monitored during contract performance) will be rated UNACCEPTABLE.

(ii) Basis of Evaluation:

The Government is seeking to determine whether the Offeror has an acceptable safety record. The Government will evaluate the Offeror's overall safety record as evidenced by the TRC and DART rates and the technical narrative. The evaluation will collectively consider the following:

- OSHA Total Recordable Case (TRC) Rate
- OSHA Days Away from Work, Restricted Duty, or Job Transfer (DART) Rate
- Offeror Technical Approach to Safety

(1) OSHA Total Recordable Case (TRC) Rate:

The Government will evaluate the OSHA TRC Rate to determine if the Offeror's OSHA TRC rate is above 4.0 and extenuating circumstances that impact the rates. OSHA TRC rates above 4.0, in any of the previous five years, will be considered UNACCEPTABLE, unless an adequate explanation is provided to address the extenuating circumstances that affected the rate. Any

explanation provided will be considered by the Government, but may or may not affect the offeror's rating.

(2) OSHA Days Away from Work, Restricted Duty, or Job Transfer (DART) Rate:

The Government will evaluate the OSHA DART Rate to determine if the Offeror's OSHA DART rate is above 3.0 and extenuating circumstances that impact the rates. OSHA DART rates above 3.0, in any of the previous five years, will be considered UNACCEPTABLE, unless an adequate explanation is provided to address the extenuating circumstances that affected the rate. Any explanation provided will be considered by the Government, but may or may not affect the offeror's rating.

(3) Technical Approach to Safety:

The Government will evaluate the narrative to determine if subcontractor safety performance will be considered in the qualification, evaluation, selection, of all levels of subcontractors on the upcoming project, and both the plan to monitor the safety of those subcontractors during contract performance, highlighting what specific management practices will be in place for providing deliberate safety program management and mishap prevention support to those subcontractors whose TRC is greater than 4.0 and whose DART rate is greater than 3.0. Offerors who fail to address any of these items (i.e. whether the safety performance of subcontractors will be evaluated in the selection process for all levels of subcontractors and whether the safety of those subcontractors will be monitored during contract performance) will be rated UNACCEPTABLE.

(3) **Factor 3, Past Performance:**

(i) Solicitation Submittal Requirements:

If a completed Contractor Performance Assessment Reports Systems (CPARS) evaluation is available, it shall be submitted with the proposal for each project included in Factor 1. If there is not a completed CPARS evaluation then submit Past Performance Questionnaires (Attachment D) for each project included in Factor 1. The Offeror should provide completed Past Performance Questionnaires (PPQ) in the proposal. Offerors shall not incorporate by reference into their proposal PPQs previously submitted for other RFPs. If the Offeror is unable to obtain a completed PPQ from a client for a project(s) before proposal closing date, the Offeror should complete and submit with the proposal the first page of the PPQ, which will provide contract and client information for the respective project(s). The Government may make reasonable attempts to contact the client noted for that project(s) to obtain the PPQ information. However, Offerors should follow-up with clients/references to help ensure timely submittal of questionnaires. If the client requests, questionnaires may be submitted directly to the Government's point of contact, Olisha Costa at olisha.costa@navy.mil.

Offerors may provide any information on problems encountered and the corrective actions taken on projects submitted under Factor 1 – Corporate Experience. Offerors may also address any adverse past performance issues. Explanations shall not exceed two (2) double-sided pages (or four (4) single-sided pages) in total.

The Government reserves the right to contact references for verification or additional information. The Government's inability to contact any of the Offeror's references or the references unwillingness to provide the information requested may affect the Government's evaluation of this factor. In addition to

the above, the Government reserves the right to obtain information for use in the evaluation of past performance from any and all sources including sources outside of the Government. Other sources may include, but are not limited to, past performance information retrieved through the Past Performance Information Retrieval System (PPIRS) using all CAGE/DUNS numbers of Contractors who are part of a partnership or joint venture identified in the Offeror's proposal, inquiries of owner representative (s), Federal Awardee Performance and Integrity Information System (FAPIIS), Electronic Subcontract Reporting System (eSRS), and any other known sources not provided by the Offeror. Performance award or additional information submitted will not be considered.

(ii) Basis of Evaluation:

This evaluation focuses on how well the Offeror performed on the relevant projects submitted under Factor 1 – Experience and past performance on other projects currently documented in known sources. Based on the Offeror's performance record, the Government has a reasonable expectation that the Offeror will successfully perform the required effort, or the Offeror's performance record is unknown.

The Government will consider the currency and relevance of the information, the source of the information, context of the data, and general trends in the Contractor's performance. This evaluation is separate and distinct from the Contracting Officer's responsibility determination.

In the case of an Offeror without a record of relevant past performance or for whom information on past performance is not available or so sparse that no meaningful past performance rating can be reasonably assigned, the Offeror may not be evaluated favorably or unfavorably on past performance. Therefore, the Offeror shall be determined to have unknown past performance. In the context of acceptability/unacceptability, "unknown" shall be considered "acceptable."

d. Points of Contact.

Procuring Contract Specialist: Olisha Costa
Telephone: 904-542-0473
Email: olisha.costa@navy.mil

Please submit all questions in writing, using the PPI Log found on NECO. Government responses will be posted on NECO in the PPI Log. No individual replies back will be made.

PROPOSAL DUE DATE: 15 June 2015 at 2:00pm Eastern Time. Any extensions will be posted to NECO as an amendment. If hand-delivering proposals, please submit necessary NAS JAX base entry form (Attachment B – AMAG Visitor Pass Form) and Attachment C – Base Access Pass Registration form as described in solicitation.

5. Site Tour

At the site, please stay together as a group so that any questions asked and any responses given can be heard by all.