

J&A No. (MCAS Iwakuni, Contracting Office -10001)



**UNITED STATES MARINE CORPS**  
MARINE CORPS AIR STATION IWAKUNI, JAPAN  
LOGISTICS DEPARTMENT  
CONTRACTING DIVISION  
PSC 561 BOX 1872  
FPO AP 96310-0019

**INTERNET PROTOCOL INTEROPERABILITY AND COLLABORATION  
SYSTEM-CISCO IPICS**

**"JUSTIFICATION AND APPROVAL FOR  
USE OF OTHER THAN FULL AND OPEN COMPETITION"**

**1. Contracting Activity.**

Marine Corps Air Station Iwakuni, Japan, Logistics Dept., Contracting Div., PSC 561 Box 1872, FPO AP 96310-0019

**2. Description of Action Being Approved.** This document constitutes justification and approval (J&A) for other than full and open competition for the acquisition described herein, under the authority of FAR 6.302-1. MCAS Iwakuni, Contracting Office proposes to procure Cisco IP Interoperability and Communications System (IPICS) by means of other than full and open competition. The resultant purchase/delivery order will be fixed-fixed price. Competition will be restricted through the utilization of a brand name requirement. The Government will accept offers from all contractors able to furnish the brand name commodity.

**3. Description of Supplies/Services.**

This J&A authorizes and approves the award of a Brand Name Only, Firm-Fixed price purchase/delivery order for the following requirement. MCAS I is in the process of expanding its area of operations, thus requiring the need to enhance and improve the systems supporting its Base Cluster Operations Center (BCOC)/ Emergency Operations Center (EOC) functions. To this end, the government requires a radio interoperability system that will allow the BCOC/EOC to integrate all current radio communication assets into one system using Voice over Internet Protocol (VoIP). The IPICS provides the capability of monitoring communication assets in one location which will result in the reduction of required manpower to monitor them effectively. The goal is to provide the base Commander with a summary of options for integration and interoperability applications and systems supporting these two important operation center functions. The recommended system must leverage existing systems and infrastructure to the maximum extent possible. The Service Provider shall conduct a comprehensive training course to all who will be participating as IP Interoperability and Communications System (IPICS) managers. Immediately following training, they will facilitate the installation of the IPICS to allow digital voice capability using VoIP. This infrastructure interoperability system must allow for an integrated system that supports the Command's LMR radios and infrastructure components. This system is able to interconnect any voice system using E&M router interfaces, to IP Telephones, PC workstations and non IP telephones via connection to outside dial tone. The Service Provider will identify industry best solutions. This system must also meet current standards for the Marine Corps and must have Joint Interoperability Test Command (JITC) certification and be listed on the DISA approved products list APL.

**4. Statutory Authority Permitting Other Than Full and Open Competition.**

"The statutory authority permitting other than full and open competition is 10 U.S.C. Section 2304 (c)(1), as implemented by the Federal Acquisition Regulation (FAR) 6.302-1(c), "Only One Responsible Source and No Other Supplies or Services Will Satisfy Agency Requirements." This will be a brand name only procurement.

**5. Rationale Justifying Use of Cited Statutory Authority.**

The equipment that will be installed will be Cisco equipment, for which BCOC data Marines are trained on in their MOS and career progression schools. Acquisition of non-Cisco equipment would require BCOC Marines to receive additional training as not all equipment from other manufacturers has the same settings and functionalities. The requiring activity cannot afford, in terms of money and time, to acquire any non-Cisco Systems components due to BCOC personnel's training and familiarity with Cisco equipment. USMC active duty personnel receive Cisco training starting at their Military Occupational School (MOS) and continuing through their respective careers. Since active duty personnel will be managing the BCOC, the equipment must be CISCO certified equipment. USMC service personnel are not trained to manage other systems without additional training costs. The Cisco IPICS has met the relevant certification requirements which can take up to five years for vendors to complete. Vendors must meet required Marine Corps and DoD certifications for its IPICS and related equipment.

**6. Description of Efforts Made to Solicit Offers from as Many Offerors as Possible**

This effort will be synopsised in FedBizOps in accordance with the requirements for FAR 5.2.

**7. Determination of Fair and Reasonable Cost.**

The Contracting Officer has determined the anticipated cost to the Government of the supplies/services covered by this J&A will be fair and reasonable based upon adequate competition from publicizing the requirement via FedBizOps.

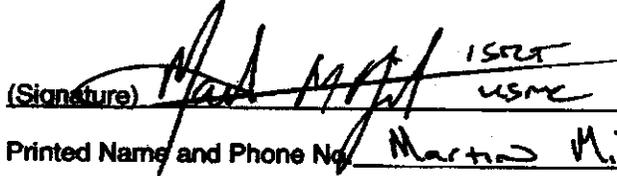
**8. Actions to Remove Barriers to Future Competition.**

For the reasons set forth in Paragraph 5, the Marine Corps has no plans at this time to compete future contracts for the types of supplies/services covered by this J&A. If another potential source emerges, the Marine Corps will assess whether competition for future requirements is feasible.

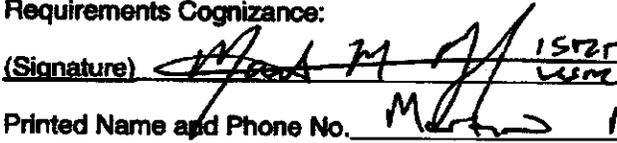
**CERTIFICATIONS AND APPROVAL**

**Technical/Requirements Certification**

I certify that the facts and representations under my cognizance, which are included in this Justification and its supporting acquisition planning documents, except as noted herein, are complete and accurate to the best of my knowledge and belief.

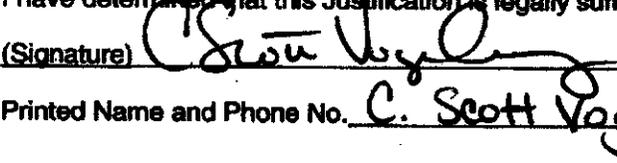
(Signature)  152R  
USMC Date 4/13/10  
Printed Name and Phone No. Martin Minnich 3-6 253-4334

Requirements Cognizance:

(Signature)  152R  
USMC Date 4/13/10  
Printed Name and Phone No. Martin Minnich 3-6 253-4334

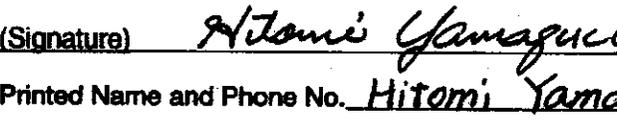
**Legal Sufficiency Review**

I have determined that this Justification is legally sufficient.

(Signature)  152R  
USMC Date 4/22/2010  
Printed Name and Phone No. C. Scott Vogele DSN 315-645-3823

**Contracting Officer Certification**

I certify that this Justification is accurate and complete to the best of my knowledge and belief.

(Signature)  152R  
USMC Date 4/22/2010  
Printed Name and Phone No. Hitomi Yamaguchi