



UNITED STATES MARINE CORPS

REGIONAL CONTRACTING OFFICE
MCB CAMP SMEDLEY D. BUTLER, OKINAWA
PSC 557, BOX 2000
FPO AP 96379-2000

IN REPLY REFER TO

J&A No. M67400-FY11-SSBN-29

**JUSTIFICATION AND APPROVAL FOR
USE OF OTHER THAN FULL AND OPEN COMPETITION**

1. Agency and Contracting Activity.

Agency

3rd Marine Logistics Group (MLG)
Building 110, Floor 2, G-6
Camp Kinser
FPO, AP 96604-8401

Contracting Activity

Regional Contracting Office, Far East
Marine Corps Base
Camp S.D. Butler
PSC 557 Box 2000
FPO AP 96379-2000

2. Description of Action Being Approved.

This approval authority to solicit and award the procurement of BRAND NAME ONLY Tandberg Integrator Video Teleconference (VTC) systems endpoint equipment and related services.

3. Description of Supplies/Services.

The requirement is for BRAND NAME ONLY equipment identified below in support of 3rd Marine Logistics Group (MLG) Video Teleconferencing (VTC) capabilities.

Item#	Description	Qty	Unit Price	Total Price
0001	Tandberg 6000 MXP HD Integrator Package which includes the following: 6000 MXP Codec, Precision HD Camera Cable Set (2m, 5m, and 19.5m cable extension kit), Two (2) table microphones and two (2) trackers, Includes HD Integrator Package 6000 MXP NPP and HD Integrator Package 6000 MXP MS.	8	██████████	██████████

The total estimated dollar value for this Contract action is approximately ██████████. FY11, O&M, MC will be used for this procurement.

4. Statutory Authority Permitting Other Than Full and Open Competition.

The statutory and regulatory authority permitting other than full and open competition is Section 253 of Title 41 of the United States Code as implemented in FAR Part 8.405-6, "Limited Sources Justification and Approval" .

5. Rationale Justifying Use of Cited Statutory Authority.

Tandberg 6000 MXP HD Integrator Package will be used to support the 3rd Marine Logistic Group (MLG) Video Teleconferencing (VTC) mission requirement. They will provide the necessary video communications technology capable of supporting the command and control requirements of the 3rd MLG headquarters and its subordinate regimental commands. The procurement of Tandberg MXP Codec's are essential for seamless integration to the already robust video teleconference network that includes Tandberg Media Processing Servers/Systems (MPS), Tandberg Management System (TMS), and multiple Tandberg conference room and desktop endpoints that already exists within other units throughout III Marine Expeditionary Force (MEF). Additionally, these Codec's not only provide direct compatibility with the current III MEF architecture, but also ensure compatibility amongst the Tandberg devices, endpoints, multipoint conference units (MCU), and management systems that exists within the Marine Corps Bases Japan architecture. Tandberg endpoints are the only solutions currently available that will deliver a fully seamless solution to the customer and will ensure 100% compatibility amongst current and planned VTC equipment, technologies, and capabilities. Equivalent products produced by other manufacturers don't have the proprietary capability and technologies necessary to fully integrate and operate with the current infrastructure. The Tandberg Codec's will also provide the legacy V.35 signaling, which will support (DISN Video Services Global-H.320) DVSG services that are required by deployed units. The included Natural Presenter Package option will allow VTC presentations using PC's, document cameras, streaming video. It will also provide 3d MLG the ability to simultaneously send and receive two pictures at the same time. The included Multisite option will provide capability to join up to four separate locations with audio and video.

6. Description of Efforts Made to Solicit Offers from as Many Offerors as Possible.

Market research revealed that multiple sellers of Tandberg products are available on the GSA schedule. A Request for Quote (RFQ) will be posted to GSA e-buy, in order to afford all prospective schedule holders the opportunity to quote, and to satisfy the requirement of surveying at least three schedule contractors per FAR 8.405-1(c). The RFQ will be issued on a brand name only basis in order to encourage GSA holders to submit their quotes.

7. Determination of Fair and Reasonable Cost.

Per FAR 8.404(d), GSA has already determined that prices of supplies under schedule contracts to be fair and reasonable. Price competition will be made among GSA schedule holders and award made to the offeror that represents the best value to the Government.

8. Actions to Remove Barriers to Future Competition.

Although orders placed pursuant to a Multiple Award Schedule are considered to be issued pursuant to full and open competition, this order will be synopsisized in accordance with FAR 8.405-6 when placing brand name specific orders. Responses received from alternative sources of supply will be fully evaluated to determine future feasibility and capability, allowing the Government to possibly consider other products that could meet the Government's needs in the future.

CERTIFICATIONS AND APPROVAL

Technical/Requirements Certification

I certify that the facts and representations under my cognizance, which are included in this justification and its supporting acquisition planning documents, except as noted herein, are complete and accurate to the best of my knowledge and belief.

(Signature) Christopher E. Watts Date 11/06/27

Printed Name and Phone No. Christopher E. Watts DSN 315-637-1788

Legal Sufficiency Review

I have determined that this Justification is legally sufficient.

(Signature) C. Scott Vogeley Date 6/24/11

Printed Name and Phone No. C. Scott Vogeley DSN 315-645-3823
PACO

Contracting Officer Certification

I certify that this Justification is accurate and complete to the best of my knowledge and belief.

(Signature) [Signature] Date 6/27/11

Printed Name and Phone No. KIM SAKURA HIGA