



# **Multiple Award Contract - Multi Order Pilot Program**

**Industry Day Brief**

**6 June 2013**



# Agenda

- **Industry Day Ground Rules**
- **Opening Remarks and Bottom Line Up Front**
- **MAC-MO Pilot Description**
  - Contracting Approach
  - Overview of Acquisition Timeline & Target Availabilities
- **Questions**



# Ground Rules

- The purpose of this Industry Day is to improve Industry's understanding of the Navy's acquisition priorities and the contemplated MAC-MO pilot acquisition strategy. The Navy desires to collaborate with Industry to gain feedback on how to best meet our acquisition priorities.
- The information provided today represents the Navy's intentions, but is not final and is therefore to be considered draft and entirely non-binding. This presentation does not constitute a Request for Proposal (RFP) nor a commitment on behalf of the Navy of any kind.
- The Navy wishes to facilitate an open and equal dissemination of information during this Industry Day. Therefore, while contractors are encouraged to ask questions, please do so as part of the public forum and not in side bar conversations.
- Further, in order to fully document the questions and concerns raised during this Industry Day, we ask that you please provide your questions on the Industry Day Q&A sheets provided. Questions will be treated as "Bidder's Questions" and all answers will be made publicly available .



# MAC-MO Pilot Program Bottom Line Up Front

- Navy is committed to improving price competition, affordability, and efficiency in all contract execution
- However, MSMO construct is currently constrained by a sole-source negotiating environment in option execution
- Therefore, in parallel with current MSMO strategy, Navy intends to test a limited MAC-MO pilot in San Diego for select ship availabilities (CGs/DDGs)
- Navy will carefully assess and validate results prior to evolving the current MSMO strategy

**Opportunity to evolve MSMO to drive increased price competition and maintain flexibility and responsiveness to Fleet requirements**



# MAC-MO Pilot Program Proposed Contracting Approach

## **Award Indefinite Delivery, Indefinite Quantity Multiple Award Contracts**

- The Navy will award IDIQ contracts to complete work on CGs & DDGs in San Diego
- To be eligible for award, offerors must be Master Ship Repair Agreement (MSRA) holders in San Diego, CA at time of award
- Award will be made to multiple offerors based on evaluation of both price and non-price factors

## **Advance Planning and Long Lead Time Material (LLTM) Procurement**

- Planning will be executed under existing Planning Yard contracts and provided as part of Delivery Order Solicitations as Government Furnished Information (GFI)
  - Bath Iron Works (BIW) will perform planning and LLTM procurement for DDG 51 class Orders
  - Huntington Ingalls Industries (HII) will perform planning and LLTM procurement for CG 47 class Orders

## **Award Delivery Orders for Maintenance, Modernization and Repair Execution**

- Delivery Orders will either be competed or awarded on a sole source basis in accordance with FAR 16.505
- **DDG CNO Avails & CG CMAVs** Delivery Orders are expected to be competed among MAC holders
  - Competed Orders expected to be Firm Fixed Price (FFP)
  - Solicitations are expected to include mechanisms to manage risk of Growth & Emergent Work, including:
    - Pre-priced competitive Options, tailored to each Deliver Order (availability)
    - Pre-priced competitive "Change Rates" (fully-burdened labor and material burden rates)
- **Emergent Maintenance** Delivery Orders are expected to be awarded on a sole source basis
  - Structured as an order under the MAC-MO; Cost Plus Fixed Fee
  - Assigned to MAC holders on either a rotating basis or to meet minimum guarantees
- Small Business - Navy plans to follow approach similar to MSMO Spiral 2; MAC holders will be required to subcontract at least 40% of production work completed during evaluation period to Small Business

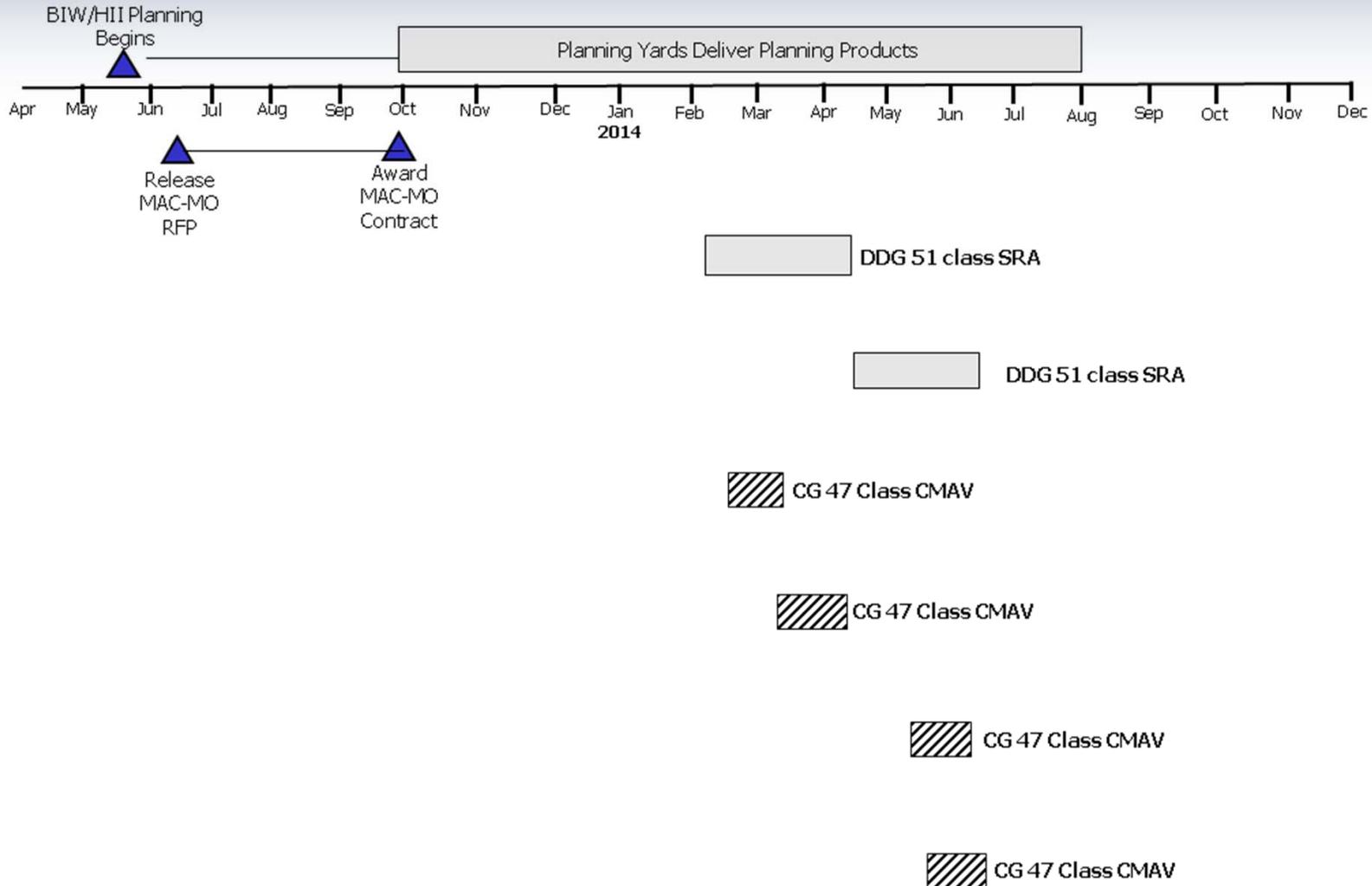


# MAC-MO Pilot Program Expected Acquisition Timeline

29 May 2013	Synopsis
06 June 2013	Industry Day
14 June 2013	Expected RFP Release
28 June 2013	Expected Cut Off for Bidders Questions
15 July 2013	Expected Receipt of Proposals
30 September 2013	Expected Award Date



# MAC-MO Pilot Program Notional Timelines



\* While the Navy is targeting a limited number of specific availabilities, alternate availabilities may be chosen as a result of schedules and/or budget constraints



# MAC-MO Pilot Program Questions?

## **Break for Question Development - 15 minutes**

- Attendees prepare questions
- Questions will be treated as "Bidder's Questions" and all answers will be made publicly available
- Q&A sheets provided

## **Break for Navy Review & Prepare Answers - 30 minutes**

- What it can answer: Today
- What it can't answer: Answer provided via FEDBIZOPPS website ([www.fbo.gov](http://www.fbo.gov))

## **Navy Provide Responses - 15 minutes**

- Revised answers to questions may be provided via the FEDBIZOPPS ([www.fbo.gov](http://www.fbo.gov))



## Further Comments or Requests for Clarification

- Industry is invited to provide the Navy additional comments, concerns or questions. All inquiries shall be directed to Morgan Reese, Contracting Officer, and Traci Pichler, Contract Specialist, at [morgan.reese@navy.mil](mailto:morgan.reese@navy.mil) and [traci.pichler@navy.mil](mailto:traci.pichler@navy.mil)
- Industry Comments and Concerns will not be made publicly available
- However, questions will be treated as “Bidder’s Questions” and all answers will be made publicly available
- To ensure the Navy is able to adequately consider Industry’s comments or concerns in the MAC-MO solicitation, it is requested they be submitted no later than 10 June 2013