



DEPARTMENT OF THE NAVY

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IN REPLY REFER TO:

SER 0271.A3 / jak
N00104-11-Q-Q967

LIMITED SOURCE JUSTIFICATION

1. IDENTIFICATION OF REQUESTING AGENCY AND CONTRACTING OFFICE:

- a. Agency Name: U.S. Fleet Forces (USFF) – Code N02023
1562 Mitscher Ave., Suite 250
Norfolk, Virginia 23551-248
- b. Contracting Office: Department of the Navy
NAVSUP Weapon Systems Support
ADP Modernization Contracting Department
Mechanicsburg, PA., 17055-0788

2. DESCRIPTION OF ACTION BEING APPROVED:

This limited source justification (LSJ) is for the negotiation and issuance of a General Schedule Administration (GSA) Task Order for continuance of the training support services provided under the existing IDIQ fleet training support (FTS) contract N00104-07-D-Q146. The current ceiling period of performance will end July 15, 2011. This action is a follow-on sole source 2 month bridge effort under a GSA order to provide contractor technical and analytical services to training pending award of the FTS follow-on contract (TBD).

A firm fixed price award to Science Applications International Corporation is contemplated at an approximate dollar value \$; anticipated award date NLT 14 July 2011.

3. DESCRIPTION OF ACTION BEING APPROVED:

This LSJ covers the procurement of highly specialized, comprehensive, integrated contractor analytical and technical services for United States Fleet Forces (USFF), subordinate activities, and designated DoD activities worldwide. The action being approved is a follow-on effort to USFF-NAVICP N00104-07-D-Q146 Fleet Training Support (FTS) contract. Coverage will support legacy, current, and future FTS requirements in direct support of the U.S. Navy's Fleet Training Continuum (FTC), Fleet Response Plan (FRP), and Fleet Response Training Plan (FRTP), which are the governing programs to support the Global Force Management (GFM) plan. Under the provisions of the FRP naval leadership is mandated to produce ready forces for rotational presence (deployment of forces) and surge (crisis action response) as well as capitalization on capacity to increase war-fighting readiness to support GFM. This includes flexible deployment options for rotational forces that support major contingency operations, additional

capacity for overseas contingency operations (OCO), surge capability, the adaptive force package-capability certification process, and application of the FRP beyond strike groups to joint and coalition forces. Under FRTP naval leadership is mandated to provide a fleet training process in support of GFM requirements for strike group (SG) readiness capability, independent deployment operations, and irregular warfare capability based upon and aligned to Navy Mission Essential Tasks (NMETS).

FTS contract support efforts under this procurement will include, but are not limited to:

- Execution of fleet training within the framework of the FTC, FRP, FRTP; navy technical and training instructions and manuals; and joint training requirements based on required warfighting capabilities.
- Assist in the determination, development, coordination, communication, and implementation of fleet training policy, programs and procedures.
- Development and execution of training events and exercises, both live and synthetic supporting unit level training through operational and strategic force training. This includes school-house course development and instruction; war-games and fleet synthetic training (FST) exercises; Joint Force Maritime Component Commander (JFMCC)/Joint Task Force Headquarters (JTFHQ) level war-fighting capability training requirements.

The FTS contract, N00104-07-D-Q146 was awarded on 11 May 2007 as a firm fixed price (FFP) /time and materials (T&M) hybrid contract designed to streamline fleet training contractual efforts and to capture innate efficiencies from multi-use contractor efforts. The contract provided a robust, efficient, and flexible contract vehicle synergistic in nature and void of stove pipe contract barriers managed by one (1) prime contractor and multiple subcontractors. This reduced duplicative training efforts, contracting fees, contract management costs, and elimination of the “contract” boundaries between companies.

The follow-on contract, N00104-11-I-Q301, sources sought was advertised in November 2010 and an industry day for interested companies was conducted on 26 January 2011 in Norfolk. Over 51 companies from various large and small businesses attended. They were provided a draft of the Statement of Objectives and asked for questions, comments and white papers concerning the proposed work. Multiple questions were answered and eleven (11) white papers were received, all indicating the USFF intention of a single award to a prime with a team of subcontractors was the best approach. USFF and NAVSUP Weapon Systems Support are projecting an award in the spring/summer of 2012. This contract would provide continuance of the currently contracted work with the current prime contractor until the award.

4. IDENTIFICATION OF STATUTORY AUTHORITY:

This justification is based upon the authority of the Multiple Award Schedule Program. It is derived from Title III of the Administrative Services Act of 1949 (41 USC 251, et seq.) and Title 40 USC, Public Buildings, Property, and Works and implemented in FAR 8.405-6(b)(1) and PGI 216.505-70(1).

5. UNIQUE QUALIFICATIONS:

The incumbent, SAIC, has the technical and managerial expertise supporting the current fleet training support contract that provides the only known source of contractor labor that can fulfill the requirements of this contract without interruption or delay. Any other company would require a transition period to

meet the technical and management qualifications. This is estimated to be four (4) to six (6) weeks to complete this transition period.

Fleet Training Support Contractor Workforce. Fleet training support is provided to DoD/DoN by a finite composite of highly skilled subject matter experts specializing in technical and non-technical elements of live training, modeling and simulation, synthetic training, as well as constructive training, exercise development and execution on a worldwide basis. Skill-set requirements are narrowly defined and perishable, focusing on organic specific core competencies rather than a generic competency blend. The only method of providing this blend of skill sets is through inter-industry partnerships and/or teaming arrangements between contracting entities. This enables full spectrum subject matter expert competency for training support.

The SAIC team is a consortium of leaders in the training, simulation and military operations industry. They specialize in those areas that support all aspects of fleet training, including from tactical and operational courses, war-games, and exercises that encompass scenario design, execution, assessment, and readiness reporting. This team consists of a mix of large, major defense contractors, medium technically specific contractors, and small disadvantage businesses. They were, are, and remain the experts in their fields. SAIC's management approach involves complete team interaction and cooperation to meet and provide the best response to the Navy's requirements. USFF's observation is that SAIC remains on the cutting edge of new fleet training developments and is poised to meet USFF's goals and vision, ensuring that current program and expected growth requirements can be met and sustained while realizing cost efficiencies through program streamlining and incorporation of new technologies.

6. DETERMINATION OF BEST VALUE:

These services are being purchased in accordance with FAR Part 8.4 (Federal Supply Schedules). Services offered on the schedule are priced at either hourly rates, or at a firm fixed price for performance of a specific task. A firm fixed price GSA performance based Task order will be negotiated for this requirement.

All applicable procurement regulations have been followed. A price analysis will be performed for this continued effort in accordance with applicable FAR provisions. This analysis will verify the contractor's proposed rates and charges, and will consider commerciality, procurement history, GSA schedules, and other applicable pricing information in determining price reasonableness. In addition, technical assistance will be utilized to verify the types, mix and quantities of the contractor's proposed task prices. This analysis will sufficiently ensure that the proposed price is fair and reasonable. The Contracting Officer determines that this procurement represents the best value (as defined in FAR 2.101) and results in the lowest overall cost alternative (considering price, special features, administrative costs, etc.) to meet the Government's immediate needs.

7. DESCRIPTION OF MARKET RESEARCH CONDUCTED:

This acquisition is a sole source award to incumbent provider, SAIC. Market research has been performed for the follow on contract and this requirement will be fully competed. However, there are no current contractor's who have the necessary team or specialized skill-sets to support the FST. SAIC is the only source capable of providing the services required during the 2 month period covered under this LSJ.

8. OTHER SUPPORTING DATA:

This sole source award is being conducted for the convenience and benefit of the Government to insure continuance of the contractor support to fleet training at its current level, capacity and expertise pending a competitive award of a follow-on contract.

9. ACTIONS TO REMOVE BARRIERS TO COMPETITION:

There are no alternate to this sole source procurement that can satisfy the requirements, both technically and in the time required. A follow-on competitively awarded procurement is in process.

10. REFERENCE TO APPROVED ACQUISITION PLAN/STRATEGY:

An Acquisition Plan is not required. This acquisition is below the thresholds prescribed in DFARS 207.103 for a written acquisition plan.

The Acquisition plan covering this requirement is attached.

11. CONTRACTING POINT OF CONTACT:

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