

Date: 15JUNE2016

From:  
To: Procurement/Supply Division

Subj: JUSTIFICATION FOR SOLE SOURCE SPECIFIC (Simplified Acquisitions <\$150K)

The service or material listed on MYERS BRIGGS TYPE INDICATOR ASSESSMENTS SOW/(document number), is sole source and competition is precluded for reasons indicated below. There are no substitutes available for this material or service.

**Restricted to the following source.** Provide *original manufacturer's* name. (If a sole source manufacturer distributes via dealers, ALSO provide dealer information.)

CPP, INC  
Inside Sales Representative  
CPP Government Solutions  
[Cbarnaby@cpp.com](mailto:Cbarnaby@cpp.com)  
800-624-1765 ext 212  
[www.cpp.com](http://www.cpp.com)

CAGE Code:

Description of the item or service required, the estimated cost, and required delivery date.

MBTI is used as one method of self-awareness in NLEC courses to meet the requirements of CNO's Design for Maritime Security.  
delivery date is 01AUG16.

Specific characteristics of the material or service that limit the availability to a sole source (unique features, function of the item, etc.). Describe in detail why only this suggested source can furnish the requirements to the exclusion of other sources.

The proprietary data is the MBTI Assessment is a personality assessment copyrighted and delivered by CPP, Inc. CPP, Inc is the only responsible and quickly responsive source that will satisfy the NLEC requirements in accordance with FAR 6.302-1 "Only one responsible source and no other supplies of services will satisfy agency requirements."

The requested material or service represents the minimum requirements of the government.

CHECK & FILL IN ALL APPLICABLE BLANKS BELOW

The material/service must be compatible in all aspects (form, fit and function) with existing systems presently installed/performing. Describe the equipment/function you have now and how the new item/service must coordinate, connect, or interface with the existing system.

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A patent, copyright or proprietary data limits competition. The proprietary data is the MBTI personality assessment and is distributed by CPP, Inc. CPP, Inc is the only responsible and quickly responsive source that will satisfy the NLEC requirements in accordance with FAR 6.302-1 "Only one responsible source and no other supplies of services will satisfy agency requirements."

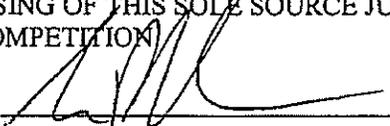
These are "direct replacements" parts/components for existing equipment.

Other information to support a sole source buy:

The Commanding Officer, Naval Leadership and Ethics Center in discussion with NWC has determine that the MBTI is a best practice for MC,PCO, PXO, CMC and CSLC students for self-awareness in support of the Leadership Development Strategy and CNO's LOE covering self awareness. It has been determined that the most efficient method to address this task is to utilize commercially available self-awareness development tools that NLEC staff, after certifications, will use and debrief.

The MBTI is a baseline assessment for self-awareness that will provide students with an understanding of their core personality to better facilitate discussion and provide opportunity to develop and better lead and perform in their positions of authority. It also provides the ability for NLEC to provide these services to requesting commands to further enhance the Leadership Continuum to Wardrooms and CPO messes across the Fleet.

I CERTIFY THAT STATEMENTS CHECKED, AND INFORMATION PROVIDED ABOVE, ARE COMPLETE AND CORRECT TO THE BEST OF MY KNOWLEDGE. I UNDERSTAND THAT THE PROCESSING OF THIS SOLE SOURCE JUSTIFICATION PRECLUDES THE USE OF FULL AND OPEN COMPETITION

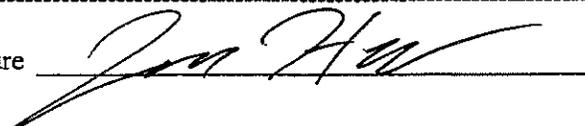
Signature 

Title \_\_\_\_\_

Activity: \_\_\_\_\_

Date \_\_\_\_\_

Contracting Officer Signature



Date 23 June 16