



DEPARTMENT OF THE NAVY
NAVSUP FLEET LOGISTICS CENTER NORFOLK
1968 GILBERT STREET SUITE 600
NORFOLK VA 23511-3392

IN REPLY REFER TO

4300
230I
28 Nov 2012
NF13614.4

**JUSTIFICATION AND APPROVAL
OTHER THAN FULL AND OPEN COMPETITION**

1. Contracting Activity. NAVSUP Fleet Logistics Center Norfolk (FLCN) Contracting Department, 1968 Gilbert St, STE 600, Norfolk, Virginia 23511-3392 proposes to procure, by other than full and open competition, services for the preparation of personal property of DoD personnel for shipment and/or storage through local drayage with Kloke Enterprises Inc. as required by NAVSUP Fleet Logistics Center Norfolk, Consolidated Personal Property Office, Norfolk, VA 23511-3392.

2. Description of the Action Being Approved. The Government has a continuing need for the services being provided under contract N00189-07-D-0065 which expires on 30 November 2012. This is a non-competitive action with Kloke Enterprises Inc. to ensure the continued service for the preparation of personal property of DoD personnel for shipment and/or storage through local drayage while a follow-on contract is awarded by FLCN. The estimated dollar value of this action for the period of performance of 01 December 2012 through 31 January 2013 is [REDACTED]. The total dollar amount for contract N00189-07-D-0065 will increase from [REDACTED] by [REDACTED] to [REDACTED].

3. Description of Supplies/Services. Contract N00189-07-D-0065 is an Indefinite Delivery/ Indefinite Quantity (IDIQ) requirements type contract with firm fixed unit prices for services for the preparation of personal property of DoD personnel for shipment and/or storage through local drayage. This contract is specifically for outbound services – Schedule I, Areas I and III, and, Intra City Moves - Schedule III – Area I. The contract was awarded by NAVSUP FLCN as a 100% small business set-aside on 8 May 2007, for five (5) years (inclusive of options). The current contract total through Modification P00011 is [REDACTED].

4. Statutory Authority Permitting SOLE SOURCE: The statutory authority permitting other than full and open competition is 10 U.S.C. 2304(c) (1), only one responsible source.

5. Rationale Justifying Use of Cited Statutory Authority: The authority cited in paragraph 4 above is applicable because the Government's needs can only be satisfied by the incumbent contractor for the immediate interim period between the existing contract and the competitive follow-on contract. Kloke Enterprises Inc. is the only known contractor that possesses the necessary qualifications, supplies, and personnel available to satisfy the Government's requirements without interruption and without a negative impact on the Navy. The negative impact of interrupted or delayed support would be detrimental to the Government, as DoD personnel household goods shipments would be delayed. The support to be provided under the authority requested by this J&A is critical and is necessary in order for the Navy to continue its mission.

6. Description of Efforts Made to Solicit Offers from as Many Offerors as Practicable: There are no known vendors that can immediately step in and provide the required services. The proposed contract action and sole source justification will be synopsisized on the Navy Electronic Commerce Online (NECO) website.

7. Determination of Fair and Reasonable Cost. The Contracting Officer will make a determination of fair and reasonableness pricing based upon price analysis of the contractor's quote in accordance with FAR 13.106-3.

8. Actions to Remove Barriers to Future Competition. As stated herein, Kloke Enterprises Inc. is the only known contractor that possesses the necessary qualifications to immediately provide continuation of the required services without a negative impact to the Navy. The follow-on contract requirement solicitation N00189-12-R-0015 was competed under full and open competition. The solicitation closed 22 October 2012. Competition was anticipated, however, inadequate competition was received. Additional analysis required to determine proposed prices fair and reasonable. The requirement is currently in the evaluation phase and award is anticipated by no later than 31 January 2013.

9. Contracting Point of Contact

Shawnta Wells, Contract Specialist, 757-443-1419 or Elizabeth Adams, Contracting Officer, 757-443-1256.