



DEPARTMENT OF THE NAVY  
NAVSUP FLEET LOGISTICS CENTER NORFOLK  
700 ROBBINS AVE, BLDG 2B  
PHILADELPHIA, PA 19111-5083

IN REPLY REFER TO  
J&A# 15-020

### JUSTIFICATION FOR SOLE SOURCE (Simplified Acquisitions <\$150K)

The service or material listed on FY15 Spacesaver Maintenance (COS-LIB-15-037) is sole source and competition is precluded for reasons indicated below. There are no substitutes available for this material or service.

**Restricted to the following source.** Provide *original manufacturer's* name. (If a sole source manufacturer distributes via dealers, *ALSO* provide dealer information.)

Manufacturer: Spacesaver Infolinx, Inc.

Manufacturer POC & phone:



Mfr. address: 10800 Connecticut Ave.  
Kensington, MD 20895.

### Description of the item or service required, the estimated cost, and required delivery date.

This proposed action is for a Contract Award for annual preventive maintenance agreement for the NDU Library's Spacesaver moveable shelving. This contract action includes one base year and four one year option periods.

Required delivery date is March 1, 2015.

The estimated cost is 

Specific characteristics of the material or service that limit the availability to a sole source (unique features, function of the item, etc.). Describe in detail why only this suggested source can furnish the requirements to the exclusion of other sources.

Spacesaver is a proprietary system with proprietary parts. The preventive maintenance and repair services are only provided by Spacesaver, the only distributor and service provider for Spacesaver shelving and shelving repair parts in the DC metropolitan area.

- Unauthorized non Spacesaver service personnel are unable to provide service without voiding the warranty on our Spacesaver System. The NDU Library currently has a limited lifetime warranty on the shelving and a 10-year warranty on motors, all of which

were installed new in 2014. These would be voided if unauthorized non Spacesaver service personnel worked on the Spacesaver shelving.

- Spacesaver Systems, Inc. uses only local certified factory trained technicians to install and service Spacesaver equipment. Spacesaver certified technicians are the only certified technicians authorized to maintain this particular company's equipment inside the Washington DC area.
- Spacesaver Systems, Inc. is the sole authorized distributor in the DC Metro area.
- Spacesaver Systems, Inc. only uses factory parts and components to service and maintain equipment.

CHECK & FILL IN ALL APPLICABLE BLANKS BELOW

X  The material/service must be compatible in all aspects (form, fit and function) with existing systems presently installed/performing. Describe the equipment/function you have now and how the new item/service must coordinate, connect, or interface with the existing system.

- The NDU Library currently has Spacesaver Mobile Shelving units installed. Spacesaver is a proprietary system. Spacesaver Systems, Inc. uses only local certified factory trained technicians to install and service Spacesaver equipment. Spacesaver certified technicians are the only certified technicians authorized to manipulate this particular company's equipment inside the Washington DC area. Spacesaver Systems, Inc. only uses factory parts and components to service and maintain equipment. Unauthorized vendors do not have access to Spacesaver parts.

X  These are “direct replacements” parts/components for existing equipment.

Market research has revealed that only Spacesaver Inc. has access to the necessary parts to perform maintenance on this equipment. Spacesaver and other mobile shelving suppliers report that Spacesaver works in regions. There are other Spacesaver authorized suppliers in the U.S. but only one in the DC area/mid-Atlantic region. Spacesaver Infolinx, Inc. 10800 Connecticut Ave. Kensington, MD 20895 is the sole provider for this service in the DC Metro area. Spacesaver Systems, Inc. only uses factory parts and components to service and maintain equipment. Unauthorized vendors do not have access to Spacesaver parts. Unauthorized non Spacesaver service personal are unable to provide service without voiding the warranty on your Spacesaver System.

X  Other information to support a sole source buy:

**Statutory Authority Permitting Sole Source**

The authority for other than *Full and Open Competition* is 41 U.S.C. 1901 - Simplified acquisition procedures as implemented by Federal Acquisition Regulation (FAR) 13.106-1(b) *Soliciting from a single source.*

