

LIMITED SOURCE JUSTIFICATION FOR FSS ORDER (\$3,000 to SAT)

1. The service or material listed on **R553212318CR02** is a limited source action to be awarded as a new Federal Supply Schedule order and/or modification of an existing order to **Strategic Operations, Inc.**, identified in paragraph (2) below. The placement of a *firm fixed price order* is anticipated.

2. **Limited to the following source(s).** Provide *original manufacturer's* name. (If a sole source manufacturer distributes via dealers, *ALSO* provide dealer information.)

Contractor: Strategic Operations, Inc.

GSA Contract No. GS-07E-5527P

Contractor Representative: Mr. Rick Brown, 7405 Ruffin Road, San Diego, CA 92132-1611;

Phone Number (858) 244-0559

Manufacturer: n/a

FSS nr: n/a

Manufacturer POC & phone nr. n/a

Dealer Rep n/a

Dealer FSS nr: n/a

Dealer Rep address / phone nr. n/a

3. **Identification of the justification rationale.** This acquisition is conducted under the authority of the Multiple Award Schedule Program (Title III of the Federal Property and Administrative Services Act of 1949 (41 U.S.C. 251, *et seq.*) and Title 40 U.S.C. 501, Services for Executive Agencies). Authority to limit sources to less than those required by FAR 8.405-1 and 8.405-2 is found at FAR 8.405-6. The proposed acquisition is for rental of Rappel Tower for training. The closest Department of Defense (DOD) owned Rappel Towers are located in San Diego and Camp Pendleton which only allow for training to be taught in accordance with Marine Corps qualifications and standards. The Department of Navy Explosive Ordnance Disposal (EOD) Rappel Training qualifications and standards are vastly different from the Marine Corps training curriculum. To include a requirement of night training and tight training schedules which do not allow time for students to travel more than 20 miles from EOD TEU-1. As result, it is necessary to perform the training exercises from the nearest training facility in order for participants to receive the learning objectives within the allowable time.

4. **Description of the item or service required, statement that the requested material or service represents the minimum requirements of the government, the estimated cost, and required delivery date or performance period.** The service required is for a rental of Rappel Tower for training. The estimated cost for these services is \$19,840.00. The required period of performance is from January 14, 2013 through September 9, 2013. The Rappel Tower training will consist of 14 four (4) hour block and 12 six (6) hours block of training for TTC air, HAST CAST Master, Air Week, Instructor training and Mid-Shipman training.

5. **Specific characteristics of the material or service that limit the availability to this/these source(s) (unique features, function of the item, etc.). Describe in detail why only this/these**

suggested source(s) can furnish the requirements to the exclusion of other sources. Provide a description of the market research conducted among schedule holders and the results OR a statement of the reason market research was not conducted. The requiring activity and the contracting activity have conducted market research. GSA has multiple schedule holders which provide tactical training in realistic physical environments. However, only Strategic Operations, Inc. is within the 20 mile distance from EOD TEU-1. Other GSA schedule holders are further away and limit the availability from multiple sources. Specific characteristics taken into consideration for this requirement include:

- Tower is required to be no less than 50 foot tall
- Tower is required to have a mock helicopter on it
- Tower is required to have lighting that can be turned off and on to facility night training
- Tower is required to have an opening on the wall to allow instructors to talk to ropers rappelling down the tower
- Tower must be within 20 miles if EOD TEU-1

6. **Other information to support a limited source buy:** EOD TEU-1 is in need of Rappel Tower training for conducting basic and advance HRST operations. DOD training facilities available do not meet minimum requirements.

7. **TECHNICAL OR REQUIREMENTS CERTIFICATION:**

I CERTIFY THAT THE FACTS AND REPRESENTATIONS UNDER MY COGNIZANCE WHICH ARE INCLUDED IN THIS JUSTIFICATION, WHICH FORM A BASIS FOR THIS JUSTIFICATION, ARE COMPLETE AND ACCURATE.

TECHNICAL COGNIZANCE (Per NAVSUPINST 4200.83F, the end user may perform this technical certification.)

(Signature) _____ (Title) _____
 (Code) 499-522-7573 (Phone) _____ (Date) 7 DEC 12

REQUIREMENTS COGNIZANCE

(Signature) _____ (Title) _____
 (Phone) _____ (Date) _____

8. **CONTRACTING OFFICER**

Signature _____
 Date 12-12-12
 FSS Order Limited Source