

JUSTIFICATION FOR OTHER THAN FULL AND OPEN COMPETITION

Purchase Request No: N0025911RCD2142
Department: ORTHOPEDICS
POC/Tel. No.:
Proposed Vendor: ALLOSOURCE

1. Description of the supplies and/or services required to meet the end-user's minimum needs:

This patient requires a Left Ulna Allograft to reconstruct the ulna, replacing areas that have been damaged by cancer. This graft is patient specific to meet the measurements of the patient's ulna and other parts of the wrist to ensure adequate fitting and proper recovery.

2. Estimated value of the requirement:

3. Contractor's unique qualifications which make him/her the ONLY source that can truly satisfy the Government's minimum requirements:

Allosource's grafts are the best grafts available today. They are custom harvested and depending on what surgery are the only ones that work. Allosource is also a 501(c)(3) not-for-profit organization which helps it meet Suggested Source regulations. These items offer the best result to patients as well as lowest cost to government. Allosource has priority over grafts that are harvested in San Diego area.

4. Demonstration of the market search conducted appropriate to the size and complexity of the Government's minimum requirements. Include sources (in Government and industry) contacted and information obtained per source which further supports a sole source acquisition request.:

Our Orthopedic Surgeons continuously rotate grafts used from other vendors to ensure the best product is being used. Surgeons also meet with vendors to discuss ways each vendor can help achieve surgical goals. The surgeon then determines if the outcome for the patient will be best if a product from a certain vendor is utilized versus another product from another vendor. Cost to government and ease of use are also key factors.

5. Other facts supporting the use of other than full and open competition:

Allosource has made NMCS D a top priority account. As Allosource has a large harvesting facility in the area; Grafts are delivered fresh and on time. This aids us as we have never had an issue with backordering or delivering delays from Allosource.

6. Statement of the actions that are being taken to remove or overcome any barriers to competition:

Continual evaluation of the orthopedic market.
