

JUSTIFICATION FOR SOLE SOURCE (SAP <\$150k)  
Ref: FAR 13.106 and NAVSUP 4200.85D Chapter 5 Para. 2.b.(5)

The service or material listed on (Document number) 52820500 is sole source and competition must be restricted to one source, or to only one brand name for reasons indicated below. There are no substitutes available for this material.

Restricted to the following source or brand name. Provide original manufacturer's name. (If a sole source manufacturer distributes via dealers, ALSO provide dealer information.)

Manufacturer: IBM Coportation  
Manufacturer POC & Phone Nr. David Shaw 1-404-386-9646  
Mfr. Address PO Box 643600 Pittsburgh, PA 15264-3600  
Manufacturers Dealer/Rep \_\_\_\_\_  
Dealer/Rep Address/Phone Number \_\_\_\_\_

Description of the item or service required, the estimated cost, and required delivery date.

Skills Manager is the software service that utilizes the IBM Kenexa Talent Frameworks Complete Library that was purchased in June 2015. Competency mapping using the IBM Kenexa Talent Frameworks is complete for Code 109. This purchase is to support the employee competency assessments using the IBM Skills Manager. Skills Manager identifies competency gaps and provides reporting capability for assessing organizational health in the area of skill development.

EST COST \$30,988.00

Specific characteristics of the material or service that limit the availability to a sole source or particular brand name (unique features, function of the item, etc.). Describe in detail why only this suggested source can furnish the requirements to the exclusion of other sources.

The IBM Skills Manager leverages the competency data purchased previously (Prior contract # SPMYM214M2759, Invoice # 8149859 cost \$151,598.00) and JML 51551800 awarded 22 June 2015 for the complete competency library. Even though the data is customized for use within PSNS & IMF, Skills Manager provides the interface that makes the data useful for workforce development.

The requested material or service represents the minimum requirements of the government

CHECK & FILL IN ALL APPLICABLE BLANKS BELOW

The material/service must be compatible in all aspects (form, fit and function) with existing systems presently installed. Just describe the equipment you have now and how the new item/service must coordinate, connect, or interface with the existing system.

Skills Manager is the software service that utilizes data already purchased.

A patent, copyright, or proprietary data limits competition. The proprietary data is:  
Competency library data

These are "direct replacements" parts/components for existing brand name equipment.  
 Other information to support a sole-source buy:

I CERTIFY THAT STATEMENTS CHECKED, AND INFORMATION PROVIDED ABOVE, ARE COMPLETE AND CORRECT TO THE BEST OF MY KNOWLEDGE AND DO NOT CONTAIN CLASSIFIED INFORMATION. I UNDERSTAND THAT THE PROCESSING OF THIS SOLE-SOURCE JUSTIFICATION PRECLUDES THE USE OF FULL AND OPEN COMPETITION.

Signature [Signature] Activity PSNS & IMF C/1182  
Title Workforce Development Mgr Date 10/30/15

Contracting Officer Signature [Signature] Date 11/3/15