

**JUSTIFICATION FOR SOLE SOURCE
(Simplified Acquisitions Under \$100K)
(Ref NAVSUP 4200.85C Chapter 4 Paragraph**

The service or material listed on requisition number is sole source and competition is precluded for reasons indicated below. There are no substitutes available for this material.

Restricted to the following source. Provide original manufacturer's name. (If a sole source manufacturer distributes via dealers, ALSO provide dealer information.)

Manufacturer:	ASA Environmental Products, INC.
Manufacturer POC & Phone:	Ana Schnieder 800-783-5272
Manufacturer Address:	22 Bayview Ave, Stonington, CT 06378
Manufacturers Dealer/Rep:	
aler/Rep Address/Phone Number:	

Description of the item or service required, the estimated cost, and required delivery date.

Salt is required for use in VA Class NaOCl systems at a rate of 1 bag per day at sea. ASA Environmental was deemed the approved alternate souce via EB's response to an LAR due to Navy Supply being out of stock. Email received regarding the LAR and ASA as the alternate source forwarded to Texas, from Jim Frishkorn. Upon contacting ASA, they were unable to provide a quote for shipping due to no shipping history to Hawaii and said that it would have to be calculated based on package dimensions and weight at final packaging prior to shipment. ASA quoted approximate 14 day lead time until shipment. Cost is based on quantity ordered with higher quantities having lower unit pricing. Due to this, our 100 15lb bag order at [redacted] bag, will total (before shipping) [redacted]

Specific characteristics of the material or service that limit the availability to a sole source (unique features, function of the item, etc.). Describe in detail **why only** this suggested source can furnish the requirements to Mil-spec item, bag weight meets S&EPM requirements. Advised to use ASA Environmental Products, INC, per an LAR response from Electric Boat.

The requested material or service represents the minimum requirements of the Government

Yes

Lined area for handwritten response to the first question.

CHECK & FILL IN ALL APPLICABLE BLANKS BELOW

The material/service must be compatible in all aspects (form, fit and function) with existing systems presently installed. Describe the equipment you have **now** and **how** the new item/service must coordinate, connect, or interface with the existing system. (W

Virginia Class NaOCl injection unit uses [redacted] per day while underway, and approximately [redacted] every two days as is required by the S9G Steam and Electric Plant Manual (S&EPM). The Sodium Chloride (Salt) being ordered is packaged in pre weighed 15lb, mil-spec bags that withstand shipboard stowage and use. The sodium chloride itself meet standards of cleanliness and manufacturing specifications.

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A patent, copyright, or proprietary data limits competition. The proprietary data is:

N/A

Lined area for handwritten response to the third question.

These are "direct replacements" parts/components for existing equipment. Other information to support a sole-NAVSEA 08H approves this as a replacement for [redacted]

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I CERTIFY THAT STATEMENTS CHECKED, AND INFORMATION PROVIDED ABOVE, ARE COMPLETE AND CORRECT TO THE BEST OF MY KNOWLEDGE. I UNDERSTAND THAT THE PROCESSING OF THIS SOLE-SOURCE JUSTIFICATION PRECLUDES THE USE OF FULL AND OPEN COMPETITION.

Signature Activity Title Date

Signature  Title SUPPLY OFFICER
 Activity 
 Date 8/13/14

Justifying Officer Signature 
 Date 8/13/14

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