

SIMPLIFIED ACQUISITION PROCEDURES (SAP)
SINGLE SOURCE DETERMINATION FOR ACQUISITIONS NOT EXCEEDING THE SIMPLIFIED ACQUISITION THRESHOLD AS DEFINED IN FAR 2.101

SOLICITATIONS MAY BE LIMITED TO ONE SOURCE ONLY IF THE CONTRACTING OFFICER (*within its warrant authority*) DETERMINES THAT ONLY ONE SOURCE IS AVAILABLE IAW FAR 13.106-1(b). THIS DETERMINATION SHALL BE SUPPORTED WITH FULL JUSTIFICATION FOR SINGLE SOURCE FROM THE CUSTOMER. THE CUSTOMER SHALL PROVIDE THE FOLLOWING INFORMATION:

QUOTE/SOLICITATION NUMBER:

ESTIMATED AMOUNT (Not exceeding \$150,000): \$35,600

DESCRIPTION OF SUPPLIES OR SERVICES REQUIRED AND THE INTENDED USE: Scoping and Cost Estimating Training Expertise

UNIQUE CHARACTERISTICS THAT LIMIT AVAILABILITY TO ONLY ONE SOURCE, WITH THE REASON NO OTHER SUPPLIES OR SERVICES CAN BE USED: RSMMeans Company, LLC (RSMMeans) is the only industry recognized experts in Scoping and Cost Estimating as well as providing a Commercial Off-The-Shelf product for reliable data sources to be used for cost estimating to generate Independent Government Cost Estimates (IGE) in an efficient and rapid manner in support of Capital Improvements and Public Works Department project development and IGEs for MILCONs, special projects, and SRM Projects. RSMMeans cost information and other data and methods that are included in their products and services is copyrighted information and solely owned by RSMMeans. This copyrighted and proprietary information supports and is a foundation of the training. They are the sole owner of RSMMeans program and database, and Cost Books and are therefore the only authorized entity to conduct training for this copyrighted and proprietary data and related products. Accordingly, this acquisition of training from RSMMeans as a sole source as one of a limited number of suppliers of RSMMeans Cost Estimating training is in accordance with FAR 6.301-1 (b) which states in relevant part "(1) [w]hen there is a reasonable basis to conclude that the agency's minimum needs can only be satisfied by (i) unique supplies or services available from only one source or only one supplier with unique capabilities; or, (ii) for DoD, NASA, and the Coast Guard, unique supplies or services available from only one or a limited number of sources or from only one or a limited number of suppliers with unique capabilities" and "(2) [t]he existence of limited rights in data, patent rights, copyrights, or secret processes; the control of basic raw material; or similar circumstances, make the supplies and services available from only one source."

REASON THAT SUGGESTED SOURCE IS THE ONLY SOURCE WHICH CAN PROVIDE THE SUPPLIES OR SERVICES:

RSMMeans has conducted/provided numerous training in support of SOUTHWEST scoping and estimating expertise acquisition, which provides RSMMeans instructors with the corporate knowledge of NAVFAC requirements, which helps minimize the costs for the training being provided and saves the GOV money. RS Means recently provided training for engineers and planners at NAVFAC Pacific in July 2015. RSMMeans training is a follow-on training provided to NAVFAC acquisition professionals that will avoid duplication of cost to the government and avoid unacceptable delays in fulfilling this requirement. RSMMeans is the only industry recognized expert in Scoping and Cost Estimating as well as providing a Commercially Off-The-Shelf estimating data source in support of efficient and rapid cost estimates in support of Capital Improvements and Public Works Department project development and government estimates for modifications.

EXPLAIN WHY AN ADEQUATE PURCHASE DESCRIPTION OR OTHER INFORMATION SUITABLE TO SOLICIT BY FULL AND OPEN COMPETITION HAS NOT BEEN DEVELOPED OR IS NOT AVAILABLE: RSMMeans has a copyright on all cost information that has been compiled and is made available through this pre-pricing software for scoping and cost estimating for government construction KS. Full and open competition though viable will still lead to RSMMeans as the strongest and most qualified A-E to provide this training, which, in the end, would have wasted the other A-E and GOVT time going through the acquisition process. Posted through GSA E-Buy for similar RS Means training and no response or bid from GSA vendors. RSMMeans is the sole owner of copyrighted cost information and related software products and therefore is the only company licensed and authorized to provide the RSMMeans training on the copyrighted programs using their proprietary course materials. The training program instructors are RSMMeans-licensed engineers and consultants authorized and prepared to provide the proprietary training.

PROVIDE A STATEMENT OF ACTIONS, IF ANY, THE GOVERNMENT MAY TAKE TO REMOVE OR OVERCOME ANY BARRIERS TO COMPETITION BEFORE FUTURE ACQUISITIONS ARE REQUIRED: There are no barriers to competition. RSMMeans is the industry recognized experts in Construction Scoping and Cost Estimating, which RSMMeans has cultivated over decades of proven products and services provided with over 75,000 construction cost line items for materials, crew sizing, labor hours, labor rates, etc. RSMMeans do not have any dealers or other vendors that is involved in providing this training.