

8(a) SET ASIDE IDIQ MACC FOR NEW CONSTRUCTION, DESIGN-BUILD FOR NEW CONSTRUCTION, RENOVATION, ALTERATION, REVITALIZATION, ALTERATION & REPAIR OF VARIOUS FACILITIES IN SOUTHERN CALIFORNIA, ARIZONA, & NEW MEXICO

* Please note that the following slides will be presented at the pre-proposal conference on January 20, 2010. The RFP will be available on or about January 19, 2010. The slides will provide an overview of what is expected for the submission of your firm's proposal.



PRE-PROPOSAL CONFERENCE

**January 20, 2010
9:00 am**

Solicitation N62473-09-R-1643

**8(a) SET ASIDE IDIQ MACC FOR NEW CONSTRUCTION,
DESIGN-BUILD FOR NEW CONSTRUCTION, RENOVATION,
ALTERATION, REVITALIZATION, ALTERATION & REPAIR OF
VARIOUS FACILITIES IN SOUTHERN CALIFORNIA, ARIZONA, &
NEW MEXICO**

AGENDA

- INTRODUCTION**
- OPENING STATEMENT**
- WHAT IS A MACC?**
- WHAT IS A TWO-PHASE RFP?**
- WHAT IS THE SIX-PART RFP FORMAT?**
- RFP HIGHLIGHTS**
- SUMMARY OF EVALUATION CRITERIA AND SUBMITTAL REQUIREMENTS**
- QUESTIONS AND ANSWERS**
- CLOSING STATEMENT**



POINT OF CONTACT

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OPENING STATEMENT

- **No minutes of this meeting will be published.**
- **Any changes to the RFP resulting from this meeting will be made in writing and an Amendment will be posted to the Navy Electronic Commerce Online (NECO) website at <https://www.neco.navy.mil>.**
- **The attendance sheet will be posted on the NECO website.**

WHAT IS A MACC?

- **A Multiple Award Construction Contract is a contract awarded from a single solicitation, and may result in award to multiple contractors.**

WHAT IS A TWO-PHASE RFP?

- This procurement uses the two-phase design-build selection procedures and consists of one solicitation covering both phases with the intent to award three or more IDIQ Construction Contracts to the Offeror(s) whose proposal(s), conforming to the RFP, will be most advantageous to the Government resulting in the Best Value, price and other factors considered.

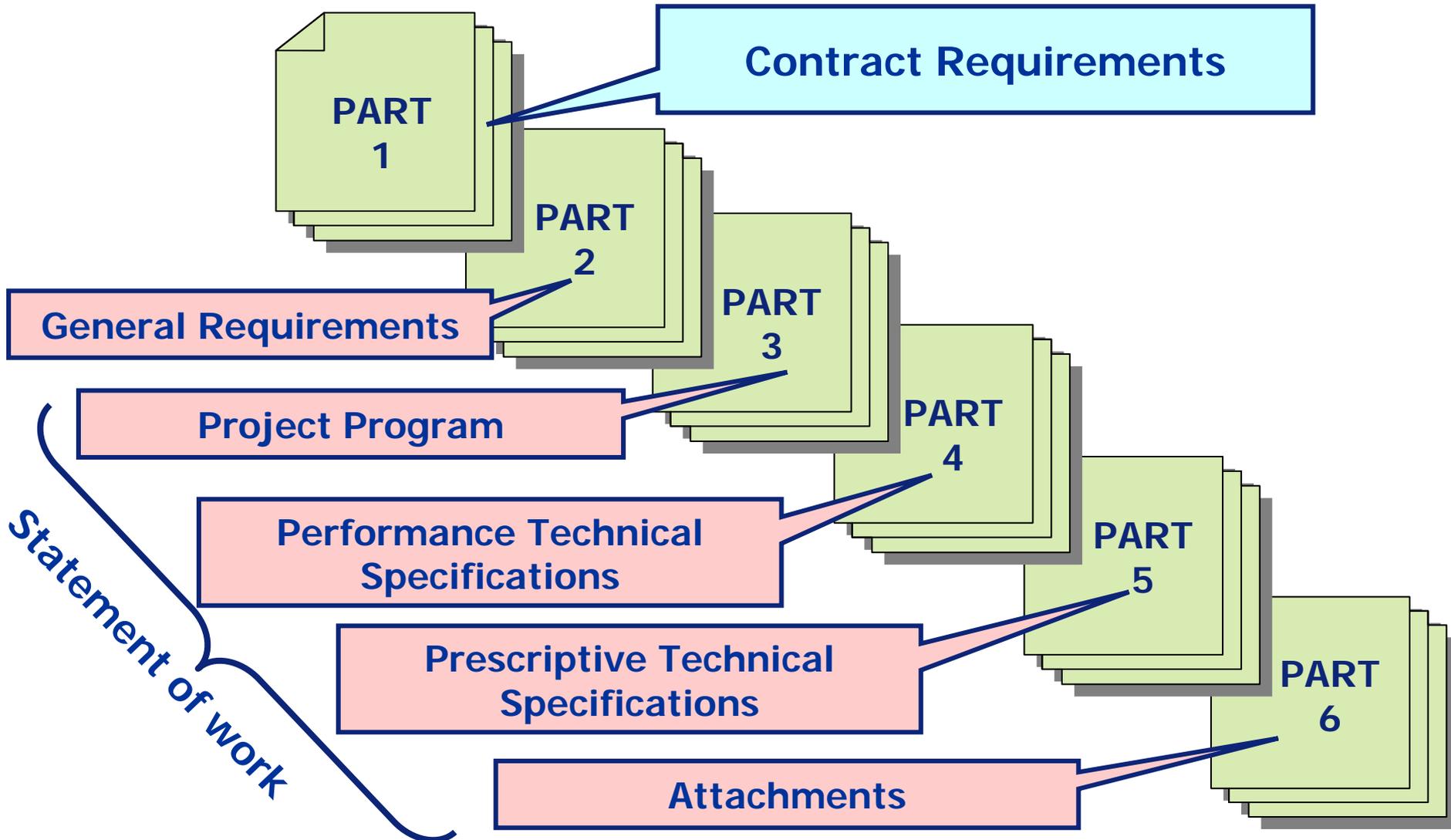
WHAT IS A TWO-PHASE RFP?

- Phase One of the solicitation is in accordance with FAR Part 36.3. Phase One evaluation will result in a determination of the most highly qualified Offerors. These Offerors will be requested to submit a Phase Two proposal.
- The maximum number of Offerors that will be selected to submit a Phase Two proposal is nine (9).

WHAT IS A TWO-PHASE RFP?

- **Phase Two of the solicitation shall require submission of technical and price proposals by the Offerors selected in Phase One, which will be evaluated separately in accordance with Part 15.**
- **Offerors are advised that those Offerors who are selected to proceed to Phase Two are not guaranteed receipt of a contract award.**

WHAT IS THE SIX-PART RFP FORMAT?



RFP HIGHLIGHTS

- **SF 1442, Block 10:**

- The work is for new construction, renovation, revitalization, alteration, and repair within the NAICS code listed, primarily by design-build or secondarily by fully designed project of various buildings and related structures the NAVFAC SW AOR including, but not limited to, Southern CA, AZ, and NM.
NAICS: 236220 Size Standard: \$33.5 Million
- Combined maximum for all contracts awarded is \$500,000,000
- Task Order range is \$500,000 to \$3,500,000
- Minimum Guarantee is \$5,000

RFP HIGHLIGHTS

- **SF 1442, Block 10 (continued):**
 - Types of projects may include, but are not limited to: administration, armory, athletic court & swimming pool, dining, dormitory/barrack, theater, educational, fire station, hangar, retail/store, recreational, religious facility, warehouse, laboratory, medical facility, animal shelter, and other similar commercial and institutional facilities.

RFP HIGHLIGHTS

- **SF 1442, Block 13**
 - Phase One proposals are due no later than 2:00 p.m. local time on February 24, 2010.

RFP HIGHLIGHTS

- **Section 00010, Solicitation Contract Form**

- Proposed price for PTO 0001* shall be entered on page 3 under Line Item 0002

- * APPLICABLE ONLY TO THOSE OFFERORS WHO ARE SELECTED TO PROCEED TO PHASE TWO.

- **Section 00100, Instructions to Offerors**

- Read this entire section carefully!

- Cover Letter

- First two pages of SF1442 w/blocks 14 – 20c completed

- Joint Venture Agreement (if applicable)

- Financial Questionnaire (in sealed envelope)

- Representations & Certifications (Section 00600 of RFP)

RFP HIGHLIGHTS

- **Section 00100, Instructions to Offerors**
 - **Read this entire section carefully!**
 - **Tab 1 – Factor 1 – Experience:**
 - **Exhibits “A” & Exhibits “B”/Evaluations**
 - **Tab 2 – Factor 2 - Past Performance:**
 - **2.1 Past Performance Evaluations (See Tab 1)**
 - **2.2 Safety Information on Exhibit “C”**
 - **Tab 3 – Factor 3 - Management Plan:**
 - **Narrative & Exhibits “D” & “E”/Surety Form**

RFP HIGHLIGHTS

- **Section 00100, Instructions to Offerors**
 - CCR
 - ORCA
 - VETS-100

RFP HIGHLIGHTS

- **Section 00210, Basis of Award & Evaluation Factors**
 - Contractor(s) will be selected on the basis of Best Value to the Government, considering price and other factors combined.
 - Phase One: Factors 1, 2, & 3 are of equal importance.
 - Phase Two: Factors 1, 2, 3, & 4 are of equal importance. When evaluated as a whole, Factors 1, 2, 3, & 4 combined are significantly more important than Factor 5.
 - NOTE: ALL CRITERIA, EVALUATION FACTORS, AND EVALUATION FACTOR RATINGS FROM PHASE ONE WILL BE INCORPORATED INTO THE PHASE TWO EVALUATION.

PHASE ONE EVALUATION FACTORS

FACTOR 1: EXPERIENCE OF THE OFFEROR

- **Proposal Submission Requirements:**
 - Submit under Tab 1
 - Use Exhibit “A” (Experience Project Data Sheet - Offeror)
 - Submit a maximum of five projects for the Offeror
 - Submit projects that are similar in scope, size (project dollar value), type, and complexity to projects shown in SF1442.
 - Submit a performance evaluation [CCASS/ACASS/PPQ (Exhibit “B”)] for each project submitted
 - Submit projects completed within the specified 5-year period (counting back from the specific date set for the receipt of proposals in the initial RFP)

FACTOR 1: EXPERIENCE OF THE OFFEROR (continued)

- **Highlights:**

- Provide a detailed scope and description of the project example. Describe the specific work the offeror performed in the contract.
- For design-build projects, provide a detailed description of the design effort and elements performed by the lead designer in the project.
- Provide specific information on the anti-terrorism (AT) and sustainable design features that were incorporated in the project.
- Avoid general statements.

FACTOR 2: PAST PERFORMANCE

- 2.1 Past Performance of Offeror
- **Proposal Submission Requirements:**
 - Submit under Tab 1
 - Submit evaluations immediately following each of the projects shown on Exhibit "A" to which they pertain
 - For commercial projects, submit Exhibit "B" (PPQ)
 - For government projects, submit CCASS/ACASS evaluations
 - If no CCASS/ACASS available, use Exhibit "B" (PPQ)
 - **PAST PERFORMANCE INFORMATION SUBMITTED FOR PROJECTS OTHER THAN THOSE LISTED IN FACTOR 1 WILL NOT BE CONSIDERED**

FACTOR 2: PAST PERFORMANCE

• 2.2 Past Performance - Safety

• Proposal Submission Requirements:

- Submit under Tab 2

- Submit Exhibit "C" (Safety Data Sheet) Offeror's safety data for most recent 5 complete years:

- Experience Modification Rate (EMR)

- Federal, State, & Municipal OSHA citations received

- Safety awards/certificates received (w/photo or copy)

- Explain high rates/citations

FACTOR 3: MANAGEMENT PLAN

- **Proposal Submission Requirements:**
 - Submit under Tab 3
 - Submit narrative, not to exceed 4 pages
 - Address all elements where the offeror may receive a higher rating
 - Submit Exhibit "E" (Surety Form)

PHASE TWO EVALUATION FACTORS

**APPLICABLE ONLY TO THOSE OFFERORS WHO ARE SELECTED TO
PROCEED TO PHASE TWO**

FACTOR 4: TECHNICAL APPROACH

- **Proposal Submission Requirements:**
 - Submit under Tab 4
 - Submit conceptual site layout showing building placement
 - Address design and functional elements listed in the RFP
 - Submit narrative, not to exceed 3 pages
 - Describe the various elements listed in the RFP and shown in the conceptual site layout
 - Submit LEED checklist (not included in the 3-page limit)

FACTOR 5: PRICE

- **Based on Proposed Task Order 0001**
- **Proposal Submission Requirements:**
 - **Submit under Tab 5**
 - **Submit all price information in a sealed envelope**
 - **Standard Form (SF) 1442 (Solicitation, Offer, and Award)**
 - **Bid Bond**

QUESTIONS

CLOSING STATEMENT

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