



DEPARTMENT OF THE NAVY
NAVAL FACILITIES ENGINEERING COMMAND SOUTHWEST
1220 PACIFIC HIGHWAY
SAN DIEGO, CA 92132-5190

4300
Ser ACQ2.ML
December 23, 2009

**SOURCES SOUGHT
MARKET RESEARCH QUESTIONNAIRE
NAVAL FACILITIES ENGINEERING COMMAND SOUTHWEST DIVISION
FACILITIES SUPPORT 8(A) MULTIPLE AWARD SERVICE CONTRACT
(MASC) AT VARIOUS LOCATIONS IN, ARIZONA, CALIFORNIA,
COLORADO, NEVADA, NEW MEXICO & UTAH REF # N62473-10-R-2202**

Market Research is being conducted in accordance with Federal Acquisition Regulations (FAR) Part 10 and 12 to determine if commercial items are available to meet the Government's need for Facility Support Services at various locations located in the San Diego Metropolitan Areas.

North American Industry Classification System (NAICS) Code 561210 – Facilities Support Services Small Business Size Standard is \$35.5 million annual receipts (see "Annual Receipts" explanation at bottom of questionnaire).

Total Estimated Value - \$9.9 million per year or \$99 million for 10 years
Performance Period – 10 years (Base Year, 4 Option Year, and 5 Award Option Years)
Proposed Contract Type – Firm Fixed Price/Indefinite Delivery Indefinite Quantity (IDIQ)

Work Requirements:

Contractors may be required to perform Facilities Support work which primarily consists of maintenance, repair, and minor (incidental) construction for the following type of facilities services:

- Facilities Maintenance;
- Family Housing;
- Supply Services
- Grounds Maintenance;
- Janitorial;
- Refuse;
- Pest Control;
- Environmental;
- Bachelor Quarters;
- Security;
- Street Sweeping/Snow Removal;

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Electrical;
Steam;
Gas;
Wastewater;
Chiller-Plant;
Base Support Vehicles & Equipment.

Instructions to Interested Parties: This is not a request for proposal and a contract award will not be made from this questionnaire. We are requesting assistance from the commercial industry in the preparation of a Facilities Support contract vehicle. Your answers to the following questions will be used to tailor the proposed solicitation described above. Please answer the following questions to the best of your ability and return the completed questionnaire to Christine Reyes via email christine.reyes@navy.mil; fax, (619) 532-3358, or mail to the address shown below. All information provided will be kept confidential and will not be disseminated to the public.

NAVFAC Southwest Division
Attn: Christine Reyes, Code ACQ2.CR
1220 Pacific Highway, Building 127, Room 115
San Diego, CA 92132

**PLEASE RETURN COMPLETED QUESTIONNAIRE BY WEDNESDAY,
JANUARY 20TH, 2009**

Sincerely,


MARY C. LACY
Contracting Officer
(619) 532-2456

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Name of Company:

Address:

Point of Contact:

Phone#:

Fax#:

Email address:

DUNS #:

CAGE Code#:

- 1) Have you sold or offered Facilities Support services as defined above, to the General Public based on established catalog or market prices using commercial terms and conditions? If you answer yes, please attach a copy of your company's established catalog or market prices for Facilities Support Services.

Yes No

- 2) Does your company voluntarily comply with American National Standard Institute (ANSI) and American Standard Mechanical Engineer (ASME) Association for any of the services listed above? If so, please identify the standards followed below:

Yes; ANSI # _____ ASME# _____

No

- 3) Please identify your company's Small Business size status under North American Industry Classification System (NAICS) 561210. Small Business Size Standard – \$35.5 million annual receipts. For more information refer to <http://www.sba.gov/>.

Large Business Concern

8(a) contractor

If 8(a), what will be your 8(a) status in 2009 and 2010?

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Yes, will be an 8(a) contractor

No, will not be an 8(a) contractor

Small Disadvantaged Veteran Owned Small Business (SDVOSB)

Historically Underutilized Business Zone (Hubzone)

Emerging Small Business (ESB)

Small Business (SB)

If Small Business, what do you project your size status at the end of June, 2010?

Yes – Below Size Standard (\$12.5 million in annual receipts)

No - Will not be Small Business Concern after June 2010

4) What is your company's average annual gross receipt for Facilities Support services?

Yes

No

5) How long has your company provided these services?

6) Please list any contracts your company is currently performing that would be considered the same as or similar to this effort (size & scope) as well as those you have completed within the last three years, including contract number, title, and references with name and phone number.
(information may be provided in the block below, or as a separate document)

7) Does your company typically compete for contracts as:

Prime Contractor

Subcontractor

Joint Venture

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8) All contractors receiving a federal contract award must be registered in Central Contractor Registration (CCR) at the following website: <http://www.ccr.gov/>
Is your company registered in CCR?

Yes No

Expiration date in CCR:

9) Please indicate below whether or not you intend to perform the Facility Support services as a Prime Contractor or through subcontracting. If you intend to perform as a Prime and through subcontracting, please indicate the percentage below.

A. Technical Section: FACILITY SUPPORT SERVICES

Performed by Prime Contract: ___% Performed by Subcontract: ___%

10) Would your company be interested in providing Facility Support service to the Navy & Marine Corps under a regional contract covering California, Arizona, Colorado, Utah, New Mexico, and Nevada area or as a separate contract per location?

Regional contract (San Diego County, including Camp Pendleton)

Individual contract per location

11) If the Navy issued a Multiple Award Service Contract for the locations below to include a 10 year performance period valued at \$100M, would any of the locations shown below be a factor in your company not submitting a proposal? If so, please check the locations where your company would not want to perform Facilities Support services under this contract:

- Arizona
- California
- Colorado
- Nevada
- New Mexico
- Utah

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**** For purposes of these services-**

“Catalog price” means a price included in a catalog, price list, schedule, or other form that is regularly maintained by the manufacturer or vendor, is either published or otherwise available for inspection by customers, and states prices at which sales are currently, or were last, made to a significant number of buyers constituting the general public; and

“Market prices” means current prices that are established in the course of ordinary trade between buyers and sellers free to bargain and that can be substantiated through competition or from sources independent of the offerors.

“Annual Receipts” Gross receipts are averaged over a concern’s latest three (3) completed fiscal years to determine its average annual receipts. “Receipts” means the concern’s gross or total income, plus the cost of goods sold, as defined by or reported on the concern’s Federal Income tax return. The term does not include, however, net capital gains or losses, or taxes collected and remitted to a taxing authority if included in gross or total income. The concern may not deduct income taxes, property taxes, cost of materials or funds paid to subcontractors. Travel, real estate and advertising agents, providers of conference management services, freight forwarders, customs brokers and tour operators may deduct amounts they collect on behalf of another. If a concern has not been in business for three (3) years, the average weekly revenue for the number of weeks the concern has been in business is multiplied by 52 to determine its average annual receipts.