



RFP: N62473-11-R-4604

**Mishap Prevention and Hazard
Abatement (MPHA) Program
for Naval Facilities Engineering
Command, Worldwide**

Industry Forum

AGENDA



10:00 AM – 10:15 AM	Registration
10:15 AM – 10:30 AM	Agenda (Patty) Purpose of Forum (Sam) Opening Remarks (Capt Wink)
10:30 AM – 11:00 AM	RFP Overview (Dennis/Patty)
11:00 AM – 11:30 AM	Overview of MPHA Program and PWS (Shawn)
11:30 AM – 12:00 PM	Final Comments / Wrap-Up

The NAVFAC Mission/Vision



Our Mission

We strengthen Navy and Marine Corps combat readiness worldwide through facilities lifecycle support focused on the Fleet, Fighter, and Family.

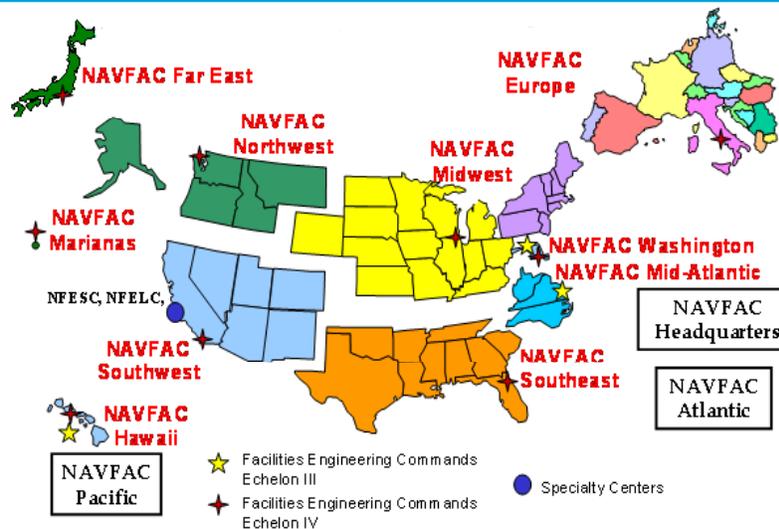
We deliver sustainable, adaptable facilities; expeditionary capabilities; and contingency response to the Navy Expeditionary Combat Enterprise, all other Warfare and Provider Enterprises, the Marine Corps, Unified Commanders, and DoD Agencies.

Our innovation, responsiveness, and agility enable a forward deployed, rotational, and surge capable Navy.

Our Vision

The Joint War fighter and all Supported Commanders value NAVFAC for delivering mission capability whenever and wherever required.

NAVFAC Organization



ACQUISITION OVERVIEW



- **Contract Type:**
 - Combination Firm Fixed Price – Indefinite Delivery/Indefinite Quantity
- **Contract Term:**
 - One (1) base year, and two (2) option years
- **Set-Aside Status:**
 - 100% SBA 8(a) Program Participant

RFP - Major Items of Emphasis



- **Section A, Solicitation/Contract Form**
 - Database Registration Requirements (Vets100, ORCA, CCR & Executive Compensation)
- **Section B, Supplies or Services & Prices**
 - Pricing Spreadsheet (ELIN pricing from Section J)
- **Section C, Performance Work Statement (Shawn)**
- **Section F, Deliveries and Performance**
 - Required Reports – refers back to PWS requirements
- **Section G, Contract Administration**
 - Issuing Task Orders
 - Invoicing Instructions

RFP - Major Items of Emphasis



– Section J, Documents, Exhibits, and Other Attachments

- Instructions, Directives, and References
(links to websites or included in RFP)
- Past Performance Forms (refers to Section L)
- Request for Information Form (RFI)
- FFP ELINs
- IDIQ ELINs

RFP - Major Items of Emphasis



–Section K, Representations & Certifications

- On-Line Reps & Certs (must be completed on-line)

–Section L, Instructions, Conditions & Notices to Bidders

- Proposal Submission Requirements
- Evaluation Factors

– Section M, Evaluation Factors

- Evaluation Protocol

SOURCE SELECTION FACTORS



Evaluation Factors

- **Factor 1: Past Performance**
- **Factor 2: Specialized Experience**
- **Factor 3: Safety**
- **Factor 4: Technical Comprehension of Requirements**

- **Factor 5: Price**

IMPORTANCE OF EVALUATION FACTORS



1. Technical Factors 1 through 4 are of equal importance to each other.
2. All technical evaluation factors, when combined, are significantly more important than price.
3. The importance of Factor 5, Price will increase if Offerors are considered essentially equal in terms of technical capability or if price is so significantly high as to diminish the value of the proposal's technical superiority to the Government.

IMPORTANCE OF EVALUATION FACTORS



4. If your proposal contains any technical deficiency under any factor, you will not be considered eligible for award.
5. If your proposal contains a combination of significant weaknesses which creates an unacceptable high risk in contract performance, you will not be considered eligible for award.

TECHNICAL FACTORS



• Factor 1, Past Performance

- Projects must be similar in scope, size and complexity
- Projects can be from any DOD, Federal, State, local Government or commercial business
- Within past 3 years
- We are looking for: quality, cost controls, use of innovative technology, interface with regulators, stakeholders, etc.
- If you have no relevant past performance, you will receive a “Neutral” rating
- Previous DOD or the Federal Government past performance may be given additional consideration.

TECHNICAL FACTORS



•Factor 2, Specialized Experience

- Projects must be similar in scope, size and complexity
- Projects can be from any DOD, Federal, State, local Government or commercial business
- Within past 3 years
- We are looking for: Quality, cost controls, use of innovative technology, interface with regulators, stakeholders, etc.
- Projects must be greater than \$100,000.00
- Additional relevant project experience may be included in narrative form (2 pages max).
- The Projects provided in Factor 1 should be the same as Projects provided in Factor 2.

TECHNICAL FACTORS



•Factor 3, Safety

- Demonstrate successful commitment to Safety
- Experience Modification Rate (EMR)
- Any Citations
- Safety Management Plan

TECHNICAL FACTORS



• Factor 4, Technical Comprehension of Requirements

- Management Approach
- Key Personnel
- Joint Venture / Teaming Agreements
(Note – will not be evaluated)
- Quality Control Plan

PRICE FACTOR



• Factor 5, Price

- Looking for Price Reasonableness
- Degree of risk assumed by Offeror
- Unrealistic, incomplete, or inaccurate proposals
will be considered unacceptable

PROPOSAL EVALUATION



1. Proposals will be evaluated using Source Selection procedures.
2. The Government plans on awarding without discussions.
3. Award will be made based on the Contractor whose proposal provides the best value to the Government. The Government will utilize the "Trade-Off" process in which analysis will be completed on all aspects of the proposal, including non-price factors, past performance, and price.

PROPOSAL EVALUATION



4. The "Trade-Off" process permits the comparison and contrast of proposals to pick the one whose methodology provides the best value to the Government.
5. The Government may "trade-off" a higher price for a better proposed quality of performance.

TENTATIVE ACQUISITION PLAN



Draft RFP issued:	July 28, 2011
RFP will be issued:	September 12, 2011
RFI deadline:	September 22, 2011
Proposals due:	October 12, 2011
Anticipated Award Date:	January 2012 (assumes award without discussions)

Points of Contact



•NAVFAC SW Specialty Contracts Core

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- Rick Lovering, Supervisory Contracting Officer
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