



DEPARTMENT OF THE NAVY  
NAVAL FACILITIES ENGINEERING COMMAND SOUTHWEST  
1220 PACIFIC HIGHWAY  
SAN DIEGO, CA 92132-5190

4300  
Ser ACQ2.MM  
September 19, 2014

**SOURCES SOUGHT  
MARKET RESEARCH QUESTIONNAIRE  
NAVAL FACILITIES ENGINEERING COMMAND SOUTHWEST DIVISION  
FACILITIES SUPPORT MULTIPLE AWARD SERVICE CONTRACT (MASC)  
AT VARIOUS LOCATIONS IN ARIZONA, CALIFORNIA, COLORADO,  
NEVADA, NEW MEXICO & UTAH**

Market Research is being conducted in accordance with Federal Acquisition Regulations (FAR) Part 10 and 12 to determine if commercial items are available to meet the Government's need for Facility Support Services at various locations at various locations in Arizona, California, Colorado, Nevada, New Mexico & Utah.

**North American Industry Classification System (NAICS) Code 561210 – Facilities Support Services** Small Business Size Standard is \$35.5 million annual receipts (see "Annual Receipts" explanation at bottom of questionnaire).

**Total Estimated Value** - \$240 million maximum or 8 years, whichever occurs first.

**Performance Period** – 8 years (Base Year, 7 Option Years)

**Proposed Contract Type** – Firm Fixed Price/Indefinite Delivery Indefinite Quantity (IDIQ)

**Work Requirements:**

Contractors may be required to perform Facilities Support work which primarily consists of maintenance, repair, and minor (incidental) construction for the following type of facilities services:

0304010 IT Support and Management
0303040 Pay/Personnel Administrative Support System (PASS)
0401050 Harbor Security
0401060 Security Ops
0402000 Fire and Emergency Services
0404000 Safety

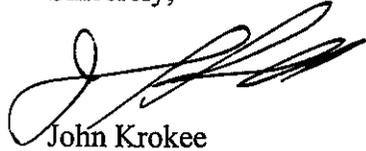
0501030 Aviation Fuel Support
0501040 Ground Electronics
0501050 Airfield Facilities
0501070 Passenger Terminal and Cargo Handling
0600000 Port Operations
1001000 Material Management
1002000 Supply
1102000 Fleet and Family Support Services
1200000 MWR
1300000 Galley
1401000 Family Housing
1402000 Bachelor Quarters
1501000 Facility Management
1502000 Facility Investment
1503010 Custodial
1503020 Pest Control
1503030 Integrated Solid Waste Management
1503050 Grounds Maintenance and Landscaping
1503060 Pavement Clearance
1601000 Chiller Plant
1602000 Electrical
1603000 Natural Gas
1604000 Wastewater
1605000 Steam
1606000 Water
1700000 BSVE
1800000 Environmental

Instructions to Interested Parties: This is not a request for proposal. A contract award will not be made from this questionnaire. We are requesting assistance from the commercial industry in the preparation of a Facilities Support contract vehicle. Your answers to the following questions will be used to tailor the proposed solicitation described above. Please answer the following questions to the best of your ability and return the completed questionnaire to Michael Morgan via email at michael.j.morgan1@navy.mil, or mail to the address shown below. All information provided will be kept confidential and will not be disseminated to the public.

NAVFAC Southwest Division  
Attn: Michael Morgan, Code ACQ2.MM  
1220 Pacific Highway, Building 127, Room 115  
San Diego, CA 92132

**PLEASE RETURN COMPLETED QUESTIONNAIRE BY MONDAY OCTOBER  
6TH, 2014**

Sincerely,

A handwritten signature in black ink, appearing to read 'John Krokee', written in a cursive style.

John Krokee  
Contracting Officer

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AT VARIOUS LOCATIONS IN ARIZONA, CALIFORNIA, COLORADO,  
NEVADA, NEW MEXICO & UTAH**

Name of Company: \_\_\_\_\_

Address: \_\_\_\_\_

Point of Contact: \_\_\_\_\_

Phone#: \_\_\_\_\_

Fax#: \_\_\_\_\_

Email address: \_\_\_\_\_

DUNS #: \_\_\_\_\_

CAGE Code#: \_\_\_\_\_

1) Have you sold or offered Facilities Support services as defined above, to the General Public based on established catalog or market prices using commercial terms and conditions? If you answer yes, please attach a copy of your company's established catalog or market prices for Facilities Support Services.

Yes                       No

2) Does your company voluntarily comply with American National Standard Institute (ANSI) and American Standard Mechanical Engineer (ASME) Association for any of the services listed above? If so, please identify the standards followed below:

Yes; ANSI # \_\_\_\_\_ ASME# \_\_\_\_\_

No

3) Please identify your company's Business size status under North American Industry Classification System (NAICS) 561210. Small Business Size Standard – \$35.5 million annual receipts. For more information refer to <http://www.sba.gov/>.

**Large Business Concern**

**Small Business (SB)**

**8(a) contractor**

If 8(a), will you still be an 8(a) in 2015?

Yes, will be an 8(a) contractor     No, will not be an 8(a) contractor

What is your graduation date from the 8(a) program?\_\_\_\_\_

**Historically Underutilized Business Zone (Hubzone)**

**Service-Disabled Veteran Owned Small Business (SDVOSB)**

**Economically Disadvantaged Women-Owned Small Business (EDWOSB)**

**Women-Owned Small Business (WOSB)**

**If Small Business, what do you project your size status in 2015?**

**Yes – Below Size Standard (\$35.5 million in annual receipts)**

**No - Will not be Small Business Concern in 2015**

4) What is your company's average annual gross receipt for Facilities Support Services?

\_\_\_\_\_

5) How long has your company provided these services?

\_\_\_\_\_

6) Please list any contracts your company is currently performing that would be considered the same as or similar to this effort (size & scope) as well as those you have completed within the last three years. **(information may be provided in the block below, or as a separate document)**

\_\_\_\_\_

7) Does your company typically compete for contracts as:

Prime Contractor     Subcontractor     Joint Venture

8) All contractors receiving a federal contract award must be registered in the System for Award Management at the following website: <https://www.sam.gov/>

Yes     No

Is your company registered in SAM?

Expiration date in SAM: \_\_\_\_\_

- 9) The Performance Work Statement for services is organized into annexes. Please indicate below whether or not you intend to perform the Facility Support Services as a Prime Contractor or through subcontracting for each annex. If you intend to perform as a Prime and through subcontracting, please indicate the percentage below.

	Prime Contract	Subcontract
0304010 IT Support and Management		
0303040 Pay/Personnel Administrative Support System (PASS)	<input type="checkbox"/> ___%	<input type="checkbox"/> ___%
0401050 Harbor Security	<input type="checkbox"/> ___%	<input type="checkbox"/> ___%
0401060 Security Ops	<input type="checkbox"/> ___%	<input type="checkbox"/> ___%
0402000 Fire and Emergency Services	<input type="checkbox"/> ___%	<input type="checkbox"/> ___%
0404000 Safety	<input type="checkbox"/> ___%	<input type="checkbox"/> ___%
0501030 Aviation Fuel Support	<input type="checkbox"/> ___%	<input type="checkbox"/> ___%
0501040 Ground Electronics	<input type="checkbox"/> ___%	<input type="checkbox"/> ___%
0501050 Airfield Facilities	<input type="checkbox"/> ___%	<input type="checkbox"/> ___%
0501070 Passenger Terminal and Cargo Handling	<input type="checkbox"/> ___%	<input type="checkbox"/> ___%
0600000 Port Operations	<input type="checkbox"/> ___%	<input type="checkbox"/> ___%
1001000 Material Management	<input type="checkbox"/> ___%	<input type="checkbox"/> ___%
1002000 Supply	<input type="checkbox"/> ___%	<input type="checkbox"/> ___%
1102000 Fleet and Family Support Services	<input type="checkbox"/> ___%	<input type="checkbox"/> ___%
1200000 MWR	<input type="checkbox"/> ___%	<input type="checkbox"/> ___%
1300000 Galley	<input type="checkbox"/> ___%	<input type="checkbox"/> ___%
1401000 Family Housing	<input type="checkbox"/> ___%	<input type="checkbox"/> ___%
1402000 Bachelor Quarters	<input type="checkbox"/> ___%	<input type="checkbox"/> ___%
1501000 Facility Management	<input type="checkbox"/> ___%	<input type="checkbox"/> ___%
1502000 Facility Investment	<input type="checkbox"/> ___%	<input type="checkbox"/> ___%
1503010 Custodial	<input type="checkbox"/> ___%	<input type="checkbox"/> ___%
1503020 Pest Control	<input type="checkbox"/> ___%	<input type="checkbox"/> ___%
1503030 Integrated Solid Waste Management	<input type="checkbox"/> ___%	<input type="checkbox"/> ___%
1503050 Grounds Maintenance and Landscaping	<input type="checkbox"/> ___%	<input type="checkbox"/> ___%
1503060 Pavement Clearance	<input type="checkbox"/> ___%	<input type="checkbox"/> ___%
1601000 Chiller Plant	<input type="checkbox"/> ___%	<input type="checkbox"/> ___%
1602000 Electrical	<input type="checkbox"/> ___%	<input type="checkbox"/> ___%
1603000 Natural Gas	<input type="checkbox"/> ___%	<input type="checkbox"/> ___%
1604000 Wastewater	<input type="checkbox"/> ___%	<input type="checkbox"/> ___%
1605000 Steam	<input type="checkbox"/> ___%	<input type="checkbox"/> ___%
1606000 Water	<input type="checkbox"/> ___%	<input type="checkbox"/> ___%
1700000 BSVE	<input type="checkbox"/> ___%	<input type="checkbox"/> ___%
1800000 Environmental	<input type="checkbox"/> ___%	<input type="checkbox"/> ___%

10) Would your company be interested in providing Facility Support Services to the Navy & Marine Corps under a regional contract covering California, Arizona, Colorado, Utah, New Mexico, and Nevada area or as a separate contract per location?

Regional contract

Individual contract per location

11) If the Navy issued a Multiple Award Service Contract for the locations below to include a 8-year performance period valued at \$240M, would any of the locations shown below be a factor in your company not submitting a proposal? If so, please check the locations where your company would not want to perform Facilities Support services under this contract:

- Arizona
- California
- Colorado
- Nevada
- New Mexico
- Utah

**\*\*For purposes of these services-**

**"Catalog price"** means a price included in a catalog, price list, schedule, or other form that is regularly maintained by the manufacturer or vendor, is either published or otherwise available for inspection by customers, and states prices at which sales are currently, or were last, made to a significant number of buyers constituting the general public; and

**"Market prices"** means current prices that are established in the course of ordinary trade between buyers and sellers free to bargain and that can be substantiated through competition or from sources independent of the offerors.

**"Annual Receipts"** Gross receipts are averaged over a concern's latest three (3) completed fiscal years to determine its average annual receipts. "Receipts" means the concern's gross or total income, plus the cost of goods sold, as defined by or reported on the concern's Federal Income tax return. The term does not include, however, net capital gains or losses, or taxes collected and remitted to a taxing authority if included in gross or total income. The concern may not deduct income taxes, property taxes, cost of materials or funds paid to subcontractors. Travel, real estate and advertising agents, providers of conference management services, freight forwarders, customs brokers and tour operators may deduct amounts they collect on behalf of another. If a concern has not been in business for three (3) years, the average weekly revenue for the number of weeks the concern has been in business is multiplied by 52 to determine its average annual receipts.