



DEPARTMENT OF THE NAVY
NAVAL FACILITIES ENGINEERING COMMAND SOUTHWEST
1220 PACIFIC HIGHWAY
SAN DIEGO, CA 92132-5190

J&A: 17-01

MEMORANDUM TO FILE
FOR USE OF OTHER THAN FULL AND OPEN COMPETITION
AWARD ABOVE SIMPLIFIED ACQUISITION THRESHOLD

1. Contracting Activity. Facilities Engineering and Acquisition Division (FEAD), Naval Base, Naval Facilities Engineering Command Southwest (NAVFACSW), San Diego, CA

2. Description of the Action Being Approved.

FEAD NBSD intends to award a commercial items acquisition with an estimated value of \$249,682.74, on a sole source basis to Miramar Ford Truck Center, for the repair of thirty-four (34) Government owned Ford F-750 2.5 ton stake-bed trucks. Commercial Items acquisition procedures will be used in accordance with Federal Acquisition Regulation (FAR) Part 12.

3. Description of Supplies/Services.

a. The contractor will be responsible for the following vehicle work: Inspect, troubleshoot, and repair ABS hydraulic brake systems for thirty four (34), Ford F-750 trucks. Identify and clarify the repairs needed to the hydraulic brake system. Remove and replace any components or wiring that might interfere with the removal and replacement of the hydraulic brake contract unit and the brake electronic control module. Make any adjustments and diagnostic checks to ensure the vehicle is operational per the manufacturer's specifications.

b. NAVFAC SW Transportation's customer base in the San Diego metro area includes ACB-1, ACU-5, CNRSW, EOD, EODMU-1, EWTGPAC, FIS, FRC SW, FTSCPAC, HSC-21, MALS-11, Midway Museum, MSWC PHD, MWTC, NAVSEA, NUWC, Phoenix International, Prism Maritime, Rader Reflectivity Lab, SBT-12, SCORE, SLC, SPAWAR, SWOS, SWRMC, TTGP and NAVAIR.

c. The Independent Government Estimate (IGE) for the required services is \$249,682.74. Navy Working Capital funds will be used for this requirement.

4. Statutory Authority Permitting Other Than Full and Open Competition.

The statutory authority permitting other than full and open competition procedures is Title 41, U.S.C. § 3304(a)(1), as implemented by FAR 6.302-1(a)(2), "Only one responsible source and no other supplies or services will satisfy agency requirements."

5. Rationale Justifying Use of Cited Statutory Authority.

The San Diego metro area has been experiencing a significant number of anti-lock brake (ABS) system issues on the Navy-owned Ford F-750 Stake Trucks. Vehicle response is unpredictable once the ABS light comes on which indicates a bad hydraulic control unit (HCU) and electronic control unit (ECU) modules. This may or may not cause the vehicle to go into limp mode, (won't

allow vehicle to go over 20 mph). Also when the ABS light comes on, vehicle can lose all or partial brake operations. No personnel injuries or property damage reported to date. On October 7, 2016, all Ford F-750 Stake Trucks were taken out of service until repairs can be made.

Miramar Ford is uniquely qualified to perform the repairs to these government-owned vehicles as they are the only authorized Ford Dealership in the San Diego metropolitan area that is certified and equipped to perform maintenance services on Ford F-750 series trucks, with the required tools, equipment, vehicle lifts, and skilled/trained technicians. They are the only source within the San Diego area that can fulfill Naval Base San Diego's requirement.

Ford has developed a website devoted to commercial vehicles – the Business Preferred Network (BPN). The BPN website was reviewed by the Contracting Officer for companies authorized to service the F-750 commercial grade vehicles. The search produced five (5) Southern California authorized repair facilities, as follows:

Business	Address	Distance from NBSD
Miramar Ford Truck Sales, Inc. 858-450-0707	6066 Miramar Road San Diego, CA 92121	16 miles
Raceway Ford 951-784-1000	5900 Sycamore Canyon Blvd Riverside, CA 92507	89 miles
Transwest Truck Center 909-770-5170	10150 Cherry Avenue Fontana, CA 92335	99 miles
Carmenita Truck Center 562-921-1411	13443 Freeway Drive Santa Fe Springs, CA 90670	104 miles
Rush Truck Center 562-551-5000	2450 Kella Avenue Whittier, CA 90601	104 miles

Miramar Ford is closest facility authorized to perform services on the Ford F-750 series trucks. The vehicles could be driven by government personnel to Miramar Ford for minimum cost. The next closest business is Raceway Ford, Riverside, CA. Raceway Ford is approximately 89 miles from NBSD. If the government were to compete this acquisition between all companies, the vehicles would have to be shipped to the awardee facility. This would increase the cost of the acquisition approximately \$300 - \$600 per vehicle (each way) extra in transportation fees (based on current GSA pricing on Schedule 48, Transportation, Delivery and Relocation Solutions); approximately \$20,400.00 to \$40,800.00).

6. Description of Efforts Made to Solicit Offers from as Many Offerors as Practicable.

Additional market research was conducted to verify information obtained from the Ford website. There are four (4) Ford Dealerships (Mossy Ford, Drew Ford, Kearny Pearson, and Miramar Ford) in the immediate San Diego area. All dealerships were contacted by the BSVE Department. Drew Ford and Mossy Ford both responded that they are not authorized to perform maintenance on vehicles over the F-550 series trucks. No response was received from Kearny Pearson Ford. Miramar Ford responded that they are the only authorized Ford Dealership in the San Diego metropolitan area that is certified and equipped to perform maintenance services on Ford F-750 series trucks.

Note: Miramar Ford was just purchased by Los Angeles Truck Centers, LLC, 2429 Peck Road, Whittier, CA 90601; DUNS 08591983, CAGE 1WLQ5. Repairs will be performed at Miramar Ford in San Diego, CA; however, award will be made to Los Angeles Truck Center.

In accordance with FAR 5.2, Synopses of Proposed Contract Actions, and as required by the Small Business Act (15 U.S.C. 637(e)) and 41 U.S.C. 1708, FEAD San Diego will synopsize the action, via FedBizOps/NECO, to improve small business access to acquisition information and enhance competition by identifying contracting and subcontracting opportunities.

7. Determination of Fair and Reasonable Cost.

The Contracting Officer has determined the anticipated cost to the Government of the supplies/services will be fair and reasonable based on historical cost data of previous similar competed work performed in transportation and a comparison of the IGE with the proposal cost through negotiations.

8. Actions to Remove Barriers to Future Competition.

This is a one-time acquisition effort. If another potential source emerges, NAVFAC SW will assess whether competition for future requirements is feasible.

