

**AMMENDMENT 1 TO REQUEST FOR QUALIFICATIONS N62742-12-RP-0010
NOVEMBER 1, 2012
AMMENDMENT TO APPENDIX J
(MODIFICATIONS ARE IN RED TYPE)
ENHANCED USE LEASE AT MARINE CORPS BASE HAWAII
KANEHOE BAY, HAWAII**

INFORMATION TO BE SUBMITTED BY OFFERORS

FORMAT FOR RESPONDENT SUBMISSIONS

The Respondent's proposal shall consist of a single original document and ten (10) copies with the sections below clearly labeled. All sections of the Proposal will be provided in a ten (10) font size or greater.

Submittal			
Section	Description of Factor	Number of Submittals	Page Limit¹ (8.5 x 11")
I	Executive Summary	One original, 10 copies and one electronic copy ²	5 pages
II	Relevant Experience/Past and Present Performance – Factor 1	One original, 10 copies and one electronic copy ²	10 pages
III	Financial Strength – Factor 2	One original, 10 copies and one electronic copy ²	10 20 pages
IV	Achievement of DoN/Marine Corps Goals. Objectives and Concepts – Factor 3	One original, 10 copies and one electronic copy ²	5 pages
V	Maintenance/Management Capacity – Factor 4	One original, 10 copies and one electronic copy ²	5 pages
VI	Marketing Plan – Factor 5	One original, 10 copies and one electronic copy ²	5 pages
VII	Development Plan – Factor 6	One original, 10 copies and one electronic copy ²	15 pages
VIII	Capability/Qualifications to Develop Business and Leasing Plan – Factor 7	One original, 10 copies and one electronic copy ²	5 pages
IX	Ability to Manage Community Relations – Factor 8	One original, 10 copies and one electronic copy ²	5 pages
X	Signed Copies of Amendments to RFQ, if any	One original, 10 copies and one electronic copy ²	As necessary
	TOTAL		65 75 pages + Section X

NOTES:

1. Any pages exceeding the limits set above will be destroyed and not evaluated. Supporting data such as mandatory forms, resumes, financial statements, certifications, site plans, design drawings, photos, organizational charts, etc. do not count against the page limits indicated above.
2. All sections of the proposal should be submitted on the same disk/CD ROM EXCEPT Section VI, Development Plan, which may be submitted as a separate CD-ROM.
3. All sections of the Proposal will be provided in a ten (10) font size or greater.

SECTION III: OFFEROR’S FINANCIAL STRENGTH: This factor considers the extent of the Offeror’s experience in dealing with the financing of large, complex projects, especially under a leasing arrangement as well as the Offeror’s strategy to secure financing. The Offeror shall provide the following:

- Dun & Bradstreet numbers for all team members.
- **The 1 original and 10 copies of the proposal packages should include the financial statements, (i.e., Statement of Operations, Balance Sheet and Statement of Cash Flows) and the Accountant’s Opinion Letter from** audited financial statements (or 10Ks if the entity is publicly owned) for the last three (3) years (parent and holding companies should submit audited financial statements if they intend to commit resources to a developer or joint venture in which they own a controlling interest). The financial statements should be prepared in accordance with generally accepted accounting principles (GAAP) and the financial auditor must be a nationally recognized firm in the accounting industry. The submission must include an assertion as to the accuracy made by the auditor. Auditor contact information should also be provided;
- **The electronic copy should include the entire audited financial statements with notes and supplementary materials and/or 10Ks.**
(Note: remainder of Section III remains as presented in the RFQ.)

Please sign this Amendment 1 and include the signed copy in Section X of your proposal.

Name: _____

Company: _____

Date: _____

Signature: _____