



**DEPARTMENT OF THE NAVY
NAVAL FACILITIES ENGINEERING COMMAND SOUTHEAST
JACKSONVILLE, FL 32212-0030**

**JUSTIFICATION AND APPROVAL
FOR USE OF OTHER THAN FULL AND OPEN COMPETITION**

1. Contracting Activity. The contracting activity is the Naval Facilities Engineering Command Southeast, ROICC Beaufort.

2. Description of the Action Being Approved. This request for modification is to extend contract N69450-07-C-2513 for two months in accordance with FAR 52.217-8 (Option to Extend Services). This is a firm-fixed price type contract for Janitorial Services Various Buildings at Marine Corps Recruit Depot and Marine Corps Air Station, Beaufort. The contractor is Beaufort Janitorial Services, 13006 Gail Street Beaufort, S.C. 29906-6704.

3. Description of Supplies/Services. The Contractor shall provide all labor, management, supervision, tools, material, and equipment required to perform Janitorial services for various buildings at the:

LOCATION - Marine Corps Air Station, Beaufort S.C. The Contractor shall provide janitorial services to ensure facilities are clean, sanitary, and slightly, The Contractor shall empty waste containers and ensure they are clean and sanitary. The Contractor shall provide low area cleaning services to ensure surface areas are clean. The Contractor shall provide special cleaning services to ensure surface areas are clean and sanitary. The Contractor shall provide high area cleaning services to ensure surface areas are clean. The Contractor shall clean window surfaces and adjacent areas to ensure that surfaces are clean. The Contractor shall provide floor care services to ensure they are clean and slightly. The Contractor shall strip and re-wax floors to ensure that floors are clean and slightly.

ANOTHER LOCATION -Marine Corps Recruit Depot, Parris Island, S.C. Marine Corps Air Station, Beaufort S.C. The Contractor shall provide janitorial services to ensure facilities are clean, sanitary, and slightly, The Contractor shall empty waste containers and ensure they are clean and sanitary. The Contractor shall provide low area cleaning services to ensure surface areas are clean. The Contractor shall provide special cleaning services to ensure surface areas are clean and sanitary. The Contractor shall provide high area cleaning services to ensure surface areas are clean. The Contractor shall clean window surfaces and adjacent areas to ensure that surfaces are clean. The Contractor shall provide floor care services to ensure they are clean

and sightly. The Contractor shall strip and re wax floors to ensure that floors are clean and sightly.

The period of performance for this extension is two months, from 1 February 2012 to 31 March 2012. The estimated dollar value for the extension is \$19,218.60.

The total contract value with approval of this J&A is as follows:

	TIMEFRAME	FFP	MODS	TOTAL
Base Period	1 Feb 07 To 31 Jan 08	\$245,109.34	-0-	\$245,109.34
Option Period One	1 Feb 08 To 31 Jan 09	\$243,746.82	\$47,647.50	\$536,503.66
Option Period Two	1 Feb 09 To 31 Jan 10	\$287,546.74	\$28,337.00	\$852,387.39
Option Period Three	1 Feb 10 To 31 Jan 11	\$203,929.94	\$28,332.00	\$1,084,649.33
Option Period Four	1 Feb 11 To 31 Jan 12	\$215,984.71	\$11,640.00	\$1,312,274.04
FAR 52.217-8 Extension	1 Feb 12 To 31 Mar 12		\$19,218.60	
Total Value				\$1,331,492.64

The contract is funded by the following types of funds:

- Operations & Maintenance, Navy
- Operations & Maintenance, Marine Corps
- Family Housing Operations & Maintenance, Navy

4. Statutory Authority Permitting Other Than Full and Open Competition. This acquisition will be negotiated pursuant to 10 USC 2304(c)(1) Only One Responsible Source and No Other Supplies or Services Will Satisfy Agency Requirements, as implemented by Federal Acquisition Regulation (FAR) 6.302-1.

5. Rationale Justifying Use of Cited Statutory Authority. The follow-on procurement to this contract N69450-07-C-2513 is in the price evaluation/negotiation phase. Based on current projections, the current planned award date for the follow on action is 1 March 2012. Changes in the acquisition review process, extensive changes to the Performance Work Statement (PWS), and numerous amendments to the solicitation have placed the follow on requirement behind its initial projected award date. It is critical to the overall Navy's mission that services under this contract be maintained until the follow-on

contract can be awarded. All required base operations support services to be performed under the authority requested by this J&A are critical requirements which the Navy needs in order to continue its mission. Beaufort Janitorial Services, is presently the only known company that can perform these services without interruption until the follow-on acquisition can be awarded. Beaufort Janitorial Services, possesses the manpower and skill levels to continue performance without a learning curve, break in service, or additional phase-in/mobilization requirements. Award to any other source would result in substantial duplication of cost to the Government that is not expected to be recovered through competition and unacceptable delays in fulfilling the agency's requirements.

The current contract, N69450-07-C-2513, was awarded on a sole source basis to the incumbent contractor under Small Business Administration 8(a) Program identified at FAR 19.8.

The estimated cost for this action was derived from the price for the firm fixed price work in the current option (option period 4), with adjustments for actual and anticipated work added or deleted this option period, adjustments due to anticipated revisions to the prevailing labor rates provided by the Secretary of Labor.

The estimated timeline for award of the follow-on procurement solicited under Solicitation number N69450-12-Q-7578 was derived utilizing the follow-on acquisition's Plan of Action and Milestones (POA&M) dates. The current contract expires on 31 January 2012. With the current POA&M dates, the follow-on procurement should be awarded 1 March 2012, with a phase-in period of 30 days. The current estimated timeline represents an unacceptable gap in essential contract services of up to six months. The requested two month extension allows for additional unforeseen circumstances that may arise during the pre-award, award, and phase-in process.

6. Description of Efforts Made to Solicit Offers from as Many Offerors as Practicable. The proposed action will be synopsisized on the Governmentwide Point of Entry (GPE) as a sole source extension of contract N69450-07-C-2513 to Beaufort Janitorial Services, upon approval of this Justification and Approval. No additional market research was conducted because it is not practicable, for the reasons discussed in paragraph 5 above, for any company other than Beaufort Janitorial Services to provide the required services.

7. Determination of Fair and Reasonable Cost. The Contracting Officer has determined the anticipated cost to the Government of the services covered by this J&A will be fair and reasonable. In accordance with FAR 52.217-8, performance will be at the rates specified in the contract, and may only be adjusted as a result of revisions to the prevailing labor rates provided by the Secretary of Labor.

8. Actions to Remove Barriers to Future Competition. The follow-on competitive acquisition is currently planned with proposed award in the second quarter of Fiscal Year 2012.

9. CONTRACTING POINT OF CONTACT. The point of contact at NAVFAC SE ROICC Beaufort, is Edward Alston, Contracting Officer, 843-228-8572, or e-mail Edward.b.alston@navy.mil.