

<b>AMENDMENT OF SOLICITATION/MODIFICATION OF CONTRACT</b>				1. CONTRACT ID CODE J	PAGE OF PAGES 1   9
2. AMENDMENT/MODIFICATION NO. 0002		3. EFFECTIVE DATE 13-Jun-2016	4. REQUISITION/PURCHASE REQ. NO. SEE SCHEDULE		5. PROJECT NO.(If applicable)
6. ISSUED BY NAVSUP WEAPON SYSTEMS SUPPORT ROYCE HOFFMAN, CODE N742.07 5450 CARLSLE PIKE MECANICSBURG PA 17050		CODE N00104	7. ADMINISTERED BY (If other than item 6)  <b>See Item 6</b>		
8. NAME AND ADDRESS OF CONTRACTOR (No., Street, County, State and Zip Code)				X	9A. AMENDMENT OF SOLICITATION NO. N00104-16-R-K017
				X	9B. DATED (SEE ITEM 11) 06-Jun-2016
					10A. MOD. OF CONTRACT/ORDER NO.
					10B. DATED (SEE ITEM 13)
CODE		FACILITY CODE			
<b>11. THIS ITEM ONLY APPLIES TO AMENDMENTS OF SOLICITATIONS</b>					
<input checked="" type="checkbox"/> The above numbered solicitation is amended as set forth in Item 14. The hour and date specified for receipt of offer <input type="checkbox"/> is extended, <input checked="" type="checkbox"/> is not extended. Offer must acknowledge receipt of this amendment prior to the hour and date specified in the solicitation or as amended by one of the following methods: (a) By completing Items 8 and 15, and returning <u>1</u> copies of the amendment; (b) By acknowledging receipt of this amendment on each copy of the offer submitted; or (c) By separate letter or telegram which includes a reference to the solicitation and amendment numbers. FAILURE OF YOUR ACKNOWLEDGMENT TO BE RECEIVED AT THE PLACE DESIGNATED FOR THE RECEIPT OF OFFERS PRIOR TO THE HOUR AND DATE SPECIFIED MAY RESULT IN REJECTION OF YOUR OFFER. If by virtue of this amendment you desire to change an offer already submitted, such change may be made by telegram or letter, provided each telegram or letter makes reference to the solicitation and this amendment, and is received prior to the opening hour and date specified.					
12. ACCOUNTING AND APPROPRIATION DATA (If required)					
<b>13. THIS ITEM APPLIES ONLY TO MODIFICATIONS OF CONTRACTS/ORDERS. IT MODIFIES THE CONTRACT/ORDER NO. AS DESCRIBED IN ITEM 14.</b>					
A. THIS CHANGE ORDER IS ISSUED PURSUANT TO: (Specify authority) THE CHANGES SET FORTH IN ITEM 14 ARE MADE IN THE CONTRACT ORDER NO. IN ITEM 10A.					
B. THE ABOVE NUMBERED CONTRACT/ORDER IS MODIFIED TO REFLECT THE ADMINISTRATIVE CHANGES (such as changes in paying office, appropriation date, etc.) SET FORTH IN ITEM 14, PURSUANT TO THE AUTHORITY OF FAR 43.103(B).					
C. THIS SUPPLEMENTAL AGREEMENT IS ENTERED INTO PURSUANT TO AUTHORITY OF:					
D. OTHER (Specify type of modification and authority)					
E. IMPORTANT: Contractor <input type="checkbox"/> is not, <input type="checkbox"/> is required to sign this document and return _____ copies to the issuing office.					
14. DESCRIPTION OF AMENDMENT/MODIFICATION (Organized by UCF section headings, including solicitation/contract subject matter where feasible.)  1) Section F, 52.211-8 Time of Delivery is revised as shown on the following pages.  2) Section L, Instructions to Offers - The maximum page limit for the Technical Volume is increased to 30 pages.  3) All other terms and conditions remain unchanged.					
Except as provided herein, all terms and conditions of the document referenced in Item 9A or 10A, as heretofore changed, remains unchanged and in full force and effect.					
15A. NAME AND TITLE OF SIGNER (Type or print)			16A. NAME AND TITLE OF CONTRACTING OFFICER (Type or print)		
			TEL: _____ EMAIL: _____		
15B. CONTRACTOR/OFFEROR  _____ (Signature of person authorized to sign)	15C. DATE SIGNED	16B. UNITED STATES OF AMERICA  BY _____ (Signature of Contracting Officer)		16C. DATE SIGNED  13-Jun-2016	

## SECTION SF 30 BLOCK 14 CONTINUATION PAGE

**SUMMARY OF CHANGES**

## SECTION F - DELIVERIES OR PERFORMANCE

The following have been modified:

52.211-8 TIME OF DELIVERY (JUN 1997)

(a) The Government requires delivery to be made according to the following schedule:

**REQUIRED DELIVERY SCHEDULE**

Item	Quantity	Days
A001 (POP)		90 DADC
A006 (RTT/Sample Plate)		120 DADC
A007 (X-Ray)		120 DADC
0001AB (FAT)	94EA	120 DADC
A007 (X-Ray)		360 DADC
Lot 1		
A008 (Configuration Marriage)		360 DADC
A009 (ADC - Preliminary)		360 DADC
0001AC (LAT)	50EA	360 DADC
0001AD	2,386 EA	457 DADC
A009 (ADC – Final)		457 DADC
Lot 2		
A008 (Configuration Marriage)		390 DADC
A009 (ADC - Preliminary)		390 DADC
0001AC (LAT)	50EA	390 DADC
0001AD	2,114 EA	487 DADC
0001AF	271EA	487 DADC
A009 (ADC – Final)		487 DADC

A003 (Failure Analysis - LAT)		A/R
A010 (Failure Analysis – FAT)		A/R

The Government will evaluate equally, as regards time of delivery, offers that propose delivery of each quantity within the applicable delivery period specified above. Offers that propose delivery that will not clearly fall within the applicable required delivery period specified above, will be considered nonresponsive and rejected. The Government reserves the right to award under either the required delivery schedule or the proposed delivery schedule, when an offeror offers an earlier delivery schedule than required above. If the offeror proposes no other delivery schedule, the required delivery schedule above will apply.

#### OFFEROR'S PROPOSED DELIVERY SCHEDULE

Item	Quantity	Days
A001 (POP)		
A006 (RTT/Sample Plate)		
A007 (X-Ray)		
0001AB (FAT)	94EA	
A007 (X-Ray)		
Lot 1		
A008 (Configuration Marriage)		
A009 (ADC - Preliminary)		
0001AC (LAT)	50EA	
0001AD	2,386 EA	
A009 (ADC – Final)		
Lot 2		
A008 (Configuration Marriage)		
A009 (ADC - Preliminary)		
0001AC (LAT)	50EA	
0001AD	2,114 EA	
0001AF	271EA	
A009 (ADC – Final)		

A003 (Failure Analysis - LAT)		A/R
A010 (Failure Analysis – FAT)		A/R

(b) Attention is directed to the Contract Award provision of the solicitation that provides that a written award or acceptance of offer mailed, or otherwise furnished to the successful offeror, results in a binding contract. The Government will mail or otherwise furnish to the offeror an award or notice of award not later than the day award is dated. Therefore, the offeror should compute the time available for performance beginning with the actual date of award, rather than the date the written notice of award is received from the Contracting Officer through the ordinary mails. However, the Government will evaluate an offer that proposes delivery based on the Contractor's date of receipt of the contract or notice of award by adding (1) five calendar days for delivery of the award through the ordinary mails, or (2) one working day if the solicitation states that the contract or notice of award will be transmitted electronically. (The term "working day" excludes weekends and U.S. Federal holidays.) If, as so computed, the offered delivery date is later than the required delivery date, the offer will be considered nonresponsive and rejected.

(End of clause)

## SECTION L - INSTRUCTIONS, CONDITIONS AND NOTICES TO BIDDERS

The following have been modified:

### SECTION L

#### **PART A – GENERAL INSTRUCTIONS**

##### **1.0 - GENERAL**

The Offeror is required to submit sufficient information concerning the following areas to enable Government personnel to fully ascertain the capabilities of the Offeror to perform the requirements. The proposal must be sufficient in detail and scope to permit evaluation and provide evaluators a clear understanding of the Offeror's capability to meet the defined elements as required by the solicitation. All proposals must clearly and convincingly demonstrate that the Offeror has a thorough understanding of the requirements and is able, willing and competent to devote the resources necessary to meet the requirements, and that the Offeror has valid and practical solutions for all requirements. The Offeror must respond to all requirements of the solicitation and not alter or rearrange the solicitation. The Offeror has the burden of proof to demonstrate compliance with all the evaluation factors identified in this solicitation. Offerors are advised that the Government may incorporate any part of the Offeror's proposal deemed beneficial to the Government into the final contract. With the exception of the Price volume, cost or pricing information shall not appear in any volume. In addition to submitting a proposal which is fully compliant to the solicitation, alternate proposals are acceptable; however, the proposal must meet all requirements of the solicitation.

In presenting material in the proposal, the Offeror is advised that quality of information is more important than quantity. Clarity, brevity, and logical organization should be emphasized during

proposal preparation. It is the responsibility of the Offeror to present enough information to allow the various work efforts and price to be meaningfully evaluated without discussions. Unsubstantiated statements that the prospective Offeror understands, can or will comply with the requirements, or paraphrasing the requirements or parts thereof are considered inadequate and may render a rating of unacceptable.

The Offeror shall include all data, including packaging data, that illustrates the adequacy of the various assumptions, approaches, and solutions to problems. Failure to address clearly a specific factor or element may be considered a deficiency. There is no need to repeat information in more than one volume if an overlap exists. The detailed information must be included in the most logical place and summarized and referenced in other areas. Unnecessarily elaborate brochures or other presentation materials beyond that sufficient to present a complete and effective proposal are neither necessary nor desired.

Throughout these instructions, Offeror is defined as the prime contractor with its CAGE code identified in Block 15A on Standard Form (SF)-33, Solicitation, Offer, and Award. A “principal subcontractor” is defined as a subcontractor who provides at least 10% of the proposed total price (excluding the Offeror’s profit/fee) for the contract. “Team member” is defined as those entities that make up a joint venture or any other partnership or teaming arrangement formed for the purpose of responding to this solicitation. “Critical team member” is defined as those entities of the Offeror that perform a critical function in the performance of the resulting contract, whether it is technical or financial, and/or that have important roles in any high or medium risk areas identified in the Offeror’s proposal.

## 2.0 PROPOSAL FORMAT

Written proposals must be formatted using at least a 12 point font (no reduction permitted), single-spaced and not exceed the page limitation listed below. All pages to include drawing and milestone charts shall be formatted for standard 8.5 x 11 inch paper. All pages shall be numbered with section and page numbers. Drawings and milestone charts may be provided separately and will count as 1 page. If provided, drawings and milestone charts shall not exceed the page limitations listed below, and shall be included as part of Volume II.

Volume Number	Volume Title	Page Limit
I	PRICE	No Limit
II	TECHNICAL	30 pages
II-A	DRAWINGS	10 pages
II-B	MILESTONE CHARTS	5 pages
III	PAST PERFORMANCE	10 pages

The Offeror will provide one complete copy of their proposal as electronic files fully compatible with Microsoft Office 2010 and, for information not supported by MS Office products, with Adobe Acrobat XI. All spreadsheets shall be unlocked with all formulas intact. Failure to follow the described format will result in an offer being determined Unacceptable. Each volume shall contain the following administrative information:

- a) The solicitation number

- b) The name, address, and telephone and facsimile numbers of the Offeror
- c) Proposal Volume Number

### **3.0 PROPOSAL SUBMISSION**

The complete proposal, as described above, shall be electronically submitted to the Contract Specialist, and must be received by the Contracting Specialist, no later than the due date and time specified in the solicitation and any subsequent amendments. Proposals submitted by mail or hand-carried will not be evaluated. Offers shall submit electronic proposals to the email address listed below. Electronic mail proposal submissions shall not exceed a size limit of 10MB. It is highly recommended that the Offeror request a Return Receipt or other form of acknowledgement to verify that the proposal submission was received.

Email: [Royce.Hoffman@navy.mil](mailto:Royce.Hoffman@navy.mil)

## **PART B – SPECIFIC INSTRUCTIONS**

### **1.0 PROPOSAL CONTENT AND VOLUMES**

The proposal shall consist of three (3) separate volumes as set forth below:

#### ***VOLUME I - PRICING***

The pricing volume shall consist of--

- Standard Form 33 "Solicitation, Offer, and Award" with Blocks 14 through 18 completed by the Offeror;
- RFP Section B "Schedule of Supplies" with all pricing information completed by the Offeror; and
- RFP Section K "Representations, Certifications and Other Statements of Offerors or Respondents" completed by the Offeror.
- Completion of annual representation and certifications as required by FAR Provision 52.204-8, *Annual Representations and Certifications* and DFARS Provision 252.204-7007, *Alternate A Annual Representation and Certifications*.

#### ***VOLUME II - TECHNICAL APPROACH***

The technical approach volume shall consist of two (2) evaluation factors and (2) Sub-Factors and shall not include any unit pricing information:

Technical Approach Evaluation Factor:

Sub-Factor 1 Manufacturing Plan: The Offeror shall provide a Manufacturing Plan for producing the MK 107 MOD 1 Impulse Cartridge. The Offeror is responsible for providing a proposal that is complete, detailed, and clearly stated to allow for an accurate evaluation without the need for further clarifications/discussions. The Offeror shall accomplish this by providing detailed narratives that address the complete requirement.

Sub-Factor 2 Quality Assurance Plan: The Offeror shall provide proof of a successful Quality Management System (QMS) as validation that it has an established quality system in place that is capable of meeting Quality Assurance requirements as defined in the Solicitation at Section E - 52.246-11 *Higher-Level Contract Quality Requirement*. The Offeror shall describe its experience with executing higher level quality requirements, as required for this critical ammunition component. At a minimum, the Offeror shall:

- Provide proof of a current ISO 9001:2008 compliant certification or equivalent QMS that was approved within the past 12 months from issuance of this solicitation.

- Submit a quality test plan/procedure which includes the following:

- a) Identification of the make, model, calibration dates, and interval of calibration dates of equipment to perform in process testing as required by the technical drawing package,
- b) A description of how in process tests and inspections are to be performed and;
- c) Information on major assemblies and subassemblies

- Describe any Quality initiatives used to minimize defects such as statistical process control (SPC), Root Cause Analysis and Preventative Action, and automated equipment. Details shall be provided on previous program application(s) effectiveness, and why it would be appropriate and beneficial for this Solicitation.

Risk Evaluation Factor:

The Offeror shall provide proof of a manufacturing schedule capable of meeting the Required Delivery Schedule at Section F, 52.211-8 Time of Delivery. At a minimum, the Offeror shall submit an individual process map or milestone chart identifying inputs, and outputs with completion dates and materials/equipment used for every step in the manufacturing process including but not limited to:

- a) Steps required for manufacturing,
- b) Steps required for assembly,
- c) Steps required for inspection,
- d) Steps required for marking and packaging and;
- e) Coordination of subcontractor involvement in the manufacturing process.
- f) Compliance with all necessary packaging requirements

***VOLUME III – PAST PERFORMANCE***

The Offeror's signed and dated past performance proposal shall include all data and information required for evaluation of past performance. This volume shall exclude any reference to the pricing information of the offer. The following elements shall also be addressed in the Past Performance Volume:

- a) **Quality of Product and Processes:** The Offeror shall describe past compliance with contract requirements, accuracy of reports, appropriateness of personnel, technical excellence.
- b) **Timeliness of Performance:** The Offeror shall detail how it met interim milestones, provided reliable delivery, was responsive to technical direction, and completed work on time.
- c) **Customer Satisfaction:** The Offeror shall describe satisfaction of customers with the contractor's responsiveness to inquiries and services and/or products provided and actions taken to resolve problems.

Offerors are reminded that the Government may use information other than that provided by the Offerors in their proposals to evaluate past performance. The Government may use Past Performance information obtained from sources other than those identified by the Offeror. Additionally, the Past Performance Information Reporting system (PPIRs) or Federal Awardee Performance and Integrity Information System (FAPIIS) may be utilized to evaluate Past Performance. The Government does not assume the duty to search for data to cure the problems it finds in the information provided by the Offeror. The burden of providing thorough and complete past performance information remains with the Offeror.

*Important Notes:*

*In the event any portion of the past performance proposal is written by anyone who is not a bona fide employee of the firm submitting the proposal, the Offeror shall identify the person's firm, the relationship of that firm to the Offeror, and the portion of the past performance proposal the person wrote.*

*Award may be made from initial offers without discussions. However, if discussions are held, Offerors will be given an opportunity to address adverse past performance information to which the Offeror has not yet had an opportunity to respond. Recent contracts will be examined to ensure that corrective measures have been implemented. Prompt corrective action in isolated instances may not outweigh overall negative trends.*

In the past performance proposal, the Offeror shall describe its past performance on directly related or similar contracts it has completed within the last years (5) years which are of similar scope, magnitude and complexity to that which is detailed in the RFP. Offerors that describe similar contracts shall provide a detailed explanation demonstrating the similarity of the contracts to the requirements of the RFP. The Offeror shall provide the following information regarding its past performance:

1. Contract number(s),
2. Name and reference point of contact at the federal, state, local government or commercial entity for which the contract was performed,
3. Dollar value of the contract,
4. Detailed description of the work performed,
5. Names of subcontractor(s) used, if any, and a description of the extent of work performed by the subcontract(s), and

6. The number, type and severity of any quality, delivery or cost problems in performing the contract, the corrective action taken and the effectiveness of the corrective action.

Merely having problems does not automatically equate to an Unacceptable rating, since the problems encountered may have been on a more complex program, or an Offeror may have subsequently demonstrated the ability to overcome the problems encountered. The Offeror is required to clearly demonstrate management actions employed in overcoming problems and the effects of those actions, in terms of improvements achieved or problems rectified.

(End of Summary of Changes)