

23 March 2016

To: NWC Purchasing Department  
Fm: War Gaming Department

BRAND NAME JUSTIFICATION (Simplified Acquisitions <\$100K)

The service or material listed on War Gaming Department NC 2276 RCSP112 "Delegate Microphone Controllers" is a brand name acquisition. There are no substitutes available for this material or service for the reasons provided below.

**Restricted to the following source.** Provide *original manufacturer's name*. (If a sole source manufacturer distributes via dealers, *ALSO* provide dealer information.)

Manufacturer: Listen Technologies  
Manufacturer POC and Phone Number: Jason Dalley 801-542-7759  
Manufacturer Address: 14912 Heritage Crest Way  
Bluffdale, Utah 84065-4818

Manufacturer's Dealer/Representative: ANY AUTHORIZED LISTEN TECH DEALER

Dealer/Representative Address and Phone Number: CCS Presentation Systems  
132 Northeastern Blvd.  
Nashua, NH 03062  
339-227-6181

Description of the item or service required, the estimated cost, and required delivery date.

Digital conferencing central unit, model Televic CONFIDEA-CU, quantity 8, estimated total cost . Delivery required NLT 60 days ARO.

Specific characteristics of the material or service that limit the availability to a sole source (unique features, function of the item, etc.). Describe in detail why only this suggested source can furnish the requirements to the exclusion of other sources.

The Listen Technologies Televic Confidea-CU is the only digital conferencing central unit that is compatible with the delegate microphone stations used in the War Gaming Department. There is an existing inventory of over 175 of these microphone units valued at approximately \$70K. Introducing a new non-compatible central controller would require an investment in replacement microphone stations which is considered to be prohibitively expensive at this time.

The requested material or service represents the minimum requirements of the government.

CHECK & FILL IN ALL APPLICABLE BLANKS BELOW

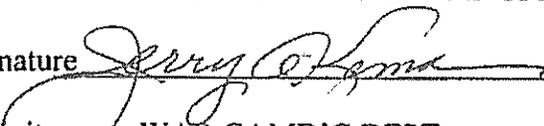
The material/service must be compatible in all aspects (form, fit and function) with existing systems presently installed/performing. Describe the equipment/function you have now and how the new item/service must coordinate, connect, or interface with the existing system.

       A patent, copyright or proprietary data limits competition. The proprietary data is

       These are "direct replacements" parts/components for existing equipment.

       Other information to support a sole source buy:

I CERTIFY THAT STATEMENTS CHECKED, AND INFORMATION PROVIDED ABOVE, ARE COMPLETE AND CORRECT TO THE BEST OF MY KNOWLEDGE. I UNDERSTAND THAT THE PROCESSING OF THIS SOLE SOURCE JUSTIFICATION PRECLUDES THE USE OF FULL AND OPEN COMPETITION.

Signature  Title TECHNICAL DIRECTOR  
Activity WAR GAMING DEPT Date 23 MARCH 2016

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Contracting Officer Signature   
Date 23 March 2016