

JUSTIFICATION FOR SOLE SOURCE or BRAND NAME SPECIFIED  
(Simplified Acquisitions <\$100K)

The service or material listed on are brand name and competition is precluded for reasons indicated below. There are no substitutes available for this material or service.

**Restricted to the following source.**

Manufacturer: Zeutschel GmbH

Dealer / Rep / Recommended source: Crowley Micrographics Inc. (doing business as The Crowley Company)

Dealer / Rep / Recommended source address / Richard Jackson, 717-338-9994, rich@thecrowleycompany.com, Cell 717-891-2869, 5111 Pegasus Court, Frederick, MD, 21704

Description of the item or service required, the estimated cost, and required delivery date.

Maintenance contract for two OS14000 A0 Zeutschel book scanners (see attachment). The estimated cost is \_\_\_\_\_ for the first year. Delivery desired in February 2015.

Specific characteristics of the material or service that limit the availability to a sole source / brand name (unique features, function of the item, etc.). Describe in detail why only this suggested source / brand name can furnish the requirements to the exclusion of other sources / brands.

Crowley Micrographics Inc. (doing business as The Crowley Company) is the sole source for all Zeutschel equipment sales and service in the United States. There are no other providers in North America. All technicians are trained at the factory in Germany. Crowley is the only company with technicians trained at the Zeutschel Factory. all Zeutschel sales in the USA are sole source. In the case of the Navy Department Library Crowley Company is the source.

CHECK & FILL IN ALL APPLICABLE BLANKS BELOW

The requested material or service represents the minimum requirements of the government.

The material/service must be compatible in all aspects (form, fit and function) with existing systems presently installed/performing. Describe the equipment/function you have now and how the new item/service must coordinate, connect, or interface with the existing system.

A patent, copyright or proprietary data limits competition.

These are "direct replacements" parts/components for existing equipment.

Other information to support a sole source / name brand buy:

On 14 February 2014, NAVSUP FLC Norfolk Contracting Department awarded contract N00189-14-P-0292, which was a competitive procurement for the book scanners. The current instant requirement is a follow-on for maintenance support services.

---

---

---

I CERTIFY THAT STATEMENTS CHECKED, AND INFORMATION PROVIDED ABOVE, ARE COMPLETE AND CORRECT TO THE BEST OF MY KNOWLEDGE. I UNDERSTAND THAT THE PROCESSING OF THIS SOLE SOURCE / BRAND NAME JUSTIFICATION PRECLUDES THE USE OF FULL AND OPEN COMPETITION.

Signature \_\_\_\_\_

Title Contract Specialist

Activity Naval History and Heritage Command

Date 05/29/2014

Contracting Officer Signature \_\_\_\_\_

Date 12/22/14

SAP Sole Source /Brand Name