

JUSTIFICATION FOR SOLE SOURCE/BRAND NAME (Simplified Acquisitions <\$150K)

The service or material listed on N5700715RCZN627 is sole source and competition is precluded for reasons indicated below. There are no substitutes available for this material or service.

Restricted to the following source. Provide *original manufacturer's* name. (If a sole source manufacturer distributes via dealers, ALSO provide dealer information.)

Manufacturer: ViaSat

Manufacturer POC & phone nr: Chris Heavern, 888-842-7281, insidesales@viasat.com

Mfr. Address: ViaSat, Inc. 6155 El Camino Real Carlsbad, CA 92009 USA

Dealer / Rep: Same as above

Dealer / Rep address / phone nr: Same as above

X Description of the item or service required, the estimated cost, and required delivery date.

Description of the item or service required: KG-250X IP (PN: 1101000) Network Encryptor

X Specific characteristics of the material or service that limit the availability to a sole source (unique features, function of the item, etc.). Describe in detail why only this suggested source can furnish the requirements to the exclusion of other sources.

ViaSat's model KG-250X encryptor supports the U.S. Battlefield Information Collection and Exploitation System infrastructure (BICES). The KG-250X is the only encryptor that has the approval of Commander Naval Operations (CNO) to be used in conjunction with the BICES.

X The requested material or service represents the minimum requirements of the government.

The KG-250X is compulsory for deployment of new systems in support of current and future operations.

CHECK & FILL IN ALL APPLICABLE BLANKS BELOW

The material/service must be compatible in all aspects (form, fit and function) with existing infrastructure presently installed/performing. Describe the equipment/function you have now and how the new item/service must coordinate, connect, or interface with the existing infrastructure.

Award to another manufacturer would require COMUSNAVCENT, Bahrain to go through the CNO to obtain approval again. This process is robust in nature causing significant cost increases to the operator.

A patent, copyright or proprietary data limits competition. The proprietary data is _____

These are "direct replacements" parts/components for existing equipment.

Other information to support a sole source buy:

The KG-250X's is the only device that properly fits within the existing system and it is the only equipment that has been approved by the Commander Naval Operations (CNO) under CNO validation number CMS15-125.

ViaSat Inc. has received certification from the National Security Agency (NSA) for its fully compliant Foreign Interoperability (FI) feature set for the programmable KG-250X network encryptor. With this new certification, ViaSat can offer its flagship network encryptor to a wider user community, including U.S. Department of Defense customers, Homeland Security, and authorized international governments. Because the KG-250X is a programmable encryptor, owners can upgrade to the new FI features in the field. The KG-250X gives the tactical user on the move the advantage of a very portable, quick-setup, high-throughput node on any IP-capable medium. By incorporating the latest networking features, this equipment brings easy-to-use, full mesh network operation to the classified user in an intuitively managed package.

I CERTIFY THAT STATEMENTS CHECKED, AND INFORMATION PROVIDED ABOVE, ARE COMPLETE AND CORRECT TO THE BEST OF MY KNOWLEDGE. I UNDERSTAND THAT THE PROCESSING OF THIS SOLE SOURCE JUSTIFICATION PRECLUDES THE USE OF FULL AND OPEN COMPETITION.

Signature Paul E. Lordier

Title NG3 LCPO

Activity USCOM NAVCENT

Date 08 AUG 15

Contracting Officer Signature May A. Zindas

Date 8/10/15

SAP Sole Source