



DEPARTMENT OF THE NAVY
NAVSUP FLEET LOGISTICS CENTER (FLC)

JUSTIFICATION FOR OTHER THAN FULL AND OPEN COMPETITION
SOTI MobiControl SWM FY15

1. IDENTIFICATION OF AGENCY AND CONTRACTING ACTIVITY:

- a. Agency Name: Department of the Navy
NAVSUP Business Systems Center (BSC)
5450 Carlisle Pike
Mechanicsburg PA 17055-0787
- b. Contracting Activity: Department of the Navy
NAVSUP Fleet Logistics Center (FLC) Norfolk
Mechanicsburg Site
5450 Carlisle Pike
Mechanicsburg PA 17055-0788

2. NATURE/DESCRIPTION OF ACTION:

This J&A is for the negotiation and award of a contract through other than full and open competition to renew the software maintenance for SOTI MobiControl for NAVSUP BSC. This mobile device management software will be acquired from SOTI Inc.

3. DESCRIPTION OF SUPPLIES/SERVICES:

Navy Mobile Computing needs to renew SOTI MobiControl software maintenance for existing 2,315 licenses. SOTI-MC-PREM-MAINT-1YR. This mobile device management software is used to remotely manage 500+ devices. The software pushes security fixes, updates, and other configuration changes as well as providing the mechanism to work.

4. IDENTIFICATION OF STATUTORY AUTHORITY:

This J&A is based upon the authority of 10 U.S.C. 2304 (c)(1), as implemented by Federal Acquisition Regulation 6.302-1. There is only one source and no other supplies or services will satisfy agency requirements.

5. DEMONSTRATION OF CONTRACTOR'S UNIQUE QUALIFICATIONS:

It is recommended that the award for this requirement be limited to SOTI Inc. In FY13 SPAWAR transferred 2,315 SOTI licenses to us so we would avoid the initial cost as they no longer needed these licenses. The expense of open competition would be too great for new software alone, but as well as the Information Assurance work and the architecture build that has been completed. The original decision to choose SOTI after evaluating

several options was due to the superior GUI interface and it was economically the best value.

6. GOVERNMENTWIDE POINT OF ENTRY NOTICE/POTENTIAL SOURCES:

The proposed contract will be posted at the Government wide Point of Entry.

7. DETERMINATION OF FAIR AND REASONABLE COST:

The contracting officer determines that the anticipated cost to the Government will be fair and reasonable. In instances when certified cost and pricing data is required, an analysis of cost information will be performed which will consider field pricing reports, commerciality, procurement history and other available cost and pricing information in determining price reasonableness. Certified cost and pricing data will be obtained and used to ensure reasonableness, completeness and realism of proposed costs as required.

8. DESCRIPTION OF MARKET SURVEY:

Market research revealed that SOTI, Inc. is the Original Equipment Manufacturer (OEM) and owner of the source code information. To our knowledge, SOTI, Inc. does not market their product through resellers. In summary, SOTI Inc. is the only known source that can fulfill NAVSUP BSC's requirement.

9. ANY OTHER SUPPORTING FACTS: None.

10. LISTING OF INTERESTED SOURCES:

SOTI Inc., 5770 Hurontario Street Suite 1100 Mississauga, Ontario
Cage Code: L9160

11. ACTIONS TO REMOVE BARRIERS TO COMPETITION:

Current market research will be conducted for any additional follow on requirements.

12. STATEMENT OF DELIVERY REQUIREMENTS:

- a. Performance period: 9/29/2015 – 9/28/2016
- b. Ship To/Place of Performance: NAVSUP Business Systems Center (BSC)
5450 Carlisle Pike
Mechanicsburg PA 17055
- c. Estimated Value: \$39,189.80

13. REFERENCE TO APPROVED ACQUISITION PLAN:

An Acquisition Plan is not required. This acquisition is below the thresholds prescribed in DFARS 207.103 for preparation of an acquisition plan.

14. DOCUMENTATION FOR SPARE/REPAIR PARTS ACQUISITION: Not Applicable

TECHNICAL OR REQUIREMENTS CERTIFICATION:
SOTI MobiControl SWM FY15

I CERTIFY THAT THE FACTS AND REPRESENTATIONS UNDER MY COGNIZANCE WHICH ARE INCLUDED IN THIS JUSTIFICATION, WHICH FORM A BASIS FOR THIS JUSTIFICATION, ARE COMPLETE AND ACCURATE.

TECHNICAL COGNIZANCE (Per NAVSUPINST 4200.83F, the end user may perform this technical certification.)

<i>Sharon E. Williams</i>	IT Specialist (Sys Admin)	9413	717-605-4254	7/18/2015
(Signature)	(Title)	(Code)	(Phone)	(Date)

REQUIREMENTS COGNIZANCE

<i>Tom Burt</i>	Deputy Code 91	91X	717-605-9185	8/3/15
(Signature)	(Title)	(Code)	(Phone)	(Date)

8. CONTRACTING OFFICER

Signature _____

Date September 15, 2015

