

JUSTIFICATION FOR SOLE SOURCE
(Simplified Acquisitions <\$150K)

1. The supply/material listed on N4288416RC41062 is available from only one source, and competition is precluded for reasons indicated below. There are no substitutes available for this material.
2. Restricted to the following source: *(provide original manufacturer's name). (If a sole source manufacturer distributes via dealers, also provide dealer information.)*

Manufacturer: HONEYWELL INTERNATIONAL, INC.

Manufacturer POC and Phone Number: PETER MOCHNAL (973)307-5681

Manufacturer Address: 15001 NE 36TH ST., REDMOND, WA. 98052-5317

Manufacturer's Dealer/Representative: PETER MOCHNAL

Dealer/Representative Address and Phone Number: 15001 NE 36TH ST., REDMOND, WA. 98052-5317; (973)307-5681

3. Description of the item required, the estimated cost, and required delivery date.

THE REQUIRED SERVICE IS FOR PREMIUM WORLDWIDE, SATELLITE DATALINK, AND PREMIUM DATALINK GRAPHICAL WEATHER .

Basic Year Plus two(2) 12 months option years. THE REQUIRED DELIVERY DATE IS 01 AUGUST 2016.

4. Specific characteristics of the material that limit the availability to a sole source (unique features, function of the item, etc.). Describe in detail why only this suggested source can furnish the requirements to the exclusion of other sources.

THE HARDWARE FOR THIS SERVICE IS CURRENTLY WIRED INTO THE THREE C-37B AIRCRAFT (166376, 166377, AND 166378). HONEYWELL PROVIDES NAVIGATIONAL DATA SUCH AS SATELLITE POSITION REPORTS, WEATHER REPORTS, VHF DATALINK COMMUNICATIONS, FLIGHT PLANS AND FLIGHT PLAN STORAGE UNDER THE GLOBAL DATA CENTER PROGRAM. TO CHANGE TO ANOTHER SOURCE, BOTH MECHANICAL AND ELECTRICAL RECONFIGURATION OF ALL AIRCRAFT WOULD BE NECESSARY TO ALLOW ANY OTHER PROVIDER TO DELIVER THIS SERVICE. OUR OEM, GULFSTREAM, IS UNDER AN IDIQ CONTRACT THAT SPECIFIES DELIVERY OF THESE PARTICULAR SYSTEMS AND HONEYWELL IS THE CONTRACTED PROVIDER FOR THE OEM. A CHANGE TO THE HARDWARE CONFIGURATION OF THE AIRCRAFT WOULD HAVE TO GO THROUGH NAVAIR ENGINEERING, AIR FORCE CONTRACTING AND OUR TYCOM AND AIR WING. THIS PROCESS COULD TAKE WELL OVER A YEAR AND COULD COST THE GOVERNMENT MILLIONS OF DOLLARS.

ADDITIONALLY, SETTING UP A NEW SUPPLY CHAIN TO SUPPORT NEW SYSTEMS AS WELL AS ATTEMPTING TO SCHEDULE MULTIPLE DEPOT LEVEL INDUCTIONS AT THE OEM FOR EXTENDED PERIODS FOR MULTIPLE AIRCRAFT MODIFICATIONS ACROSS THE DOD EXECUTIVE TRANSPORT FLEET IS NOT REALISTIC CONSIDERING THE MISSION IMPACT ON THE CUSTOMER – SECDEF, SECNAV, CNO, AND CONGRESSIONAL STAFF.

5. Check and fill in all that are applicable:

- The material must be compatible in all aspects (form, fit, and function) with existing systems presently installed. Describe the equipment you have now and how the new item must coordinate, connect, or interface with the existing system:

SEE BLOCK 4 FOR DETAIL OF CURRENT EQUIPMENT AND WHY A NEW ITEM WOULD NOT BE ACCEPTABLE.

- A patent, copyright, or proprietary data limits competition. The proprietary data are described as follows:

- These are “direct replacement” parts/components for existing equipment.

- Other information to support a sole-source buy: