

JUSTIFICATION FOR SOLE SOURCE (Simplified Acquisitions <\$150K)

The service or material listed on N5700716RCZN615 is a sole source and competition is precluded for reasons indicated below. There are no substitutes available for this material or service.

Restricted to the following source. Provide *original manufacturer's* name. (If a sole source manufacturer distributes via dealers, ALSO provide dealer information.)

Manufacturer: KVH Industries

Manufacturer POC & phone number: Bill Houtz 401-862-3800 - bhoutz@kvh.com

Mfr. Address: 50 Enterprise Center
Middletown, RI 02842

Dealer / Rep: Mackay Communications Inc.

Dealer / Rep address / phone nr: Claude Davis - 904-880-4633 -
claude.davis@mackaycomm.com

9655 Florida Mining Blvd West
Bldg 300 Suite 304
Jacksonville, FL 32257

X Description of the item or service required, the estimated cost, and required delivery date.

COMUSNAVCENT requires FLCN to procure four (4) KVH TracPhone V7IP System with Rack-mountable ICM (integrated Comm Box / Modem), three axis antenna, power /data cable and two 100 foot lengths of LMR400-75 coax cable (xmit and receive). Estimated cost is \$ with a required delivery date of

X Specific characteristics of the material or service that limit the availability to a sole source (unique features, function of the item, etc.). Describe in detail why only this suggested source can furnish the requirements to the exclusion of other sources.

COMUSNAVCENT requires KVH TracPhone V7 in support of their continuous communication from Shore-to-Ship and Ship-to-Shore throughout U.S. Naval Vessels and the Combined Maritime Forces Coalition. The KVH system offers high speeds of Very-Small-Aperture-Terminal (VSAT) (V7IP at 2 Mbps/128Mbps) in the compact design specifically designed for the Combined Enterprise Regional Information Exchange System (CENTRIXS) Network for the U.S. Navy and the Combined Maritime Forces Coalition. It is an end-to-end solution exclusively from KVH and equips a Navy vessel with stable antenna, modem, and ACU. Mackay Communications is the sole authorized Government/Military reseller of the required supplies.

X The requested material or service represents the minimum requirements of the government.

CHECK & FILL IN ALL APPLICABLE BLANKS BELOW

The material/service must be compatible in all aspects (form, fit and function) with existing infrastructure presently installed/performing. Describe the equipment/function you have now and how the new item/service must coordinate, connect, or interface with the existing infrastructure.

This procurement of the four new V7 will correlate precisely with the set up and the equipment that the Navy has already invested in. There will be minimum downtime for replacement, increasing functionality and dependability for continued mission support. We are currently employing the same set up on ships and shore based commands. The purchase of these will also provide a more stable signal ensuring the ability to stay in constant communications.

A patent, copyright or proprietary data limits competition. The proprietary data is _____

These are "direct replacements" parts/components for existing equipment.

Other information to support a sole source buy:

I CERTIFY THAT STATEMENTS CHECKED, AND INFORMATION PROVIDED ABOVE, ARE COMPLETE AND CORRECT TO THE BEST OF MY KNOWLEDGE. I UNDERSTAND THAT THE PROCESSING OF THIS SOLE SOURCE JUSTIFICATION PRECLUDES THE USE OF FULL AND OPEN COMPETITION.