



DEPARTMENT OF THE NAVY
NAVSUP FLEET LOGISTICS CENTER NORFOLK
1968 GILBERT STREET SUITE 600
NORFOLK VA 23511-3392

✓ REPLY REFER TO
06 Oct 2016
J&A# 16053

JUSTIFICATION & APPROVAL
OTHER THAN FULL AND OPEN COMPETITION
(BRAND NAME)

1. **IDENTIFICATION OF AGENCY AND CONTRACTING ACTIVITY:**

Requiring Activity: Commanding Officer
Naval Hospital Camp Lejeune (NHCL)
100 Brewster Blvd.
Camp Lejeune, NC 28547-0100

Contracting Activity: Commanding Officer
NAVSUP Fleet Logistics Center Norfolk (FLCN)
Contracting Department, Code 200
Norfolk, Virginia 23511-3392

Requisition Number: N6809317RC05513

2. **NATURE AND DESCRIPTION OF ACTION:** This justification and approval anticipates the award of a brand name contract to 3T Federal Solutions. The government intends to award a firm-fixed price contract utilizing FY17 O&M funds.

3. **DESCRIPTION OF SUPPLIES/SERVICES:** Naval Hospital Camp Lejeune (NHCL) requires Drop shipment # 225-00 Haemonetics, Disposable Glycerolization Kits (215 ACP) seven (7) delivery drop made every first week of the month and a drop shipment of AS-3 Solution (0462A-00) 2 cases on the first week of NOV, JAN, MAR, MAY, JUL and SEP. This is in support of the Armed Forces Blood Program which utilized the ACP 215 Automated Cell Processor to provide a safe, simple way to freeze, thaw, and wash red blood cells. Red cells are glycerolized, deglycerolized, and washed in a closed disposable system and automatically re-suspended in additive solution to permit extended product storage post washing. It is a self-controlled and automated process with an integrated shaker for proper mixing of red cells/solutions for glycerolization and deglycerolization, and an integrated printer to record each procedure on a summary sheet. The purpose of the glycerolization kits is to help decrease the risk of bacterial contamination, as well as 14-day extended storage for deglycerolization.

The period of performance for this requirement will be 5 November 2016 to 4 November 2017 with four one year option periods to conclude 4 November 2021. The address for delivery will be Naval Hospital Camp Lejeune (NHCL), 100 Brewster Blvd., Camp Lejeune, NC 28547-0100.

The Independent Government Estimate (IGE) for this requirement, formulated by NHCL, is based on market research of similar efforts and historical pricing data of similar requirements in the command. Based on Producer Price Index industry data an escalation rate of 1.5% was applied to account for the anticipated inflation. The overall estimate inclusive of four (4) option periods is [REDACTED]

The total estimated value for this acquisition is \$[REDACTED] for the base period and \$601,001.45, if all option periods are exercised, as showed in the table below.

Period of Performance	Independent Government Estimate
Base Year – 11/05/2016-10/31/2017	[REDACTED]
Option Year I – 11/05/2017-10/31/2018	[REDACTED]
Option Year II – 11/05/2018-10/31/2019	[REDACTED]
Option Year III – 11/05/2019-10/31/2020	[REDACTED]
Option Year IV – 11/05/2020-10/31/2021	[REDACTED]
Total	[REDACTED]

4. **IDENTIFICATION OF STATUTORY AUTHORITY:** Section 41 U.S.C. 1901- a brand name acquisition under the authority of certain commercial items, as implemented by FAR 13.501(a).

5. **DEMONSTRATION OF CONTRACTOR'S UNIQUE QUALIFICATIONS:** Haemonetics Corporation has developed an Automated Cell Processor (ACP-215) that both freezes and thaws a red blood cell product in a system that allows for long-term storage of the blood product and extends the shelf-life of this thawed product to 14 days. No other glycerolization kits are compatible with the Automatic Cell Processor and standard used throughout the Armed Forces Blood Program. NHCL currently operates 6 ACP-215 machines and can only utilized glycerolization kits that are manufactured by Haemonetic Corporation. The Haemonetic Corporation does have authorized reseller of the glycerolization kits for the APC-215.

6. **DESCRIPTION OF EFFORTS MADE TO SOLICIT OFFERS FROM AS MANY OFFERORS AS PRACTICABLE:** As a result, the synopsis required by FAR 5.201 will be published on the Government-wide point of entry as intent to negotiate as Other Than Full and Open Competition.

7. **DETERMINATION OF FAIR AND REASONABLE COST:** A determination of fair and reasonableness of price will be based on the Procuring Contracting Officer's price analysis of the contractor's quote and/or a comparison of previous pricing history and published price list of the same or similar items in accordance with FAR 13.106-3.

8. **DESCRIPTION OF MARKET SURVEY:** Market research was conducted on Federal Business Opportunities (FBO), Navy Electronic Commerce Online (NECO), internet searches, discussions with the requiring activity and industry, and review of prior contract history. A sources sought notice was posted to NECO on 30 September 2016 and closed on 5 October 2016. One (1) response was received from Metro Medical Equipment and Supply, Inc. Haemonetics Corporation was found to be the only manufacturer of glycerolization kits that are compatible with automatic cell processor 215 and have authorized reseller of the glycerolization kits.

9. **ANY OTHER SUPPORTING FACTS:** N/A

10. **ACTIONS TAKEN TO REMOVE BARRIERS TO COMPETITION:** At this time there is only one known manufacturer that can provide the supplies with the capabilities required by NHCL. However, each future requirement will be examined on an individual basis and market research will be performed to determine the most logical and appropriate acquisition approach. If another potential source emerges, FLCN will assess whether competition for future requirements is feasible.

11. **CONTRACTING POINT OF CONTACT:** The point of contact at NAVSUP Fleet Logistic Center Norfolk is [REDACTED]

CERTIFICATIONS AND APPROVAL

TECHNICAL/REQUIREMENTS CERTIFICATION

I certify that the facts and representations under my cognizance which are included in this Justification and its supporting acquisition planning documents, except as noted herein, are complete and accurate to the best of my knowledge and belief.

[Redacted Signature] [Redacted Name] [Redacted Phone No.] 14 OCT 16
Signature Name (Printed) Phone No. Date

LEGAL SUFFICIENCY REVIEW

I have determined this Justification is legally sufficient.

[Redacted Signature] [Redacted Name] [Redacted Phone No.] 10/20/16
Signature Name (Printed) Phone No. Date

CONTRACTING OFFICER CERTIFICATION

I certify that this Justification is accurate and complete to the best of my knowledge and belief. To the extent that the J&A/LSJ value is between \$150K and \$650K, the Contracting Officer's signature below also represents approval of the J&A/LSJ.

[Redacted Signature] [Redacted Name] [Redacted Phone No.] 10/18/16
Signature Name (Printed) Phone No. Date

CONTRACTING ACTIVITY COMPETITION ADVOCATE REVIEW

To the extent that the J&A/LSJ value is between \$650K and \$12.5M, the Competition Advocate's signature below also represents approval of the J&A/LSJ.

[Redacted Signature] [Redacted Name] [Redacted Phone No.] 10/20/16
Signature Name (Printed) Phone No. Date