

JUSTIFICATION FOR SOLE SOURCE (Simplified Acquisitions <\$100K)  
(Ref: NAVSUP 4200.85C Chapter 4 Paragraph 5(c))

The service or material listed on (Document number) N6874215RC0342C is sole source and competition is precluded for reasons indicated below. There are no substitutes available for this material.

Restricted to the following source. Provide original manufacturer's name. (If a sole source manufacturer distributes via dealers, ALSO provide dealer information.)

Manufacturer: Polycom  
Manufacturer POC & Phone: Polycom Account Manager, Chuck Westphal 800-765-9266  
Mfr. Address: 13650 Dulles Technology Dr. Herndon, VA 20171

X Description of the item or service required, the estimated cost, and required delivery date.

Product requirements: Polycom Prime Care 1 year service maintenance.

Estimated Cost: (b) (5)

Required delivery date: 01 September, 2015

X Specific characteristics of the material or service that limit the availability to a sole source (unique features, function of the item, etc.). Describe in detail why only this suggested source can furnish the requirements to the exclusion of other sources.

Polycom manufactured equipment is used for CNRNW VTC suites and to comply with, maintain or join an Authority to Operate (ATO), the VTC equipment must be supported on a maintenance service contract. Polycom has "authorized partners" who are certified to provide Polycom Prime Care Services to provide technical support, software updates, and next day parts/service on our Polycom HDX's and RealPresence group500 Codecs. SSJ REQUIREMENT IS FOR SUPPORT OF POLYCOM MANUFACTURED EQUIPMENT.

     The requested material or service represents the minimum requirements of the government

CHECK & FILL IN ALL APPLICABLE BLANKS BELOW

     The material/service must be compatible in all aspects (form, fit and function) with existing systems presently installed. Describe the equipment you have now and how the new item/service must coordinate, connect, or interface with the existing system.

     A patent, copyright, or proprietary data limits competition. The proprietary data is:

     These are "direct replacements" parts/components for existing equipment.

X Other information to support a sole-source buy: Direct replacement ensures no additional modifications will be required and existing hardware is compatible with the new hardware.

I CERTIFY THAT STATEMENTS CHECKED, AND INFORMATION PROVIDED ABOVE, ARE COMPLETE AND CORRECT TO THE BEST OF MY KNOWLEDGE. I UNDERSTAND THAT THE PROCESSING OF THIS SOLE-SOURCE JUSTIFICATION PRECLUDES THE USE OF FULL AND OPEN COMPETITION.

Sign: (b) (6) Activity: CNRNW N60/N65 (acting)  
Title: Planning and integration acting manager IT services Date: 8/11/15

Contracting Officer Signature: (b) (6) Date: 8-11-15