

JUSTIFICATION FOR SOLE SOURCE (SAP <\$150k)  
Ref: FAR 13.106 and NAVSUP 4200.85D Chapter 5 Para. 2.b.(5)

N68742 / brc 0312C

The service or material listed on (Document number) TBD is sole source and competition must be restricted to one source, or to only one brand name for reasons indicated below. There are no substitutes available for this material.

Restricted to the following source or brand name. Provide original manufacturer's name. (If a sole source manufacturer distributes via dealers, ALSO provide dealer information.)

Manufacturer: Polycom  
Manufacturer POC & Phone Nr. Polycom Account Manager, Chuck Westphal 800-765-9266  
Mfr. Address 13650 Dulles Technology Dr., Herndon, VA 20171

Description of the item or service required, the estimated cost, and required delivery date.

**Product requirements:** Renewal of contract N00406-15-P-3889 Polycom Prime Care 1 year  
**Service maintenance on the following equipment:**

- 1 DMA 7000
  - 22 HDX 7000
  - 2 HDX 8000
  - 2 RMX 2000 CHASSIS
  - 1 RMX 2000 CARD E1T1
  - 28 RPG 500
  - 2 VVX 1500
  - 41 VVX 600
  - 1 RPRM150 APPLIANCE
  - 1 RPRM500 APPLIANCE
- SOFTWARE LICENSING AND RESOURCE MANAGER

Estimated cost: (b) (5)  
Required delivery date: 9/20/16

\_\_\_\_ Specific characteristics of the material or service that limit the availability to a sole source or particular brand name (unique features, function of the item, etc.). Describe in detail why only this suggested source can furnish the requirements to the exclusion of other sources.

Polycom manufactured equipment is used for CNRNW VTC suites and to comply with, maintain or join an Authority to Operate (ATO), the VTC equipment must be supported on a maintenance service contract. Polycom has "authorized partners" who are certified to provide Polycom Prime Care Service to provide technical support, software updates, parts and service on our Polycom HDX's and RealPresence Group500 Codecs. SSJ requirement is for support of Polycom manufactured equipment.

\_\_\_\_ The requested material or service represents the minimum requirements of the Government

**CHECK & FILL IN ALL APPLICABLE BLANKS BELOW**

\_\_\_\_ The material/service must be compatible in all aspects (form, fit and function) with existing systems presently installed. Describe the equipment you have now and how the new item/service must coordinate, connect, or interface with the existing system.

\_\_\_\_ A patent, copyright, or proprietary data limits competition. The proprietary data is:

\_\_\_\_ These are "direct replacements" parts/components for existing brand name equipment.

\_\_\_\_ Other information to support a sole-source buy:

I CERTIFY THAT STATEMENTS CHECKED, AND INFORMATION PROVIDED ABOVE, ARE COMPLETE AND CORRECT TO THE BEST OF MY KNOWLEDGE AND DO NOT CONTAIN CLASSIFIED INFORMATION. I UNDERSTAND THAT THE PROCESSING OF THIS SOLE-SOURCE JUSTIFICATION PRECLUDES THE USE OF FULL AND OPEN COMPETITION.

Signature (b) (6) Activity CNRNW N6#

Title \_\_\_\_\_ Date \_\_\_\_\_

(b) (6)

Contracting Officer Signature

Date

8/3/16

Rev 10/1/10