



**Pre-Proposal Conf. and Site Visit for  
Regional Pest Control Services for  
Naval District Washington,  
Washington, DC**

**February 8-9, 2016**

**Solicitation # N40080-16-R-0308**

# Agenda



## **February 8:**

**0800 – 0945 Contractor Registration and Pre-Proposal Conf. at WNY-166**

**1000 – 1630 Site Visits at WNY, Marine Barracks, Bethesda, Carderock, USNO and ASC**

## **February 9 :**

**0730 – 1600 Site Visits at NRL, Indian Head and Dahlgren**

# Questions/Requests for Information



**NO QUESTIONS WILL BE ANSWERED  
AT THIS TIME.**

**PLEASE SUBMIT ALL OF YOUR QUESTIONS IN  
WRITING VIA A REQUEST FOR INFORMATION (RFI)  
SO THAT EVERYONE WILL RECEIVE THE SAME  
INFORMATION FOR THIS SOLICITATION VIA  
AMENDMENT. PLEASE SUBMIT YOUR RFI IN A  
WORD FORMAT AND REFERENCE THE SPEC AND  
ITEM NUMBERS WHEN POSSIBLE.**

# Requirement Changes



**This is a NEW Regional Pest Control Services requirement. There are multiple changes contained in this solicitation that have not been included in previous Pest Control Service requirements or contracts.**

**Please review the entire solicitation completely so your proposal will be responsive to this RFP.**

# Requirement Locations



**Pest Control Services** to provide pest control treatment for scheduled, recurring work as well as timely response to service calls and coordinating work with the customer's complex schedule. Services could vary from location to location and other locations may be added by the Government in the future.

## **(a) Public Works Department Washington – PWD Washington**

- Washington Navy Yard – WNY
- Bureau of Medicine and Surgery – BUMED WNY
- NAVFAC – WNY
- Military Sealift Command – MSC
- Marine Corps Barracks, 8th and I Streets, Washington, DC – MBW
- Naval Research Laboratory - NRL
- Naval Support Facility, Arlington Service Center - ASC
- Naval Support Facility, Carderock – NSF Carderock
- Naval Surface Warfare Center, Carderock - NSWC Carderock
- Bureau of Medicine and Surgery – BUMED Carderock
- NAVFAC Carderock
- Naval Support Activity, Washington Navy Yard, Washington, DC – NSA
- United States Naval Observatory - USNO

# Requirement Locations Continued



## (b) Public Works Department South Potomac

- Naval Surface Warfare Center – NSWC Dahlgren
- Bureau of Medicine and Surgery – BUMED Dahlgren
- Missile Defense Agency - MDA
- Naval Support Facility Dahlgren – NSF Dahlgren
- DOD SCHOOL
- NAVFAC Dahlgren
- Aegis Ballistic Missile Defense System - AEGIS BMD
- Joint Warfare Analysis Center - JWAC
- Navy Exchange – NEX Dahlgren
- Defense Commissary Agency - DECA

# Requirement Location continued



**(c) Public Works Department Annapolis (Reserved - no work currently included)**

**(d) Naval Support Facility, Indian Head**

- Bureau of Medicine and Surgery - BUMED Indian Head
- NAVFAC Indian Head
- Chemical Biological Incident Response Force – CBIRF
- Naval Surface Warfare Center – NSWC Indian Head
- Explosive Ordnance Disposal Technology – EODTECH

**(e) Public Works Department Patuxent River (Reserved – no work currently included)**

# Requirement Locations continued



**(f) Resident Officer In Charge of Construction, Quantico, VA (ROICC Quantico) (Reserved – no work currently included)**

**(g) Public Works Department Bethesda**

- Naval Support Activity, Bethesda, MD
- Walter Reed National Military Medical Center (WRNMMC)
- National Intrepid Center of Excellence (NICoE) Bldg. 51
- Wounded Warriors Bldg. 62 – WRNMMC Bldg. 62
- Naval Support Activity Bethesda - NSA Bethesda
- Uniform Services University, Bldg. 71B – USU
- Navy Exchange Bldg. 82 - NEX

**(h) Joint Base Anacostia Bolling (Naval Station Anacostia and Bolling Air Force Base) (Reserved - no work currently included)**

# Terminology Change



- **As a result of recent policy changes, Naval Facilities Engineering Command (NAVFAC) no longer recognizes Combination Firm Fixed Price/Indefinite Delivery Indefinite Quantity (FFP/IDIQ) contracts.**
- **This solicitation will result in award of a Facilities Support Indefinite-Quantity contract that is comprised of both Recurring Work (formerly referred to as Firm Fixed Price) and Non-Recurring Work (formerly referred to as Indefinite-Delivery Indefinite-Quantity) Line Items.**
- **This will be an Indefinite-Quantity contract with Firm-Fixed Price (FFP) CLINs.**

# Performance-Based Definition



- **Expressing contract requirements as desired results rather than prescribing how the work will be done**
  - Performance Objective – a specific service to be provided to what extent (to what end) to achieve a stated outcome
  - Measurable Performance Standard – a measure of completeness, reliability, accuracy, timeliness, customer satisfaction, quality, or cost which addresses elements such as “what”, “when”, “how many” and “how well” the performance objective has been achieved.

# Annexes 1, 2, and 15



- **Annex 1 – General Information**
  - Outline of Services and Project Location
  - Navy Approach to Service Contracting and PBSA
  - No Associated Costs
  
- **Annex 2 – Management and Administration**
  - Definitions and Acronyms
  - General Administrative Requirements
  - Key Personnel Requirements
  - Associated Costs Distributed to Technical Annexes
  
- **Annex 15 – Facilities Support**
  - 1503020 Pest Control

- **1503020 Spec Item 1.1**

- **The Government's integrated pest management (IPM) program is intended to emphasize surveys, establish control thresholds, and maintain documentation to track the effectiveness and safety of control efforts. IPM may include techniques such as education, habitat modification, biological control, genetic control, cultural control, mechanical control, physical control, regulatory control, and where necessary, the judicious use of least-hazardous pesticides. Pesticides, when needed, shall be selected consistent with IPM principles in order to minimize negative impacts on human health and the environment.**
- **The Contractor shall perform pest control services in conformance with the Integrated Pest Management Plan (IPMP) to prevent and control pests.**

# Contracting Officer Guidance



- Offerors are requested to provide any questions that they may have during the pre-proposal presentation and site visit in a written Word format by e-mail to: [julie.monohan@navy.mil](mailto:julie.monohan@navy.mil) and [roya.sterner@navy.mil](mailto:roya.sterner@navy.mil)
- Answers to the Requests for Information (RFIs) will be provided via amendment to the solicitation and posted to NECO at: <https://www.neco.navy.mil>. In addition, the pre-proposal conference slides, hand-out and the list of conference attendees will also be provided via amendment to the solicitation.
- **IMPORTANT NOTE:** Remarks and explanations addressed during the pre-proposal presentation shall not qualify or alter the terms and conditions of the solicitation. The terms and conditions of the solicitation to include the Performance Work Statement remain unchanged unless the solicitation is formally amended in writing.

# Evaluation Factors



- **Evaluation factors are divided into two categories**

## **1) Technical Evaluation Factors:**

- Factor 1 – Corporate Experience
- Factor 2 – Technical/Management Approach
- Factor 3 – Safety
- Factor 4 – Past Performance

## **2) Price**

- Total price will be evaluated using one or more of the three techniques listed in the solicitation.

This is a Lowest Price Technically Acceptable (LPTA) solicitation

**See the handout for a review of Sections L and M of the solicitation. Offerors who do not carefully follow the solicitation instructions may be deemed non-responsive.**

# Proposal Milestones



- **Site Visit – 8-9 February 2016**
- **Final Questions/Request for Information Due – 12 February 2016**
- **Proposals Due via FEDEX – 24 February 2016 at 2:00 p.m.**

# Site Tour



**This concludes the  
Pre-Proposal Conference.**

**Site visits will now begin/**