



NAVAL  
POSTGRADUATE  
SCHOOL

**JUSTIFICATION FOR SOLE SOURCE <\$150K**

<b>PO Number:</b>		
<b>The material and/or service listed on this form is:</b>	<input checked="" type="checkbox"/> <b>Sole Source</b>	<b>Brand Name</b>

**Restricted to the following source or manufacturer:**

- Manufacturer: 911Etc Emergency Telecom
- Manufacturer POC and Phone Number: Kevin Kito, [kkito@911etc.com](mailto:kkito@911etc.com), (626)430-8100
- Manufacturer Address: 15655 W. Roosevelt Dr., Suite 109; Goodyear, AZ 85338
- Dealer POC and Phone Number (if applicable) same
- Dealer Address (if applicable): same

**Description of the item(s) or service(s) required and the estimated cost(s):**

Item #	MFG Name	MFG Part#	Description	Qty	U/I	Unit Price	Ext Price
1	911 ETC, Inc.		PBX ALI/SLI Database Maintenance for 3500 records  Period of Performance: 01 April 2016 – 31 March 2017	1	Subscription		
2	911 ETC, Inc.		9140 On-Site Notification Equipment  Period of Performance: 01 April 2016 – 31 March 2017	1	Subscription		
3	911 ETC, Inc.		Option One: PBX ALI/SLI Database Maintenance for 3500 records  Period of Performance: 01 April 2017 – 31 March 2018	1	Subscription		
4	911 ETC, Inc.		Option Two: 9140 On-Site Notification Equipment  Period of Performance: 01	1	Subscription		

			April 2017 – 31 March 2018				
5	911 ETC, Inc.		Option Three: PBX ALI/SLI Database Maintenance for 3500 records  Period of Performance: 01 April 2018 – 31 March 2019	1	Subscription		
6	911 ETC, Inc.		Option Four: 9140 On-Site Notification Equipment  Period of Performance: 01 April 2018 – 31 March 2019	1	Subscription		
7	911 ETC, Inc.		Option Five: PBX ALI/SLI Database Maintenance for 3500 records  Period of Performance: 01 April 2019 – 31 March 2020	1	Subscription		
8	911 ETC, Inc.		Option Six: 9140 On-Site Notification Equipment  Period of Performance: 01 April 2019 – 31 March 2020	1	Subscription		
9	911 ETC, Inc.		Option Seven: PBX ALI/SLI Database Maintenance for 3500 records  Period of Performance: 01 April 2020 – 31 March 2021	1	Subscription		
10	911 ETC, Inc.		Option Eight: 9140 On-Site Notification Equipment  Period of Performance: 01 April 2020 – 31 March 2021	1	Subscription		

Required Delivery Date (RDD) or Period of Performance (POP): 01 April 2016 through 31 March 2017.

Options One and Two: 01 April 2017 through 31 March 2018.

Options Three and Four: 01 April 2018 through 31 March 2019.

Options Five and Six: 01 April 2019 through 31 March 2020.

Options Seven and Eight: 01 April 2020 through 31 March 2021.

Specific characteristics of the material or service that limit the availability to a sole source/brand product (unique features, function of the item, etc.). Describe in detail why only this source/brand can furnish the requirements to the exclusion of other sources/brands.

- Hardware and software maintenance of previously acquired equipment that is only available directly from 911 etc.
- PBX ALI/SLI Database Maintenance as previously described would only be available from other sources if the existing hardware and software were replaced with another vendor's product. There would be significant startup costs to replace the existing equipment, and the recurring annual equivalent services from other vendors range from five to fifteen times the renewal cost via 911 Etc. Research performed at the time the system was acquired determined that 911 etc services were the lowest cost for the required capabilities.

The requested material or service represents the minimum requirements of the Government.

The material or service must be compatible in all aspects (form, fit, and function) with existing systems presently installed/performing. Describe the equipment/function you have now and how the new item/service must coordinate, connect or interface with the existing system.

This is to renew annual existing service on existing hardware and software previously procured from 911 etc.

A patent, copyright or proprietary data limits competition.

Proprietary hardware currently installed at the NPS.

The items are "direct replacement" parts/components for existing equipment. Provide the information about the Next Higher Assembly (NHA)/equipment which the replacement parts are going into (e.g., description, model, part number, Original Equipment Manufacturer (OEM), etc.).

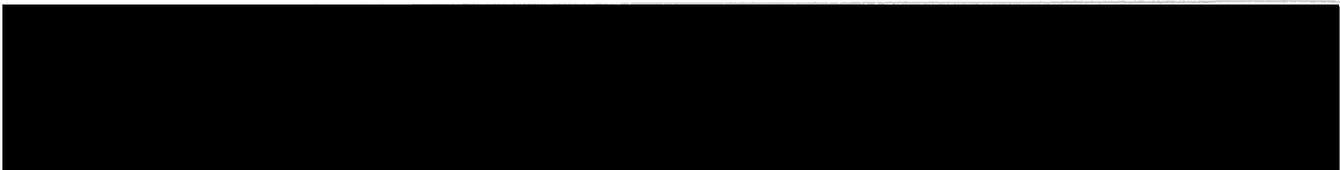
N/A

Other information to support sole source/brand name sole source procurement. The rationale must then justify "either" substantial duplication of cost to the Government that is not recovered through competition or unacceptable delays in fulfilling the mission of the agency.

A forklift replacement of the current system would be required by any other vendor, resulting in higher initial costs, and significant recurring costs. Market research revealed that it could cost up to \$100,000.00 to remove the current equipment and install a new system.

**TECHNICAL OR REQUIREMENTS CERTIFICATION**

I CERTIFY THAT THE STATEMENTS CHECKED, AND INFORMATION PROVIDED ABOVE ARE COMPLETE AND CORRECT TO THE BEST OF MY KNOWLEDGE. I UNDERSTAND THAT THE PROCESSING OF THIS SOLE SOURCE BRAND NAME SOLE SOURCE JUSTIFICATION PRECLUDES THE USE OF FULL AND OPEN COMPETITION.



**CONTRACTING OFFICER CONCURRENCE:**

