

EXHIBIT K – COEFFICIENT BREAKDOWN FORM

PRE-PRICED COSTS	MATERIALS	LABOR	EQUIPMENT	AMOUNT
RS MEANS BARE COST (PRESUMED ANNUAL AMOUNT)	\$ 2,520,000.00	\$ 1,400,000.00	\$ 80,000.00	\$ 4,000,000.00
WORKER'S COMP INSURANCE		15%		\$ 210,000.00
AVERAGE FIXED LABOR OVERHEAD		16%		\$ 224,000.00
PROJECT OVERHEAD PRE- PRICED		8%		\$ 112,000.00
MATERIAL MARKUP	5%			\$ 126,000.00
EQUIPMENT MARKUP			5%	\$ 4,000.00
			SUBTOTAL	\$ 676,000.00
GENERAL AND ADMINISTRATIVE		8%		\$ 112,000.00
PROFIT	5%	5%	5%	\$ 200,000.00
			TOTAL	\$ 988,000.00
COEFFICIENT FACTOR				0.247
RS MEANS BARE COST ADJUSTMENT (PRODUCTION/DISCOUNT - FACTOR)				0.900
PRE-PRICED COEFFICIENT				1.147
NON PRE-PRICED BARE COSTS (PRESUMED ANNUAL AMOUNT)	\$ 252,000.00	\$ 140,000.00	\$ 8,000.00	\$ 400,000.00
WORKER'S COMP INSURANCE		15%		\$ 21,000.00
AVERAGE FIXED LABOR OVERHEAD		16%		\$ 22,400.00
PROJECT OVERHEAD NON PRE-PRICED		18%		\$ 25,200.00
MATERIAL MARKUP	5%			\$ 12,600.00

EQUIPMENT MARKUP			5%	\$ 400.00
			SUBTOTAL	\$ 60,600.00
GENERAL AND ADMINISTRATIVE			8%	\$ 11,200.00
PROFIT	5%	5%	5%	\$ 20,000.00
			TOTAL	\$ 91,800.00
			BARE COST	\$ 400,000.00
NON PRE-PRICED COEFFICIENT				1.230 (ROUNDED UP FROM 1.2295)

Offerors should fully understand "at a minimum" what is to be included in the coefficient. Section B of the RFP, and more specifically paragraphs B.2 OFFEROR'S COEFFICIENT AND PRE-PRICED WORK (and its subparagraphs) and B.3 NON PRE-PRICED WORK (and its subparagraphs) define the requirements for the pre-priced and non pre-priced coefficients.

Note: The amounts are based on the presumption that the Contractor has an annual billing amount of \$4,000,000 and up. The amounts listed herein are fictitious as are the cost items. These examples should not be construed to be minimum or maximum, or even normal, amounts. Cost items should be added, removed, or separated as the Offeror deems necessary to demonstrate a detailed breakdown of coefficient cost.