

**N62742-15-R-3550**  
**Global Contingency Services Multiple Award Contract (GCSMAC) II**  
**RFP Questions and Answers**

	<b>ANNEX/ AREA</b>	<b>Reference</b>	<b>Question</b>	<b>Government Response</b>	<b>Amendment #</b>
1	Attachment JC-1, PWS, Spec Item 1.1	Pg 1	The PWS provides Attachment JC-1, which shows all the Core Business Areas, as well as associated functions and sub-functions that are included in the scope of this contract. Will the Navy weight all of these functions equally in their proposal evaluation process or will some functions be considered more critical than others? This information will aide proposers to focus on those functions considered most important to task order performance in developing team capabilities and task order responses.	The Installation Management Accounting Project (IMAP) provides all the Core Business Areas that could possibly be utilized in future Task Orders. Specific evaluation criteria will be provided in the RFP for each individual Task Order.	0004
2	Sec B Supplies or Services and Prices	Pg 4 - 11	On RFP pages 4-11, each item priced has a 102-month POP. Section F.1 on page 17 stated the term of contract POP is 96 months. Page 63, Section 5252.217-9301(C) states the total duration shall not exceed 96 months. Please clarify if the POP is 102 months or 96 months.	POP shall be 96 months. Section B - Supplies or Services and Prices have been revised to reflect this change in Amendment 0003.	0004
3	Sec L.6 Proposal Requirements	Pg 93 - 94, Vol II Factor 1: Past Performance	This section states that preferences will be given for projects/contracts performed in remote locations in a foreign country. Since the current GCSMAC contract had a couple of projects performed in the U.S., will evaluation preference also be extended to (a) a TO performed under the current GCSMAC and/ or (b) disaster/contingency type projects in the U.S.?	Please refer to paragraph 1 and 2 on pg. 94 of the RFP which states, "Evaluation preference will be given for projects/contracts performed in remote locations in a foreign country. A remote location is defined as an area that has a very limited skilled personnel pool, material/equipment suppliers, transportation, utilities, and/or communication infrastructure."  "Evaluation preference will be given for demonstration of experience and favorable past performance of cost-type contracts."	0004
4	Sec G.6 Task Order Issuance Procedures	Pg 24, 2(c)(v)	Item (v) states "It is necessary to place an order to satisfy a minimum guarantee." We could not find what the minimum guarantee is. Please clarify.	The minimum guarantee is \$25,000.00	0004

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5	Sec A.2 Contract Type	Pg 2	Would the Government consider a cost plus fixed fee arrangement instead of cost plus award fee? Award fee procedures cost both the Government and Industry significant time and money to prepare. Since most task order monetary values are relatively small, the effort required to prepare award fee packages are high relative to the task order. Alternative incentives might be considered.	No. Task Orders may be awarded as either a cost-plus-award-fee or firm-fixed-price.	0004
6	Sec L.6 Proposal Requirements		Will tabloid (11x17) pages count as one or two pages towards the overall page count?	11x17 pages will count as one page towards the overall page count for charts, graphs, and spreadsheets.	0004
7	SF33		Due to the length of the procurement cycle, please confirm that a proposal validity period of 180 days is acceptable.	Yes, 180 days is acceptable.	0004
8	General		What is the correct title for Volume II? Section L.6 identifies it as "Volume II - Technical Proposal (Factors 1,2,3, &4), while other sections identify it as "Non-Cost/Price Proposal".	Please use "Non-Cost/Price Proposal" for the Volume II title as reflected in Section L.6 of Amendment 0003. Note: The terms "Technical", "Non-Cost/Price", and "Non-Cost" used throughout the Solicitation are interchangeable in meaning.	0004
9	Sec L.6 Proposal Requirements		Are the table of contents, list of figures, and acronym list exempt from the 250 page count for Volume II?	No, they are not exempt from the 250 page count.	0004
10	Sec L.6 Proposal Requirements, Subfactor 3.B	Pg 96	In accordance with FAR 19.702, please confirm that Small Business goals are applicable only to work performed in the United States.	Per FAR 19.702(b)(3), subcontracting plans are not required for contracts or contract modifications that will be performed entirely outside of the United States and its outlying areas. Because this solicitation covers both CONUS and OCONUS areas, a subcontracting plan addressing the Small Business goals is required for large businesses.	0004

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11	Sec L.6 Proposal Requirements	Pg 93	Given that the Government referenced events such as Katrina disaster relief and Haiti disaster relief in the evaluation factors, and further given there were a limited number of Task Order awarded on the current IDIQ Contract, would the Government consider adjusting the Past performance requirements to a timeframe greater than 5 years to allow for a more competitive procurement?	No, as stated in on Pg. 93 in Section L.6 Proposal Requirements, the Government will only consider recent/relevant Emergency/Contingency Operations and Multi-Function Contract projects (Cost and Fixed Price), performed within the last 5 years with a value of approximately \$2 million that demonstrates its ability to successfully perform and execute global emergency/contingency support services requiring rapid mobilization.  Please keep in mind, Past Performance requirements mentioned above are not limited to only Task Orders.	0004
12	Sec L.6 Proposal Requirements	Pg 93	Given that a number of the Task Orders awarded on the previous contract were less than \$2M, would the Government consider lowering the dollar value requirement for Past Performance to allow for a more competitive procurement?	Please refer to Answer #11	0004
13	Attachment JL-2 & JL-3		Attachment JL-3 INDIRECT RATES AND AWARD FEE RATE SUBMISSION MAXIMUM (CEILING) INDIRECT RATE CEILINGS, asks for the entry of ceiling indirect rates only. If offerors wish to propose their Forward Pricing Rates (FPR's) rather than ceiling indirect rates on Attachment JL-2, should they expand Attachment JL-3 to allow for entry of FPR's in addition to the requested ceiling indirect rates?	Attachment JL-3 has been revised to include proposed rates and the ceiling rates. Please see revised Attachment JL-3 Indirect Rate Submission (Amendment 0004)	0004
14	Attachment JL-3, Indirect Rate & AF		Are bidders allowed to modify Attachment JL-3 in order to further break down categories such as Labor Overhead?	Yes. Offeror shall list indirect rate pools and allocation bases consistent with its estimating/accounting system.	0004
15	Sec L.6 Proposal Requirements, Factor 1	Pg 93	Factor 1 instructions state the Offeror shall submit up to ten projects with a value of approximately \$2M. Would projects significantly larger than \$2M be considered relevant? On a contract with a ceiling of \$900M that supports major disasters, it would be expected that task orders issued under the contract could be considerably larger than \$2M.	Please refer to Answer #11	0004

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16	Sec L.6 Proposal Requirements, Factor 1	Pg 94 & Pg 102	<p>(a) The solicitation does not distinguish between Technical Experience and Past Performance. The instructions are clear regarding the inclusion of CPARS/PPQ and requests a discussion of significant problems encountered and corrective actions taken. However, it does not request specific information on the ten projects presented. Is there a suggested format or list of information required for each of the 10 projects (such as name of project, client, location, contract value, dates performed, and project description)?</p> <p>(b) Will projects be evaluated for both Project Relevancy and Performance Confidence? Will they be scored adjectivally or ranked?</p>	<p>(a) Please see paragraph 3 on Pg. 94 of Section L.6 Proposal Requirements, which states, "There is a clear distinction between "experience" and "past performance." Experience is related to the types and amounts of projects previously accomplished. Past performance relates to how well a contractor has performed."</p> <p>No. There is no suggested format or list of information required.</p> <p>(b) As it relates to how Factor 1 - Past Performance will be evaluated, please see Section M of the RFP, on page 102, Factor 1 - Past Performance. Projects will be evaluated to "The degree to which past performance evaluations and all other past performance information reviewed by the Government.....reflect a trend of satisfactory performance considering...".</p>	0004
17	Sec L.6 Proposal Requirements, Factor 1	Pg 93	<p>Most of the events the RFP references that required rapid mobilization (e.g. Katrina disaster relief, Haiti disaster relief, Allied Force, etc.) occurred outside of the 5 year window for past performance references. If these are the types of events you wish us to show our response to, please consider expanding the window for past performance to 10 years.</p>	<p>Please refer to Answer #11</p>	0004
18	Sec L.1	Pg 88	<p>Is there a telephone number to accompany the delivery address for documents delivered by FedEx, DHL, etc.?</p>	<p>No there is no phone number to accompany the delivery address.</p>	0004
19	RFP		<p>Questions being due today (Sep 21) was a very short time to submit questions given that the proposal is not due until late November. Although we understand this is a mature RFP, we request an additional 2 weeks to assess and dig into the RFP and PWS to determine any questions.</p>	<p>Please see Amendment 0003, Section L.3 Pre-Proposal Conference paragraph 3, which extends the written questions submission deadline to 2 Oct 2015.</p>	0004

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20	Attachment JL-3, Indirect Rate & AF		The Indirect Rate Pools Column and Note 1 instructions are not clear. The JV Partner rates are irrelevant to bid as they are already considered/accounted for in developing the JV's unique and disclosed indirect rate(s). Please clarify the intent of the JOINT VENTURE PARTNER Rates.	If the JV entity is setup to have its own fringe benefit and indirect rates, then only the "Prime Rates" sections of Attachment JL-3 needs to be completed. If the JV entity is setup where JV Partner A bills the JV entity at JV Partner A's fringe benefit and indirect rates; and JV Partner B bills the JV entity at JV Partner B's fringe benefit and indirect rates, then each entity needs to have their own ceiling fringe and indirect rates under the "Joint Venture Partner Rates."	0004
21	Sec L.6 Proposal Requirements, Part 5, Financial Capability	Pg 91	Reference the stipulation in the RFP, "In addition to the above, submit evidence of availability of working/operating capital, which will be used for the performance of the resultant contract." If the intent of this statement is to affirm adequate financial resources, then is consideration of Debt-to-Equity ratios and Free Cash Flow a more accurate financial barometer? The Debt-to-Equity (D/E) is a financial ratio indicating the relative proportion of shareholder's equity and debt used to finance a company's assets. $D/E \text{ Ratio} = \frac{\text{Total Liabilities}}{\text{Total Equity}}$ . Free Cash Flow (FCF) represents the cash a company is able to generate after laying out the money required to maintain or expand its assets base and the availability of funds to meet debt obligations. Taken together, these analytical procedures enable the Government to appraise a firm's financial resources and the risk/return capability. (Note: $FCF = EB1T (1 - \text{Tax Rate}) + \text{Depreciation} \& \text{Amortization} - \text{Change in Net Working Capital} - \text{Capital Expenditure}$ . If D/E ration and FCF were required for submission, it would enhance visibility of a firm's financial capability.	The Government includes debt to equity ratio and access to working capital as part of its financial capability evaluation.	0004

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22	General		We noticed that there is no Amendment 0001 listed in NECO. We only see Amendment 0002. When will Amendment 0001 be uploaded?	Amendment 0001 has been skipped over and will not be used in the solicitation due to an internal computer programming error. As a result, Amendment 0002 represents the first amendment to the solicitation. Please be advised that the numbering of the amendments to the solicitation will not match the numbering of amendments in NECO. NECO continues to make reference to "Amend 0001". Therefore Amendment 0001 in the "Download" section of NECO will actually contain files for Amendment 0002 of the solicitation and files for "Amendment 0002" in the "Download" section of NECO will actually contain files reflecting Amendment 0003 of the solicitation. Please expect this pattern to continue unless notified otherwise.	0004
23	General		What does NAVFAC Pacific consider as 'short term' Task Orders?	Short term task orders would be defined as a period of performance of 12-months or less for the purposes of the GCSMAC II.	0004
24	General		Can Task Orders be longer than 12-months?	In special situations/circumstances, a task order may have a period of performance longer than 12-months (i.e. 12-month base period and one 12-month option period) but the intent of the GCSMAC II is for 'short term' task orders.	0004
25	General	Pg 96 & Pg 97	How will the Government evaluate the EMR and DART rates?	Please see Section M of the RFP, pages 96 and 97 for Factor 4 - Safety, stating Lower EMRs and OSHA DART Rates will be given greater weight in the evaluation.	0004