

JUSTIFICATION AND APPROVAL
FOR USE OF OTHER THAN FULL AND OPEN COMPETITION (BRAND NAME)

1. Contracting Activity.

The requiring activity is Strategic Weapons Facility Atlantic, (SWFLANT), Kings Bay, GA.

The contracting activity is the Naval Supply System Command, Fleet Logistics Center (NAVSUP FLC), Jacksonville, FL.

2. Description of the Action Being Approved:

Award of a contract to an authorized Motorola service provider for maintenance and repair of the Enterprise Land Mobile Radio System (ELMRS) at SWFLANT, Kings Bay, GA. A firm fixed-price contract is anticipated.

3. Description of Supplies/Services:

SWFLANT, Kings Bay GA requires maintenance and repair of its Motorola ELMRS and supporting sub-systems and subscriber units. The Motorola support services are unique items available from a single supplier for use on the radio infrastructure, radio base stations, consolettes, mobile radios, microphones, and software. The entire system combined makes up the Enterprise Land Mobile Radio System (ELMRS). These support services include:

Equipment Description:

RADIO REPAIR SERVICE (RSA)	Quantities
XTS5000	453
XTL5000 MOBILE	150
XTL5000 CONSOLETTTE	88
XTS4000	32
APX 6000	60
APX 6500	10
APX 7000	13
SRX 2200	220
MCD 5000 DESK SET	20
RSA ENHANCEMENT OPTION	
ENCRYPTED RADIO OPTION	1046
PORTABLE ANTENNA REPLACEMENT SVC:	575
LOCAL RADIO SUPPORT SERVICE with PICK UP AND DELIVERY	
XTS5000	453
XTL5000 MOBILE	150
XTL5000 CONSOLETTTE	88
XTS4000	32
APX 6000	60
APX 6500	10
APX 7000	13
SRX 2200	220

MCD 5000 DESK SET 20

LOCAL RADIO SUPPORT ENHANCEMENT OPTIONS

ENCRYPTED RADIO OPTION 1046

PICK UP AND DELIVERY OPTIONS

PORTABLE PICK UP AND DELIVERY OPTION 575

MOBILE PICK UP AND DELIVERY OPTION 150

NETWORK PREVENTATIVE MAINTENANCE SYSTEM SURVEY AND ANALYSIS-SITE ACCESS

(The service technician travels to site and has access to the main site in an hour or less during normal business hours.)

GROUND ACCESSIBLE STATION 9

GROUND ACCESSIBLE OPERATOR POSITION 7

GROUND ACCESSIBLE REMOTE SITE 1

STANDARD ONSITE INFRASTRUCTURE RESPONSE WITH LOCAL DISPATCH SERVICE

SITES-NONCONVENTIONAL 2

STATIONS 9

OPERATOR POSITIONS 7

SP SERVICES LOCAL SUBSCRIBER REPAIR SALES

KVL3000 Plus RSA & Local Radio Combo w/ PU&D 12

Infrastructure Repair w/ Adv Replacement GTR 8000 9

Infrastructure Repair w/ Adv Replacement Consoles 7

Infrastructure Repair w/ Adv Replacement Remote Site 1

These services are necessary to provide secure radio communications for the entire SWFLANT activities aboard Naval Submarine Base, Kings Bay, GA.

4. Statutory Authority Permitting Other Than Full and Open Competition:

The Statutory authority which permitting an Other than Full and Open Competition for this requirement is Title 10 United States Code (U.S.C.) 2304 (c) (1), as implemented by FAR 6.302-1 (c), Application for Brand Name Descriptions.

5. Rationale Justifying Use of Cited Statutory Authority:

In accordance with FAR 6.302-1 (c), the required support parts are unique and are proprietary to one manufacturer, Motorola.

There are over 20 U.S. Naval Bases using the Enterprise Land Mobile Radio System. The radio system is comprised of all Motorola components and only Motorola parts are compatible with the existing system, no substitute parts or equipment are compatible. Strategic Weapons Facility, Atlantic, under direct funding from Strategic System Programs (SSP) has invested over \$3.5 Million dollars into the ELMRS at SWFLANT. There is no generic radio servicing techniques for the Motorola radio systems, and replacement parts must be compatible with the ELMRS; they must be Motorola parts to ensure compatibility and inter-operability.

The Commander Navy Installation Command (CNIC) provides direction, technical and operational oversight to lower-level commands using the ELMR instruction **EL-000080 Revision 00**, dated **11 November 2008**. The

National Enterprise Land Mobile Radio program consists of implementing a P25 Land Mobile Radio (LMR) system to support the Navy's first responders. The ELMR System supports Navy Region Northwest (NRNW), Navy Region Southwest (NRSW), Navy Region Midwest (NRMW), Navy Region South (NRSO), Navy Region Southeast (NRSE), and Navy Region Mid-Atlantic (NRMA). The ELMR System will be adding new equipment to the NRSW, NRSO, NRMA, and NRMW, and reusing existing LMR equipment in NRNW and NRSE. The ELMR System will also provide Dispatch Sites, Network Management Sites, Key Management Sites, and Interoperability equipment. The six regions will be controlled by Zone Cores located in NRSW, NRNW, NRMW, and NRSE at the Network Switching Centers (NSC). The NSCs will be located at these facilities:

- Naval Air Station (NAS) Jacksonville, supporting NRSE and NRSO
- Naval Support Activity (NSA) Crane, supporting NRMA and NRMW
- Naval Base (NB) Pt. Loma, supporting NRSW
- NB Kitsap - Bangor, supporting NRNW

Additionally, ELMR will also support two National Dispatch Centers (NDC) located at these facilities:

- NB San Diego
- NAS Jacksonville

Dispatch, Network/System Management and Key Management will be located at the two NDCs. Each of the centers will be fully capable of assuming the duties of the other as required. Each Navy facility supported by ELMR will also have local dispatch equipment and interoperability equipment. This equipment will be used to support local operations and provide communications between the ELMR System and local agencies.

The Government's needs are highly specific and no other manufacturer in the commercial marketplace fabricates a series of end products geared specifically for our requirements related to SWFLANT Security mission.

It is imperative that support continues without interruptions in as much as the lack of support or discontinuance of services would have a significant impact on the ELMRS supporting the U.S. Navy's Strategic mission.

6. Description of Efforts Made to Solicit Offers from as Many Offerors as Practicable.

This requirement will be synopsisized on the FedBizOpps website restricted to authorized Motorola radio support service providers. Based on market research it has been determined that in the commercial market place are numerous distributors and service providers for Motorola parts and services required. It is expected that there will be adequate competition between the authorized Motorola service providers.

7. Determination of Fair and Reasonable Cost.

The Fleet Logistics Center, Jacksonville Contracting Officer will determine that the cost/price is fair and reasonable pursuant to FAR, Part 15.4. It is anticipated that the Government will use various price analysis techniques including, but not limited to: 1) comparison of proposed prices received in response to the solicitation (FAR 15.404-1(b)(2)(i)); 2) comparison with competitive published price lists (FAR 15.404-1(a)(2)(iv)); and 3) comparison of proposed prices within prices obtained through market research of the same or similar items (FAR 15.404-1(b)(2)(vi)) in order to obtain a fair and reasonable price. The contracting officer will determine prices fair and reasonable prior to award using price history, IGCE, and published price lists (if available).

8. Actions to Remove Barriers to Future Competition:

It is anticipated that there will be adequate competition among authorized Motorola service providers. Market research indicates at least three (3) quotes should be received in response to the solicitation. FLC has and continues to exercise competition as often as possible and is required to conduct ongoing reviews to keep abreast of new technology, both within industry and the Government. Furthermore, FLC utilizes a variety of vendors, manufacturers, and contracts to fulfill its requirements and will continue the practice of surveying the market to ensure future full and open competition. Requirements will continue to be posted on FedBizOpps to ensure fair opportunity is given and other providers are available.

9. Contracting Activity Point of Contact:

The Naval Supply System Command, Fleet Logistics Center (NAVSUP), Jacksonville, FL, primary point of contact is: Manuela Voicu
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