

JUSTIFICATION FOR SOLE SOURCE (Simplified Acquisitions <\$150K)

The service or material listed is sole source and competition is precluded for reasons indicated below. There are no substitutes available for this material or service.

Restricted to the following source.

Manufacturer: Covey

Manufacturer POC & phone number. Ms. Cherry Clark, 801-817-5029
cherry.clark@franklincovey.

Mfr. Address: 2200 West Parkway Blvd. Salt Lake City, Utah 84119

Dealer / Rep: Mr. Steve Kovalenko

Dealer / Rep address / phone nr.703-729-7270

____ Description of the item or service required, the estimated cost, and required delivery date.

____ Specific characteristics of the material or service that limit the availability to a sole source (unique features, function of the item, etc.). Describe in detail why only this suggested source can furnish the requirements to the exclusion of other sources.

X From 21-24 JUN, NAVSUP FLCJ is conducting a strategic planning session, which will help shape the organization's 4th fleet support for FY17. During the offsite, the Covey group will be facilitating this planning session. The new methodology will help to execute command goals. Once the strategic planning session is over, we will continue to need a level of Covey resources to ensure strategic goals/initiatives are being realized. To accomplish this, the command is looking to purchase the Covey's "All Access Pass Plus". The cost of for service is \$50K for two years. Benefits include: Access to FranklinCovey consultants, unlimited virtual facilitator certifications, Pre-packaged materials, books, Program videos, webinars, webinar licenses, digital participant materials, etc... The rationale for utilizing FranklinCovey is that they are the sole proprietor.

____ The requested material or service represents the minimum requirements of the government.

CHECK & FILL IN ALL APPLICABLE BLANKS BELOW

___ the material/service must be compatible in all aspects (form, fit and function) with existing systems presently installed/performing. Describe the equipment/function you have now and how the new item/service must coordinate, connect, or interface with the existing system.

X A patent, copyright or proprietary data limits competition. The proprietary data is 2 year training

___ These are "direct replacements" parts/components for existing equipment.

___ Other information to support a sole source buy:

I CERTIFY THAT STATEMENTS CHECKED, AND INFORMATION PROVIDED ABOVE, ARE COMPLETE AND CORRECT TO THE BEST OF MY KNOWLEDGE. I UNDERSTAND THAT THE PROCESSING OF THIS SOLE SOURCE JUSTIFICATION PRECLUDES THE USE OF FULL AND OPEN COMPETITION.

Signature

R. J. Lee

Title

Mgr of Acct Syst

Activity

NAVSUP F&J

Date

6.14.2016

Contracting Officer Signature

Maureen Anderson

Date

17 Aug 2016

SAP Sole Source